

29 May 2019

Eg. Mr John Smith
123 Pitt St
Sydney NSW 2001

Dear Mr Smith

Account number: xxxxx
Client number: xxxxx

Changes to calculation of the base fee rebate

We are writing to inform you that the base fee rebate calculation is changing from 1 July 2019 and give information about how we have calculated rebates before this date.

How the base fee rebate works

A summary of how the base fee rebate works for all members is set out in the table below. This hasn't changed.

VALUE OF INVESTMENT*	REBATE (% PA)	HOW THE BASE FEE REBATE IS APPLIED
First \$280,000	Nil	The base fee rebate is applied annually at 30 June for that financial year.
Next \$653,900	0.50%	If you withdraw your investment from the Super Plan or Pension Plan before 30 June, you won't receive any base fee rebates for that financial year. If you have more than one Super Plan and/or Pension Plan account, the rebate is calculated and applied separately for each account. These steps have not changed.
Over \$933,900	1.15%	

**The qualifying levels for the base fee rebate are for the year ending 30 June 2020. The qualifying levels can be adjusted annually by the CPI on 1 July. For more information, please refer to the 'Additional information about fees and costs' document available at www.perpetual.com.au/.*

Base Fee Rebate changes from 1 July 2019

From 1 July 2019, the base fee rebate will be calculated based on the **average daily** value of your investment over the financial year. The base fee rebate will continue to be paid annually as outlined above.

Impact of this change

This change may have a positive or negative impact on your future rebates depending on a range of factors including contribution amounts, withdrawals, market movement and insurance premiums.

Why is this change being made?

The daily average calculation method aligns to the calculation of the base fee that is being rebated.

Base Fee rebates paid before 1 July 2019

For the period 1 July 2008 to 30 June 2019, the base fee rebate has been disclosed in the Product Disclosure Statement as being determined by the value of your investment at the end of each month.

Eligible members have received an annual base fee rebate in prior financial years, however, the calculation was based on the **average daily value** of your investment and not the **end of each month**.

We will calculate if these errors have impacted your current account balance. If your account has been negatively impacted, you will receive a compensation payment. We will notify you when this payment is made. If you have received a benefit as a result of this error, no adjustments will be made to your account.

What you need to do

You don't need to take any action. We will work to resolve this matter for our members.

Further information

For further information, please contact us on 1800 003 001 during business hours (Sydney time) or speak to your financial adviser. Alternatively, you can visit our website at www.perpetual.com.au or email us at investments@perpetual.com.au.

Yours sincerely,

Jason Komadina

General Manager, Product and Investments