



# ADDITIONAL INVESTMENTS AND FEATURES FORM

Please complete this form using BLACK INK and print well within the boxes in CAPITAL LETTERS. Mark appropriate boxes with a cross like the following . Start at the left of each answer space and leave a gap between words.

**Please ensure this form is fully complete and all required documentation is provided to either your financial adviser or us, so we can process your application.**

## 1. Investor details (must be completed)

client number	<input type="text"/>	account number	<input type="text"/>
account name	<input type="text"/>		
contact number*	<input type="text"/>		
email address*	<input type="text"/>		

\* If you provide your contact number and email address we will update our records accordingly.

## 2. Payment details

how much would you like to invest? \$

How will this investment be made? **NOTE:** Cash is not accepted.

BPAY	<input type="checkbox"/>	if you have not previously been issued a customer reference number (CRN) we will send you one once we receive this form
cheque	<input type="checkbox"/>	make cheque payable to <b>PIML-WFIA - [insert name(s) of applicant(s)]</b>
direct debit	<input type="checkbox"/>	we will debit your bank account nominated in section 6 as bank account 1. I/We acknowledge and accept the terms and conditions of direct debit available at <a href="http://www.perpetual.com.au/wealthfocus-investment-advantage-updates.aspx">www.perpetual.com.au/wealthfocus-investment-advantage-updates.aspx</a>

## 3. Authorised representative

Would you like to appoint an authorised representative? Before appointing an authorised representative, refer to the Features Book for more details.

no  please go to section 4      yes  please complete the details below.  
 I have read the terms and conditions associated with appointing an authorised representative.

Online Account Access for my authorised representative  
 view and transact (default)    or     view only    or     no access

**authorised representative details:**

first name(s)	<input type="text"/>																
last name	<input type="text"/>																
po box	<input type="text"/>					unit number	<input type="text"/>					street number	<input type="text"/>				
street name	<input type="text"/>																
suburb	<input type="text"/>																
state	<input type="text"/>					postcode	<input type="text"/>					country	<input type="text"/>				
signature of authorised representative	<input type="text"/>										date	<input type="text"/>	/	<input type="text"/>	/	<input type="text"/>	<input type="text"/>

## 4. Features

Indicate which optional features you would like applied to your account	Frequency (if applicable)	
<b>Savings plan</b> Select your investment option(s) in section 5	yes <input type="checkbox"/>	fortnightly <input type="checkbox"/> monthly (default) <input type="checkbox"/> quarterly <input type="checkbox"/>
<b>Dollar cost averaging plan</b> Note: you cannot select both dollar cost averaging and auto-rebalancing for the same account	yes <input type="checkbox"/> \$ <input type="text"/> per frequency	fortnightly <input type="checkbox"/> monthly (default) <input type="checkbox"/> quarterly <input type="checkbox"/>
<b>Auto-rebalancing</b> Note: you cannot select both a dollar cost averaging plan and auto-rebalancing for the same account	yes <input type="checkbox"/>	quarterly (default) <input type="checkbox"/> half-yearly <input type="checkbox"/> yearly <input type="checkbox"/>
<b>BPAY for additional investments</b>	yes (default) <input type="checkbox"/> no <input type="checkbox"/>	n/a
<b>Regular withdrawal plan</b>	yes <input type="checkbox"/>	monthly <input type="checkbox"/> quarterly <input type="checkbox"/> half-yearly <input type="checkbox"/> yearly (default) <input type="checkbox"/>
<b>Phone withdrawal facility</b>	yes <input type="checkbox"/>	n/a
<b>Investor Online Account Access</b> Note: an email address is required to register you for online account access	view & transact (default) <input type="checkbox"/> view only <input type="checkbox"/>	n/a
<b>Financial adviser Online Account Access</b> Note: your financial adviser can access information about your account online	view & transact (default) <input type="checkbox"/> view only <input type="checkbox"/>	n/a
<b>Investment information to be sent in the mail</b> Note: most of your investment information is also available through Online Account Access	online only (default) <input type="checkbox"/> online and mail <input type="checkbox"/>	n/a
<b>Annual financial reports to be sent in the mail</b> Note: annual financial reports are also available on our website	yes <input type="checkbox"/> no (default) <input type="checkbox"/>	n/a
<b>Marketing material</b> I/We would like to receive investment education material and be informed about Perpetual's products, services and offers	yes (default) <input type="checkbox"/> no <input type="checkbox"/>	n/a

- For each optional feature you have elected, please ensure you have read and understood the relevant section in the Features Book for that optional facility.
- If you have nominated an optional feature above, please ensure you complete all details in the relevant columns in the table in **section 5**.

## 5. Investment allocation

I would like to have my additional investment invested according to my existing investment strategy.

yes  no

If 'yes', your additional investment will be allocated in accordance with your last valid instruction to us.

If 'no' please complete the Investment Strategy column below, which will form our instruction to apply any other future contributions using the strategy below.

**The minimum additional investment is \$1,000 (or \$100 by savings plan) with \$1,000 minimum in any investment option.**

Investment option	short code	additional investment \$ or %	savings plan or withdrawal plan \$	dollar cost OR investment strategy	distributions (indicate a preference with an X). If no selection is made, reinvest will be assumed			
				averaging plan (remember to identify which feature you want in section 4) %	reinvest	Perpetual Cash	bank account 1	
<b>Cash</b>								
Perpetual Cash	ICCA							
<b>Fixed income</b>								
Bentham Global Income	PICCSG							
Macquarie Income Opportunities	PICUBY							
OnePath Diversified Fixed Interest	PICNGI							
Perpetual Diversified Income	PICDIN							
Perpetual Dynamic Fixed Income	PICARF							
Schroder Fixed Income	PICDAB							
Vanguard Australian Fixed Interest Index	PICVGY							
<b>Property and Infrastructure</b>								
AMP Capital Global Property Securities	PICAMG							
BT Property Securities	PICHSP							
Lazard Global Listed Infrastructure	PICLGL							
Vanguard Australian Property Securities Index	PICVGP							
<b>Australian shares</b>								
Ausbil Australian Active Equity	PICUBA							
Ausbil Australian Emerging Leaders	PICELF							
BT Australian Share	PICBTA							
Fidelity Australian Equities	PICFID							
Investors Mutual Australian Share	PICIMA							
Investors Mutual Future Leaders	PICIMS							
Perennial Value Shares	PICVSF							

## 5. Investment allocation (continued)

Investment option	short code	additional investment  \$ or %	savings plan or withdrawal plan  \$	dollar cost averaging plan	OR	investment strategy (BPAY & auto-rebalancing)	distributions (indicate a preference with an X). If no selection is made, reinvest will be assumed		
				(remember to identify which feature you want in section 4) %	reinvest	Perpetual Cash	bank account 1		
<b>Australian shares (continued)</b>									
Perpetual Australian Share	ICAS						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Perpetual Concentrated Equity	PICCEF						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Perpetual Ethical SRI	PICSRF						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Perpetual Geared Australian	PICGAF						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Perpetual Industrial Share	ICIS						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Perpetual SHARE-PLUS Long-Short	PICSPF						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Perpetual Smaller Companies	ICSC						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Schroder Australian Equity	PICSCH						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Solaris Core Australian Equity	PICCFA						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Vanguard Australian Shares Index	PICVGA						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>International shares</b>									
Aberdeen Actively Hedged International Equities	PICCSI						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
AMP Capital Global Equity Value	PICAXI						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
BlackRock Global Small Cap	PICJBO						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
BT International Equity	PICJBI						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Grant Samuel Epoch Global Equity Shareholder Yield (Unhedged)	PICBGI						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Magellan Global	PICAAI						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
MFS Global Equity	PICMFG						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Perpetual Global Share	ICIT						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Platinum Asia	PICPAF						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Platinum International	PICPLI						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
T. Rowe Price Global Equity	PICTRP						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Vanguard International Shares Index	PICVIS						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Vanguard International Shares Index (Hedged)	PICVGI						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Walter Scott Global Equity (Hedged)	PICWSG						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

## 5. Investment allocation (continued)

Investment option	short code	additional investment  \$ or %	savings plan or withdrawal plan  \$	dollar cost averaging plan	OR	investment strategy (BPAY & auto-rebalancing)	distributions (indicate a preference with an X). If no selection is made, reinvest will be assumed		
				(remember to identify which feature you want in section 4) %	reinvest	Perpetual Cash	bank account 1		
<b>Diversified – conservative</b>									
BlackRock Scientific Diversified Stable	PICBGC						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Morningstar Conservative Real Return	PICITC						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Perpetual Conservative Growth	ICCG						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
UBS Defensive Investment	PICUBC						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Diversified – balanced</b>									
Morningstar Balanced Real Return	PICITB						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Perpetual Diversified Growth	PICDGF						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Perpetual Diversified Real Return	PICDRR						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Diversified – growth</b>									
BlackRock Balanced	PICUBB						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
BlackRock Scientific Diversified Growth	PICBGG						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Morningstar Growth Real Return	PICITG						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Perpetual Balanced Growth	ICBG						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Perpetual Split Growth	PICSGF						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Schroder Balanced	PICSCG						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Alternatives</b>									
Aspect Diversified Futures	PICADF						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>New investment options – added after the PDS issue date</b>									
							<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
							<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
							<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
							<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Total</b>		<b>\$</b>	<b>\$</b>			<b>100%</b>			

## 6. Bank account details

You can only nominate a bank account that is held in your name(s). By providing your bank account details in this section, you accept the terms in the Direct Debit Service Agreement and authorise Perpetual to use these details for all future transaction requests that you nominate.

### Bank account 1

Complete your account details in this section if you would like us to debit or credit your bank account for applications, withdrawals and payment of distributions, as applicable.

name of financial institution

branch name

branch number (BSB)

 - 

account number

name of account holder



signature of account holder A

signature of account holder B

date  /  /

### Bank account 2

**Only** complete your account details in this section if you would like us to debit a **different** bank account for your **savings plan**.

name of financial institution

branch name

branch number (BSB)

 - 

account number

name of account holder



signature of account holder A

signature of account holder B

date  /  /

## 7. Member advice fee

Complete this section if you have agreed with your financial adviser to have a member advice fee deducted. In collecting this fee, Perpetual acts as an agent for your financial adviser.

### ongoing fee (including GST)

% per annum or \$  per month

The ongoing member advice fee is to be paid:

as a deduction pro rata across my investment portfolio (default) **or**  
 from my  investment option.

### one off fee (including GST)

\$

The one off member advice fee is to be paid:

as a deduction pro rata across my investment portfolio (default) **or**  
 from my  investment option.

We can refuse a request to pay a member advice fee.

## 8. Financial adviser use only

### Ongoing commission rebate


Where the applicant has a financial adviser: For accounts opened from 1 July 2014, I agree to rebate all ongoing commission. I acknowledge that if I do not agree to this then this application will be rejected and Perpetual is unable to pay this amount by law.

### Financial adviser details and member advice fee

Where an ongoing member advice fee has been agreed with the investor:

- A percentage member advice fee cannot be paid on a borrowed amount used to make an investment. I confirm that I have made reasonable enquiries to determine that the investment has not been made with borrowed amounts.
- I will promptly notify Perpetual if an ongoing member advice fee is terminated by the member or under the fee disclosure or opt in requirements of Division 3 of Part 7.7A of the Corporations Act (Future of Financial Advice)
- I consent to Perpetual acting as my agent to collect any member advice fee agreed in section 7 of this application form.

financial adviser name																													
phone (after hours)															phone (business hours)														
mobile															fax														
AFSL licensee name															AFSL number														
either Perpetual adviser number																													
or dealer group															dealer branch														
email address																													
financial adviser signature															date														



IL GN    /    /  (Group)

IL AN    /    /  (Adviser)

IL CN    /     /  (Client)

## 9. Declaration and signature

### I/We declare and agree that:

- I/we have read the PDS, (including but not limited to the Features Book and Investment Book), to which this application applies and have received and accepted the offer to invest in Australia or New Zealand
- all of the information provided in my/our application is true and correct
- I am/we are bound by any terms and conditions in the PDS and the provisions of the constitution of the Fund
- I/we have the legal power to invest and/or are at least 18 years of age
- I/we have read and understood the privacy disclosure as detailed in the Features Book. I/We consent to my/our personal information being collected, held, used and disclosed in accordance with the privacy disclosure. I/We consent to Perpetual disclosing this information to my/our intermediary (named in this form) in relation to the investments described in this form. Where the intermediary named in this form no longer acts on my/our behalf, I/we will notify Perpetual of the change
- if I/we have received the PDS from the internet or other electronic means, that I/we received it personally or a print out of it
- if this is a joint application, each of us agrees, unless otherwise indicated on this application, our investment is as joint tenants. Each of us is able to operate the account and bind the other(s) to any transaction including investments, switches or withdrawals by any available method
- in relation to trust investors, only the trustee has rights and obligations under the Fund
- withdrawals by companies must be signed by an authorised representative or in accordance with the company's constitution or under power of attorney.

## 9. Declaration and signature (continued)

I/We acknowledge that:

- the information contained in the PDS is not investment advice or a recommendation that the Fund is suitable having regard to my/our investment objectives, financial situation or particular needs
- Perpetual may be required to pass on my/our personal information or information about my/our investment to the relevant regulatory authorities, including for compliance with income tax law and the Anti-Money Laundering and Counter-Terrorism Act 2006 or associated regulation and any tax-related requirements for tax residents of other countries
- investments in the Fund are not investments, deposits or other liabilities of Perpetual Limited or its subsidiaries and are subject to investment and other risks, including possible delays in repayment and the loss of income and principal invested
- neither Perpetual Investment Management Limited nor Perpetual Limited or its subsidiaries guarantee the repayment of capital or the performance of the Fund or any particular rate of return from the Fund
- the PDS has referred me/us to additional information or terms and conditions ('information') of this product which may assist me/us in making my/our investment decision and I/we have referred to this information to the extent I/we considered it was necessary to make my/our investment decision
- Perpetual may contact me/us where required by using the email address(es) provided on the application form. I/We will notify Perpetual of any change to my/our email address(es). I/We understand that failure to advise such a change may result in me/us not receiving correspondence relating to my/our investment.

### Additional declaration for New Zealand investors

I/We understand that the PDS is not an investment statement under New Zealand law and that there are likely to be differences between the information provided in a PDS as compared to an investment statement under New Zealand law. I/We have read and understood the 'Important additional information for New Zealand investors' section in the PDS.

### Joint applicants must both sign

signature of investor 1 or company officer	signature of investor 2 or company officer
<input type="text"/>	<input type="text"/>
print name	print name
<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>
Capacity (company investments only)	Capacity (company investments only)
<input type="checkbox"/> Sole Director <input type="checkbox"/> Director <input type="checkbox"/> Secretary	<input type="checkbox"/> Director <input type="checkbox"/> Secretary
date	date
<input type="text"/>	<input type="text"/>

### Important notes:

- If signing under power of attorney, the attorney certifies that he or she has not received notice of revocation of that power. The power of attorney, or a certified copy, must be sent to Perpetual, if not previously provided.
- Perpetual has the absolute discretion to accept or reject any application.
- Investors should retain a copy of the PDS.
- A business day is a working day for Perpetual in Sydney.

Please send your completed application form to:

**Reply Paid 4171**

**Perpetual WealthFocus Investment Advantage**

**GPO Box 4171**

**Sydney NSW 2001**