

Perpetual Net (After Fees) Performance Returns

Compound % pa returns to 31 March 2016

Product name	1 mth %	3 mth %	6 mth %	Growth 1 yr %	Distrib. 1 yr %	Total 1 yr %	Growth 2yr%	Distrib. 2 yr %	Total 2 yr %	Growth 3 yr %	Distrib. 3 yr %	Total 3 yr %	Growth 5 yr %	Distrib. 5 yr %	Total 5 yr %	Growth 10 yr %	Distrib. 10 yr %	Total 10 yr %
WealthFocus Investment Advantage																		
Diversified																		
Conservative																		
BlackRock Scientific Diversified Stable	1.3	0.0	1.4	-4.2	2.2	-2.0	0.3	3.1	3.4	0.9	3.6	4.4	1.3	3.9	5.3	-	-	-
Ibbotson Conservative Growth	0.7	0.2	0.9	-3.1	2.7	-0.4	0.8	2.3	3.1	1.2	2.6	3.8	1.1	3.2	4.3	-	-	-
Perpetual Conservative Growth	0.4	-0.1	1.1	-6.1	5.4	-0.7	-3.0	6.4	3.5	-0.7	5.4	4.7	0.3	5.5	5.8	-0.8	5.3	4.5
UBS Defensive Investment	1.1	-1.6	0.5	-8.3	4.0	-4.2	-1.6	4.8	3.2	0.1	4.5	4.6	1.3	4.7	6.0	-	-	-
Balanced																		
BlackRock Balanced	2.0	-2.1	0.9	-13.5	8.2	-5.2	-4.1	8.0	3.9	-2.4	9.1	6.7	-0.6	7.3	6.7	-	-	-
Ibbotson Balanced Growth	1.0	-0.1	1.3	-3.6	2.5	-1.1	2.2	2.2	4.4	2.9	2.7	5.6	2.5	3.0	5.5	-	-	-
Growth																		
BlackRock Scientific Diversified Growth	2.5	-2.0	1.0	-10.1	4.0	-6.1	-0.9	4.5	3.6	2.6	4.2	6.8	2.4	4.5	7.0	-	-	-
Ibbotson Growth	1.2	-0.4	1.5	-5.6	3.9	-1.7	2.2	3.1	5.2	3.5	3.5	7.0	3.2	3.2	6.4	-	-	-
OnePath Tax Effective Income	2.1	0.4	3.3	-7.9	4.5	-3.4	-0.9	5.2	4.3	0.4	4.4	4.8	1.8	4.0	5.7	-	-	-
Perpetual Balanced Growth	1.4	-1.1	1.5	-12.0	9.0	-2.9	-5.9	9.6	3.8	-1.2	8.4	7.2	0.4	7.1	7.6	-2.2	5.9	3.8
Schroder Balanced	2.2	-1.3	0.5	-14.5	8.9	-5.6	-6.6	9.0	2.3	-1.2	6.7	5.5	0.2	5.6	5.9	-	-	-
Split																		
Perpetual Split Growth	1.2	-5.2	-2.1	-17.3	10.2	-7.1	-4.2	10.6	6.4	3.4	8.5	11.9	4.7	5.6	10.3	-	-	-
Diversified Growth																		
Perpetual Diversified Growth	0.8	-0.8	1.3	-11.6	9.2	-2.4	-5.4	9.1	3.7	-1.9	8.0	6.1	-0.2	6.9	6.8	-	-	-
Alternatives																		
Aspect Diversified Futures	-4.2	0.7	2.4	-11.7	12.6	0.9	14.2	7.9	22.1	-	-	-	-	-	-	-	-	-
Real Return																		
Perpetual Diversified Real Return	0.4	0.5	0.9	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Australian Equity																		
Industrials																		
Perpetual Industrial Share	4.6	-4.8	2.4	-26.2	16.1	-10.1	-18.1	21.0	2.9	-9.9	17.1	7.2	-2.5	12.1	9.6	-4.5	9.7	5.2
Ordinaries																		
Arnhem Australian Equity	3.6	-3.8	3.3	-18.6	8.4	-10.2	-9.3	8.6	-0.7	-2.8	7.1	4.3	-0.8	5.5	4.7	-	-	-
Ausbil Australian Active Equity	5.3	-2.6	3.4	-15.6	5.5	-10.1	-6.3	5.8	-0.4	0.5	5.0	5.4	0.7	4.2	5.0	-	-	-
BlackRock Scientific Australian Equity	4.4	-3.4	3.4	-15.0	6.3	-8.7	-7.1	7.2	0.0	-3.2	7.0	3.9	-0.6	5.7	5.1	-	-	-
BT Australian Share	3.6	-5.6	0.7	-17.6	7.8	-9.9	-5.3	7.1	1.8	-0.5	5.9	5.3	0.5	4.5	4.9	-	-	-
Colonial First State Equity Income	3.7	-3.2	1.8	-16.2	6.4	-9.8	-7.9	6.5	-1.4	-6.8	5.7	-1.1	-10.2	4.7	-5.5	-	-	-
Fidelity Australian Equities	3.1	-3.9	3.9	-11.2	3.7	-7.4	-2.0	4.3	2.3	2.8	4.0	6.8	3.7	3.6	7.2	-	-	-
Ibbotson Australian Shares Active	4.2	1.4	7.1	-11.5	7.7	-3.8	-3.4	7.2	3.7	-0.8	6.3	5.5	-0.1	5.0	4.9	-	-	-
Investors Mutual Australian Share	3.8	-1.5	5.5	-12.0	5.7	-6.3	-3.0	7.5	4.5	-0.2	6.6	6.3	2.9	5.7	8.7	-	-	-
Maple-Brown Abbott Imputation	5.6	-2.8	-2.1	-27.5	11.9	-15.6	-11.9	9.4	-2.5	-5.7	7.7	2.0	-2.5	6.2	3.7	-	-	-
Perennial Value Shares	5.2	-4.1	1.7	-19.9	7.2	-12.7	-6.9	6.8	-0.1	-1.4	5.9	4.4	-1.0	4.8	3.9	-	-	-
Perpetual Australian Share	5.1	-2.4	5.1	-22.8	14.5	-8.3	-15.7	15.9	0.2	-8.4	13.5	5.2	-3.4	9.7	6.2	-2.8	7.6	4.8
Schroder Australian Equity	4.7	-2.8	0.4	-20.3	4.9	-15.4	-9.3	5.0	-4.4	-3.5	4.6	1.1	-0.3	3.9	3.6	-	-	-
Solaris Core Australian Equity	4.8	-3.7	3.0	-19.1	9.8	-9.3	-7.9	9.2	1.2	-0.8	7.3	6.5	-0.2	5.6	5.4	-	-	-

AMP Capital Global Property Securities	7.1	0.9	5.6	-10.6	10.2	-0.4	1.9	9.2	11.1	2.9	6.7	9.6	3.8	7.2	11.0	-	-	-
BT Property Securities	2.1	5.3	10.7	-0.7	8.9	8.2	11.1	8.3	19.4	5.9	7.5	13.5	7.6	6.0	13.6	-	-	-
Ironbark Global Property Securities	6.4	2.8	8.0	-4.4	4.6	0.2	7.7	4.9	12.6	4.7	4.4	9.1	2.5	7.7	10.2	-	-	-
Vanguard Australian Property Securities Index	2.4	5.9	11.9	2.7	7.2	9.8	13.3	7.1	20.5	7.8	6.4	14.2	7.8	6.0	13.9	-	-	-

**Australian Infrastructure
Infrastructure Equity**

Goldman Sachs Australian Infrastructure	2.2	5.7	7.9	0.7	5.6	6.3	3.0	4.8	7.9	4.3	4.8	9.2	4.5	4.0	8.5	-	-	-
Lazard Global Listed Infrastructure	4.6	4.1	8.3	-17.1	21.5	4.4	-5.0	17.7	12.6	4.5	12.8	17.4	3.5	11.4	15.0	-	-	-

**WealthFocus Investments
Australian Equity
Industrials**

Perpetual Industrial Share	4.6	-4.8	2.3	-22.1	12.2	-9.9	-16.2	19.4	3.1	-7.6	14.9	7.3	-1.0	10.7	9.7	-3.6	8.9	5.3
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**Global Equity
Global**

WealthFocus Investment Perpetual Global Share Fund	-0.7	-5.6	-5.1	-6.2	1.3	-4.9	9.2	0.8	10.0	15.1	0.7	15.8	10.6	0.6	11.2	1.2	0.3	1.6
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**Australian Fixed Interest
Mortgage**

Australian Unity Mortgage Income	-0.8	-0.9	-8.4	-28.1	19.6	-8.5	-34.2	18.3	-15.9	-33.0	22.1	-11.0	-24.8	19.3	-5.6	-	-	-
Perpetual Mortgage	-0.1	-0.3	-0.5	4.3	0.0	4.3	2.1	1.3	3.5	1.3	1.7	2.9	-0.1	2.2	2.1	-0.1	3.6	3.5

Income Diversified

Perpetual Diversified Income	0.7	0.1	0.9	-0.9	1.9	0.9	-0.6	2.8	2.2	-0.1	3.0	2.9	0.4	3.7	4.1	-0.4	4.2	3.7
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**Australian Property
Property Shares**

APN Unlisted Property	2.6	7.3	10.9	-15.4	30.0	14.6	-25.9	38.8	12.9	-26.2	34.8	8.6	-17.7	25.4	7.6	-15.6	16.1	0.5
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**WealthFocus Super
Diversified
Conservative**

BlackRock Scientific Diversified Stable	1.2	0.1	1.4	-1.4	0.0	-1.4	3.3	0.0	3.3	4.1	-0.0	4.1	4.8	0.0	4.8	3.3	0.0	3.3
Ibbotson Conservative Growth	0.6	0.2	0.9	-0.3	0.0	-0.3	3.1	0.0	3.1	3.6	0.0	3.6	3.9	0.0	3.9	2.9	0.0	2.9
Perpetual Conservative Growth	0.3	-0.0	1.2	-0.2	0.0	-0.2	3.4	0.0	3.4	4.6	0.0	4.6	5.5	0.0	5.5	4.4	0.0	4.4
UBS Defensive Investment	1.0	-1.4	0.5	-3.7	0.0	-3.7	2.9	0.0	2.9	4.2	0.0	4.2	5.4	0.0	5.4	3.7	0.0	3.7

Balanced

BlackRock Balanced	1.8	-1.8	0.9	-4.5	0.0	-4.5	3.8	0.0	3.8	6.4	-0.0	6.4	6.3	0.0	6.3	3.3	0.0	3.3
Ibbotson Balanced Growth	0.9	-0.0	1.2	-0.9	0.0	-0.9	4.3	0.0	4.3	5.3	-0.0	5.3	5.1	0.0	5.1	3.1	0.0	3.1

Growth

BlackRock Scientific Diversified Growth	2.3	-1.7	1.5	-4.8	0.0	-4.8	3.8	0.0	3.8	6.5	0.0	6.5	6.4	0.0	6.4	3.2	0.0	3.2
Ibbotson Growth	1.0	-0.3	1.4	-1.3	0.0	-1.3	5.0	0.0	5.0	6.6	-0.0	6.6	5.9	0.0	5.9	3.1	0.0	3.1
OnePathTax Effective Income	2.0	0.7	3.5	-2.5	0.0	-2.5	4.2	0.0	4.2	4.7	0.0	4.7	5.5	0.0	5.5	2.9	0.0	2.9
Perpetual Balanced Growth	1.3	-1.0	1.5	-2.1	0.0	-2.1	3.9	0.0	3.9	7.1	-0.0	7.1	7.4	0.0	7.4	3.9	0.0	3.9
Schroder Balanced	2.0	-0.9	0.6	-4.6	0.0	-4.6	2.6	0.0	2.6	5.4	0.0	5.4	5.6	0.0	5.6	4.8	0.0	4.8

Split

Perpetual Split Growth	1.0	-4.7	-1.9	-5.7	0.0	-5.7	7.0	0.0	7.0	12.3	-0.0	12.3	10.5	0.0	10.5	3.7	0.0	3.7
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Diversified Growth

Perpetual Diversified Growth	0.8	-0.7	1.2	-1.9	0.0	-1.9	3.7	0.0	3.7	5.8	0.0	5.8	6.5	0.0	6.5	4.2	0.0	4.2
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Alternatives

Aspect Diversified Futures	-3.9	0.8	2.4	0.4	0.0	0.4	19.7	0.0	19.7	-	-	-	-	-	-	-	-	-
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Real Return

Perpetual Diversified Real Return	0.4	0.4	0.7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
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**Australian Equity
Industrials**

Perpetual Industrial Share	4.2	-3.7	3.0	-7.9	0.0	-7.9	4.0	0.0	4.0	7.9	-0.0	7.9	10.1	0.0	10.1	6.2	0.0	6.2
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Ordinaries

Arnhem Australian Equity	3.4	-3.3	2.9	-8.3	0.0	-8.3	0.3	0.0	0.3	4.8	-0.0	4.8	5.1	0.0	5.1	4.4	0.0	4.4
Ausbil Australian Active Equity	5.2	-1.5	3.8	-8.3	0.0	-8.3	0.7	0.0	0.7	6.0	-0.0	6.0	5.3	0.0	5.3	4.8	0.0	4.8
BlackRock Scientific Australian Equity	4.2	-2.6	4.0	-6.6	0.0	-6.6	1.1	0.0	1.1	4.6	0.0	4.6	5.2	0.0	5.2	3.9	0.0	3.9
BT Australian Share	3.4	-4.7	1.5	-7.9	0.0	-7.9	3.1	0.0	3.1	6.4	-0.0	6.4	5.5	0.0	5.5	-	-	-
Colonial First State Equity Income	3.4	-2.3	2.3	-7.2	0.0	-7.2	-0.2	0.0	-0.2	-0.2	0.0	-0.2	-3.3	0.0	-3.3	-	-	-
Fidelity Australian Equities	3.0	-3.0	4.5	-5.6	0.0	-5.6	3.4	0.0	3.4	7.8	-0.0	7.8	7.8	0.0	7.8	-	-	-
Ibbotson Australian Shares Active	4.0	1.8	7.2	-2.7	0.0	-2.7	4.3	0.0	4.3	5.9	-0.0	5.9	4.9	0.0	4.9	3.8	0.0	3.8
Investors Mutual Australian Share	3.5	-0.5	6.2	-4.2	0.0	-4.2	5.5	0.0	5.5	7.5	-0.0	7.5	9.2	0.0	9.2	6.3	0.0	6.3
Maple-Brown Abbott Australian Share	5.2	-2.1	-1.2	-13.0	0.0	-13.0	-1.3	0.0	-1.3	3.0	0.0	3.0	4.4	0.0	4.4	3.7	0.0	3.7
Perennial Value Shares	5.2	-2.9	2.2	-10.5	0.0	-10.5	0.8	0.0	0.8	5.1	0.0	5.1	4.3	0.0	4.3	4.2	0.0	4.2
Perpetual Australian Share	4.7	-1.3	5.6	-6.2	0.0	-6.2	1.5	0.0	1.5	6.1	-0.0	6.1	7.1	0.0	7.1	5.7	0.0	5.7
Schroder Australian Equity	4.3	-1.5	1.6	-13.0	0.0	-13.0	-2.8	0.0	-2.8	2.1	0.0	2.1	4.1	0.0	4.1	4.5	0.0	4.5
Solaris Core Australian Equity	4.5	-2.6	3.4	-7.5	0.0	-7.5	2.3	0.0	2.3	6.9	-0.0	6.9	5.8	0.0	5.8	4.2	0.0	4.2
Vanguard Australian Shares Index	4.3	-2.4	3.0	-8.3	0.0	-8.3	1.2	0.0	1.2	4.4	-0.0	4.4	4.6	0.0	4.6	-	-	-

Concentrated

Perpetual Concentrated Equity	4.3	-1.4	5.9	-6.5	0.0	-6.5	3.0	0.0	3.0	7.4	0.0	7.4	8.8	0.0	8.8	6.9	0.0	6.9
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Smaller Companies

Ausbil Australian Emerging Leaders	5.2	-0.3	6.7	-0.8	0.0	-0.8	2.8	0.0	2.8	8.3	-0.0	8.3	4.7	0.0	4.7	4.4	0.0	4.4
Investors Mutual Future Leaders	3.5	1.1	9.0	3.6	0.0	3.6	12.7	0.0	12.7	10.6	-0.0	10.6	10.0	0.0	10.0	7.4	0.0	7.4
Perpetual Smaller Companies	3.3	-1.7	4.9	0.9	0.0	0.9	5.3	0.0	5.3	8.2	-0.0	8.2	6.7	0.0	6.7	7.5	0.0	7.5

Ethical

Perpetual Ethical SRI	4.6	-2.3	9.7	0.2	0.0	0.2	7.6	0.0	7.6	10.2	-0.0	10.2	13.0	0.0	13.0	9.5	0.0	9.5
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Geared

Perpetual Geared Australian	11.2	-4.4	9.6	-18.2	0.0	-18.2	-1.3	0.0	-1.3	9.7	-0.0	9.7	10.5	0.0	10.5	4.6	0.0	4.6
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Long/Short

Perpetual SHARE-PLUS Long-Short	3.2	-1.9	4.2	-2.6	0.0	-2.6	5.9	0.0	5.9	10.5	-0.0	10.5	10.8	0.0	10.8	7.8	0.0	7.8
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**Australian Cash
Cash**

Perpetual Cash	0.1	0.3	0.6	1.1	0.0	1.1	1.3	0.0	1.3	1.4	0.0	1.4	1.9	0.0	1.9	3.0	0.0	3.0
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**Global Equity
Global**

Aberdeen Actively Hedged International Equities	-0.1	-2.3	-3.9	-9.9	0.0	-9.9	2.0	0.0	2.0	7.8	-0.0	7.8	7.3	0.0	7.3	0.4	0.0	0.4
AMP Capital Global Equity Value	-0.6	-4.5	-5.4	-7.6	0.0	-7.6	7.3	0.0	7.3	15.3	-0.0	15.3	8.0	0.0	8.0	-1.3	0.0	-1.3
BlackRock Global Small Cap	-0.2	-7.9	-9.1	-9.7	0.0	-9.7	5.1	0.0	5.1	15.8	-0.0	15.8	9.9	0.0	9.9	1.7	0.0	1.7
BT International Share	-1.3	-6.1	-5.2	-4.6	0.0	-4.6	8.9	0.0	8.9	15.6	-0.0	15.6	11.0	0.0	11.0	3.0	0.0	3.0
Grant Samuel Epoch Global Equity Shareholder Yield (unhedged)	-0.7	-0.0	-1.4	0.1	0.0	0.1	9.1	0.0	9.1	14.7	-0.0	14.7	10.0	0.0	10.0	1.1	0.0	1.1
Magellan Global	-1.9	-4.4	-4.3	-1.1	0.0	-1.1	10.9	0.0	10.9	15.4	-0.0	15.4	10.1	0.0	10.1	0.8	0.0	0.8
MFS Global Equity	-1.0	-3.5	-3.5	-3.7	0.0	-3.7	10.0	0.0	10.0	15.7	-0.0	15.7	13.1	0.0	13.1	-	-	-
Perpetual Global Share	-0.6	-5.2	-4.7	-4.1	0.0	-4.1	9.6	0.0	9.6	14.7	-0.0	14.7	10.4	0.0	10.4	1.8	0.0	1.8
Platinum Asia	2.0	-6.9	-5.7	-14.4	0.0	-14.4	7.5	0.0	7.5	10.3	-0.0	10.3	6.7	0.0	6.7	-	-	-
Platinum International	0.5	-5.1	-3.8	-5.7	0.0	-5.7	6.0	0.0	6.0	13.8	-0.0	13.8	8.4	0.0	8.4	4.3	0.0	4.3
T.Rowe Price Global Equity	0.1	-6.2	-3.4	-6.6	0.0	-6.6	10.7	0.0	10.7	15.4	-0.0	15.4	9.8	0.0	9.8	-	-	-
Vanguard International Shares Index (Hedged)	4.4	-2.0	3.3	-3.7	0.0	-3.7	4.6	0.0	4.6	8.7	-0.0	8.7	8.4	0.0	8.4	4.0	0.0	4.0

Walter Scott Global Equity (Hedged)	4.5	0.2	5.4	-0.1	0.0	-0.1	6.3	0.0	6.3	7.7	-0.0	7.7	8.7	0.0	8.7	-	-	-
Zurich Investments Global Thematic Share	-1.2	-5.6	-4.8	-7.8	0.0	-7.8	6.7	0.0	6.7	11.2	-0.0	11.2	8.0	0.0	8.0	-	-	-

Australian Fixed Interest Mortgage

Australian Unity Mortgage Income	-0.7	-0.8	-7.1	-7.2	0.0	-7.2	-3.7	0.0	-3.7	-2.5	0.0	-2.5	-0.5	0.0	-0.5	-	-	-
BlackRock Monthly Income	1.7	-1.2	-0.6	-1.6	0.0	-1.6	0.5	0.0	0.5	2.7	-0.0	2.7	3.6	0.0	3.6	1.5	0.0	1.5
Perpetual Mortgage	-0.1	-0.2	-0.4	3.7	0.0	3.7	2.9	0.0	2.9	2.9	0.0	2.9	2.0	0.0	2.0	3.1	0.0	3.1

Fixed Income

Bentham Global Income	2.0	-1.9	-1.9	-2.4	0.0	-2.4	0.3	0.0	0.3	3.1	0.0	3.1	4.5	0.0	4.5	-	-	-
Macquarie Income Opportunities	0.6	-0.2	0.3	-0.2	0.0	-0.2	1.0	0.0	1.0	1.8	0.0	1.8	2.8	0.0	2.8	3.8	0.0	3.8
OnePath Diversified Fixed Interest	0.6	1.8	2.1	1.0	0.0	1.0	4.4	0.0	4.4	3.4	0.0	3.4	4.4	0.0	4.4	-	-	-
Schroder Fixed Income	-0.1	0.8	0.6	-0.4	0.0	-0.4	3.1	0.0	3.1	2.9	-0.0	2.9	4.1	0.0	4.1	-	-	-
Vanguard Australian Fixed Interest Index	-0.3	1.7	1.0	0.6	0.0	0.6	4.4	0.0	4.4	3.5	0.0	3.5	4.6	0.0	4.6	4.4	0.0	4.4

Income Diversified

Perpetual Diversified Income	0.6	0.0	0.8	0.8	0.0	0.8	1.9	0.0	1.9	2.5	0.0	2.5	3.6	0.0	3.6	3.2	0.0	3.2
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Income Dynamic

Perpetual Dynamic Fixed Income	0.4	0.5	0.4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
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Australian Property Property Shares

AMP Capital Global Property Securities	6.4	0.9	5.0	-0.1	0.0	-0.1	10.5	0.0	10.5	9.0	0.0	9.0	10.2	0.0	10.2	-	-	-
APN Unlisted Property	2.3	6.1	9.1	12.2	0.0	12.2	9.7	0.0	9.7	6.5	0.0	6.5	6.0	0.0	6.0	-0.0	0.0	-0.0
BT Property Securities	2.0	5.3	10.2	8.0	0.0	8.0	17.6	0.0	17.6	12.3	-0.0	12.3	12.2	0.0	12.2	1.8	0.0	1.8
Ironbark Global Property Securities	5.8	2.7	7.4	0.5	0.0	0.5	11.4	0.0	11.4	8.2	0.0	8.2	8.6	0.0	8.6	-	-	-
Vanguard Australian Property Securities Index	2.3	5.7	11.1	9.6	0.0	9.6	18.4	0.0	18.4	12.7	-0.0	12.7	12.1	0.0	12.1	1.2	0.0	1.2

Australian Infrastructure Infrastructure Equity

Goldman Sachs Australian Infrastructure	2.0	5.4	7.2	6.0	0.0	6.0	7.4	0.0	7.4	9.0	-0.0	9.0	8.2	0.0	8.2	-	-	-
Lazard Global Listed Infrastructure	3.9	3.7	7.3	4.1	0.0	4.1	11.8	0.0	11.8	16.1	-0.0	16.1	13.7	0.0	13.7	-	-	-

WealthFocus Pension Diversified Alternatives

Aspect Diversified Futures	-4.2	0.7	2.4	0.7	0.0	0.7	21.8	0.0	21.8	-	-	-	-	-	-	-	-	-
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Real Return

Perpetual Diversified Real Return	0.4	0.5	0.7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
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Australian Equity Ordinaries

Colonial First State Equity Income	3.7	-2.6	2.7	-7.9	0.0	-7.9	0.3	0.0	0.3	-0.0	0.0	-0.0	-	-	-	-	-	-
Vanguard Australian Shares Index	4.4	-2.8	3.4	-9.0	0.0	-9.0	1.3	0.0	1.3	4.9	-0.0	4.9	5.3	0.0	5.3	-	-	-

Global Equity Global

Walter Scott Global Equity (Hedged)	5.0	0.1	6.1	-0.4	0.0	-0.4	6.5	0.0	6.5	8.1	0.0	8.1	9.5	0.0	9.5	-	-	-
Zurich Investments Global Thematic Share	-1.2	-6.1	-5.0	-8.8	0.0	-8.8	6.8	0.0	6.8	11.8	-0.0	11.8	8.4	0.0	8.4	-	-	-

Australian Fixed Interest Income Dynamic

Perpetual Dynamic Fixed Income	0.5	0.5	0.3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
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Australian Property Property Shares

AMP Capital Global Property Securities	7.1	0.9	5.5	-0.4	0.0	-0.4	11.3	0.0	11.3	9.3	0.0	9.3	10.7	0.0	10.7	-	-	-
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Perpetual's Monthly Income Fund
Australian Fixed Interest
Mortgage

Perpetual Monthly Income Fund	0.0	0.0	0.0	4.9	0.0	4.9	2.5	1.3	3.8	1.5	1.6	3.1	0.0	2.2	2.2	0.0	3.6	3.6
Perpetual Monthly Income Fund	0.0	0.0	0.0	4.9	0.0	4.9	2.5	1.3	3.8	1.5	1.6	3.1	0.0	2.2	2.2	0.0	3.6	3.6

Pooled Super Trust
Diversified
Growth

Balanced Growth Option	1.3	-0.8	1.9	-1.4	0.0	-1.4	4.8	0.0	4.8	8.0	-0.0	8.0	8.2	0.0	8.2	4.8	0.0	4.8
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Australian Equity
Industrials

Industrial Share Option	4.6	-4.2	2.9	-7.5	0.0	-7.5	4.7	0.0	4.7	8.7	0.0	8.7	11.0	0.0	11.0	7.0	0.0	7.0
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Ordinaries

Australian Share Option	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
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Smaller Companies

Smaller Companies Share Option	3.5	-1.7	5.1	1.6	0.0	1.6	6.0	0.0	6.0	9.0	-0.0	9.0	7.4	0.0	7.4	8.1	0.0	8.1
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Global Equity
Global

Global Share Option	-0.6	-5.1	-4.5	-3.5	0.0	-3.5	10.6	0.0	10.6	15.9	-0.0	15.9	11.5	0.0	11.5	3.2	0.0	3.2
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Total returns have been calculated using exit prices, after taking into account all ongoing fees and assuming reinvestment of distributions. No allowance has been made for entry fees or exit fees or taxation (except in the case of superannuation funds). The distribution return is comprised of income and realised capital gains paid by the fund. The growth return is the unrealised capital gains accrued by the fund including any income and realised capital gains accrued but not yet distributed.The offer to invest in the funds will be made in a copy of the relevant product disclosure document (PDS) for the relevant fund. Anyone wishing to invest in the funds will need to complete the application form in the relevant PDS for the relevant fund. Past returns are not indicative of future returns. The PDS is issued by Perpetual Investment Management Limited (ABN 18 000 866 535). The PDS should be considered before deciding whether to acquire or hold units in Perpetual's funds.

Perpetual's International Equity Fund NEF, Perpetual's Split Growth Fund NEF and Perpetual's Balanced Growth Fund NEF are not open to new investment.

The investment manager in this return flyer is the investment manager of the underlying fund as at the issue date of this return flyer. We review the investment managers regularly and may replace them at any time. As a result, the investment managers may vary during the life of this return flyer. Past returns can consist of returns from the previous manager as well as the current manager. Details about the current investment managers at any time are available at our website or can be obtained free of charge by phoning us.

On 2 October 2009 the underlying investment scheme (fund) for the following options were replaced with the following WealthFocus Investment Advantage, WealthFocus Investments, WealthFocus Super and WealthFocus Pension Schroder Fixed Income Fund, BlackRock Global Small Cap, & RREEF Global Property Securities.

Perpetual Investment Management Limited
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