

Perpetual Superannuation Limited

Retirement Income Strategy

Perpetual Superannuation Limited, as trustee of Perpetual's Select Superannuation Fund, Perpetual WealthFocus Superannuation Fund and Perpetual Super Wrap (the Funds), is pleased to share a summary of our Retirement Income Strategy.

Retirement Objectives

Wherever you are on your retirement income journey, we're here to help. Achieving your retirement income goals will generally involve balancing three often competing retirement objectives.



Your retirement savings are the foundation of your retirement income. The key risks to your retirement savings are:

- Longevity risk – that you outlive your savings
- Investment risk – that your investments do not deliver the hoped-for returns and
- Inflation risk – that higher prices erode the spending power of your retirement income

How we assist members meet their retirement objectives

We provide customisable product features which you can use to manage your retirement savings. We also provide educational services to help with decision making. The current products and services offered are summarised below, along with our plans to enhance members' retirement outcomes in the future.

Pre-retirement

The Funds support a range of contribution types such as personal contributions, salary sacrifice contributions, employer contributions, spouse contributions and the Government co-contribution, which you can use to grow your retirement savings. The Funds also offer a range of investment options, with differing risk and return profiles, allowing you to tailor your portfolio to your circumstances and preferences.

After you retire

We offer account based pension products which, in combination with the Government Age Pension, provide a good solution for balancing the three retirement objectives (see table on the following page). Age Pension eligibility information is available from Services Australia (www.servicesaustralia.gov.au).

Financial Advice

A financial adviser can assist you by having a holistic understanding of your objectives, financial situation and needs. We recommend that you seek professional financial advice as retirement planning is complex.

How combining an account based pension and the Age Pension could assist you in balancing your retirement objectives:

	Account Based Pension	Age Pension*
Maximising retirement income	Offers a flexible income stream where you decide the payment amount, subject to a statutory age-based minimum.	From 1 July 2023, you must be aged at least 67. Pension reduces when certain income and asset thresholds are met.
Longevity risk	Income payments from an account based pension end when the balance reaches zero. Customising your investment strategy, and adjusting your pension rate, can help to manage longevity risk	Paid for life, subject to eligibility under the income and asset thresholds.
Investment risk	The value of your investments may fall or not deliver the hoped-for returns. Investing in a diversified portfolio of assets can reduce the volatility of investment returns.	Age Pension payments have no investment risk. If you receive a part pension, your payments may increase under the asset test if the value of your investment assets fall.
Inflation risk	Payment options include being able to increase your payments in line with inflation.	Age pension payments are reviewed to reflect changes in the Consumer Price Index.
Having flexible access to your funds	You can withdraw part, or all, of your balance at any time	No flexibility.

Member Education services

A range of educational material relevant for people approaching or already retired is available on our website (www.perpetual.com.au). This includes flyers on salary sacrificing, transition to retirement pensions, and Retirement Ebooks.

What we're doing next?

We have a five-point plan to improve the ways that we assist you with your retirement planning including:

Understanding – surveying cohorts of members to improve our understanding of how prepared you are with your retirement income planning and the ways in which we could assist you

Knowledge – launching a myRetirement hub on our website providing a single access point to a range of retirement income information to assist with your planning

Contact – using digital tools to contact you at appropriate times with relevant information to assist with your retirement planning

Simplicity – reviewing forms, features and functionality to make it as simple as possible for you to manage your retirement income solutions

Appropriateness – future reviews of investment options will take into consideration the Retirement Objectives.

We look forward to assisting you, in combination with your financial adviser, on your retirement journey.

This information has been prepared by Perpetual Superannuation Limited (PSL) ABN 84 008 416 831, AFSL 225246, RSE L0003315 (as trustee for Perpetual's Select Superannuation Fund RSE R1057034, ABN 51 068 260 563, Perpetual WealthFocus Superannuation Fund RSE R1057010, ABN 41 772 007 500 and Perpetual Super Wrap RSE R1074406, ABN 22 897 174 641). It is general information only and is not intended to provide you with financial advice or take into account your objectives, financial situation or needs. You should consider, with a financial adviser, whether the information is suitable for your circumstances.



The product disclosure statement (PDS) for the Funds, issued by PSL, should be considered before deciding whether to acquire or maintain an interest in any of the Funds. The PDSs can be obtained by calling 1800 022 033 or visiting our website www.perpetual.com.au.

No company in the Perpetual Group (Perpetual Group means Perpetual Limited ABN 86 000 431 827 and its subsidiaries) guarantees the performance of any fund or the return of an investor's capital. Past performance is not indicative of future performance. To the extent permitted by law, no liability is accepted by any member of the Perpetual Group for any loss or damage as a result of any reliance on this information.

* Source: www.servicesaustralia.gov.au June 2022

MORE INFORMATION

Advisers 1800 062 725

Investors 1800 022 033

Email investments@perpetual.com.au

www.perpetual.com.au