

Perpetual WealthFocus Investment Advantage

Product Disclosure Statement issue number 9 dated 1 December 2020 Perpetual Investment Management Limited ABN 18 000 866 535 AFSL 234426

APPLICATION FORM

Please complete this form using BLACK INK and print well within the boxes in CAPITAL LETTERS. Mark appropriate boxes with a cross like the following X. Start at the left of each answer space and leave a gap between words.

Please ensure this form is fully complete and all required documentation is provided to either your financial adviser or us, so we can process your application.

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Are you an existing P	erpetual investo	or?			
	no				
у	es client n	number			
If yes, would you like	to open a new	account or make	an additional inves	stment into an existing	account?
new accour	nt*				
additional investme	nt existing	g account number			please go to section 2
Investor type (please					product go to come
· ·					
individual**		joint**	company	superannuation fu	nd trust
partnership	asso	ociation go	overnment body	other ent	ity
** Individual or joint inv 2. Payment de How much would you	etails		for a child under 1	3 years.	
Source of funds bein	g invested (tic	k most relevant o	option)		
retirement sav	ings	employment inc	come	business activities	sale of assets
inheritance	e/gift	financial investm	nents	other	
How will this investme	nt be made? N	OTE: Cash is not	accepted.		
Врау	we will ser	nd you a custome	r reference numbe	(CRN) once we receive	e your application form
cheque (initial investments only)	make chec	que payable to PI	ML-WFIA – [insert	name(s) of applicant(s)]
direct debit	I/We acknow	owledge and acce	pt the terms and co	n 7 as bank account 1.	

3. Investor details

Existing investors in the Fund need only complete this section if you wish to change any details provided previously.

A. Individual and joint account holders

Investor 1 (individual account hold	ler)	Investor 2 (joint account holder)
title		title
Mr Mrs Miss Ms	other	Mr Mrs Miss Ms other
first name(s)		first name(s)
last name		last name
occupation		occupation
date of birth	gender	date of birth gender
/ /		
	male female	/ / / male female
Residency status for tax purpose Tax residency rules differ by country resident of a particular country is of the amount of time a person spends a person's residence or place of wo residency can also be as a result of Please answer BOTH of the follo questions: 1. Are you a tax resident of Aust (complete the following detail then proceed to question 2 b tax file number (TFN) TFN exemption code 2. Are you a tax resident of anoth yes (complete the following detail If 'yes', please list all relevant co	w. Whether an individual is a tax ten (but not always) based on is in a country, the location of ork. For the United States, tax citizenship or residency. wing tax residency ralia? ils and elow) no question 2 below) or her country?	Residency status for tax purposes Tax residency rules differ by country. Whether an individual is a tax resident of a particular country is often (but not always) based on the amount of time a person spends in a country, the location of a person's residence or place of work. For the United States, tax residency can also be as a result of citizenship or residency. Please answer BOTH of the following tax residency questions: 1. Are you a tax resident of Australia? (complete the following details and then proceed to question 2 below) tax file number (TFN) or TFN exemption code 2. Are you a tax resident of another country? yes (complete the following details) no If 'yes', please list all relevant countries and provide your tax
identification number (TIN) for ea		identification number (TIN) for each country.
A TIN refers to the number assigned purpose of administering its tax law TFN in Australia. If a TIN is not prothree reasons specified below (A, E)	ws and is the equivalent of a vided, please list one of the	A TIN refers to the number assigned by a country for the purpose of administering its tax laws and is the equivalent of a TFN in Australia. If a TIN is not provided, please list one of the three reasons specified below (A, B or C) for not providing a TIN.
Country 1		Country 1
TIN	If no TIN, list reason A, B or C	TIN If no TIN, list reason A, B or C
Country 2		Country 2
TIN	If no TIN, list reason A, B or C	TIN If no TIN, list reason A, B or C
If there are more than two countries, separate sheet and tick this box.	provide details on a	If there are more than two countries, provide details on a separate sheet and tick this box.
Reason A: The country of tax resi tax residents.	dency does not issue TINs to	Reason A: The country of tax residency does not issue TINs to tax residents.
Reason B: I have not been issued	l with a TIN.	Reason B: I have not been issued with a TIN.
Reason C: The country of tax resi TIN to be disclosed.	dency does not require the	Reason C: The country of tax residency does not require the TIN to be disclosed.

3. Investor details (continued)

A. Individual and joint account holders

Investor 1 (individual account holder)

Investor 2 (joint account holder)

Residential address unit number street name	ss (mandatory) street number	Residential address unit number street name	ss (mandatory) street number
suburb (if relevant	OR city	suburb (if relevant) OR city
state	postcode	state	postcode
country		country	
phone (business h	ours)	phone (business h	nours)
phone (after hours		phone (after hours	s)
mobile		mobile	
email address		email address	

By providing my/our email address, I/we agree to receive any information about my/our investment (such as transaction confirmations, statements (including tax statements), reports and other materials or notifications required by the Corporations Act) electronically. This may include email notifications advising me/us when new information regarding my/our investment is available for viewing online, via hyperlink or via myPerpetual. I/We acknowledge you may still need to send me/us information by mail from time to time.

A. Individual and joint account holders - Postal address (optional)

Investor 1 (individu	al account holder)		Investor 2 (joint account holder)						
Postal address (if o	different to residential add	dress) street number	same contact deta po box	ails as investor 1 unit number	street number				
street name			street name						
suburb (if relevant)	OR city		suburb (if relevant) OR city						
state	postcode		state	postcode					
country			country						

3. Investor details (continued)

B. All other account holders

company nam	e/corporate trustee												
name of super	annuation fund, tru	st, partnersh	nip, associa	tion, gov	ernmer	ıt body	or co-c	perativ	e				
tax file number					and/or	ABN							
							ш		Ш				
principal busin	ess activity												
c/-													
po box	unit numbe	er s	street numb	er									
street name													
suburb (if relev	vant) OR city												
state	postcode	country											
				ш	ш	Ш	Ш		Ш	Ш	_		
phone (busines	ss hours)		mobile					fax					
email address													

By providing my/our email address, I/we agree to receive any information about my/our investment (such as transaction confirmations, statements (including tax statements), reports and other materials or notifications required by the Corporations Act) electronically. This may include email notifications advising me/us when new information regarding my/our investment is available for viewing online, via hyperlink or via myPerpetual. I/We acknowledge you may still need to send me/us information by mail from time to time.

4. Authorised representative

Would you like to appoint an authorised representative? Before appointing an authorised representative, refer to the Features Book for more details.

no	please g	o to section 5		
yes	please c	omplete the details b	elow.	
	I have read t	he terms and conditi	ons associated with appointing an auth	horised representative.
myPerp	petual online	access for my author	rised representative	
	view and	d transact (default)	or view only	
author	ised represe	ntative details:		
fir	st name(s)			
	last name			
po box		unit number	street number	
street n	name			
suburb	(if relevant) C	DR city		
state		postcode	country	
	gnature of			
	authorised resentative			date / /

5. Features

Indicate which optional features you would like applied to	o your account	Frequency (if applicable)
Savings plan Select your investment option(s) in section 6.	yes	fortnightly monthly (default) quarterly
Dollar cost averaging plan Note: you cannot select both dollar cost averaging and auto-rebalancing for the same account.	yes \$ per frequency	fortnightly monthly (default) quarterly
Auto-rebalancing Note: you cannot select both a dollar cost averaging plan and auto-rebalancing for the same account.	yes	quarterly (default) half-yearly yearly
BPAY for additional investments	yes (default)	n/a
Regular withdrawal plan	yes	monthly Quarterly half-yearly yearly (default)

5. Features (continued)

Phone withdrawal facility	yes	n/a
Investor myPerpetual online access Note: an email address is required to register you for online account access	view & transact (default) view only	n/a
Financial adviser myPerpetual online access Note: your financial adviser can access information about your account online	view & transact (default) view only	n/a
Investment information to be sent in the mail Note: most of your investment information is also available online through myPerpetual	online only (default) online and mail	n/a
Annual financial reports to be sent in the mail Note: annual financial reports are also available on our website	no (default) yes	n/a
Marketing material I/We would like to receive investment education material and be informed about Perpetual's products, services and offers	yes (default) no	n/a

- For each optional feature you have selected, please ensure you have read and understood the relevant section in the Features Book for that optional feature.
- If you have nominated an optional feature above, please ensure you complete all details in the relevant columns of the table in section 6.

6. Investment allocation

The minimum initial investment is \$2,000 (or \$1,000 if you are establishing a savings plan) with \$1,000 minimum in any investment option.

integration option					
Investment option	short code	initial investment	savings plan or withdrawal plan	dollar investment cost OR strategy averaging plan (BPAY & autorebalancing	distributions (indicate a preference with an X). If no selection is made, reinvest will be assumed
		\$ or %	\$	(remember to identify which feature you want in section 5) %	reinvest Perpetual bank Cash account 1
Cash					
Perpetual Cash	ICCA				
Fixed income					
Bentham Global Income	PICCSG				
Macquarie Income Opportunities	PICUBY				
OnePath Diversified Fixed Interest	PICNGI				
Perpetual Diversified Income	PICDIN				
Perpetual Dynamic Fixed Income	PICARF				
Schroder Fixed Income	PICDAB				
Vanguard Australian Fixed Interest Index	PICVGY				

6. Investment allocation (continued)

Investment option	short initial savings plan dollar investment or cost OR strategy withdrawal plan plan plan investment		(indicate If no sele	distribution a preference vection is made will be assume	with an X). e, reinvest		
		\$ or %	\$ (remember to identify which feature you want in section 5) %		reinvest	Perpetual Cash	bank account 1
Property & Infrastructure							
Lazard Global Listed Infrastructure	PICLGL						
Pendal Property Securities	PICHSP						
Vanguard Australian Property Securities Index	PICVGP						
Australian shares							
Ausbil Australian Active Equity	PICUBA						
Ausbil Australian Emerging Leaders	PICELF						
Fidelity Australian Equities	PICFID						
Investors Mutual Australian Share	PICIMA						
Investors Mutual Future Leaders	PICIMS						
Pendal Australian Equity	PICBTA						
Perpetual Australian Share	ICAS						
Perpetual Concentrated Equity	PICCEF						
Perpetual Ethical SRI	PICSRF						
Perpetual Geared Australian	PICGAF						
Perpetual Industrial Share	ICIS						
Perpetual SHARE-PLUS Long-Short	PICSPF						
Perpetual Smaller Companies	ICSC						
Schroder Australian Equity	PICSCH						
Vanguard Australian Shares Index	PICVGA						
International shares							
Magellan Global	PICAAI						
MFS Global Equity	PICMFG						
Perpetual Global Innovation Share	PICINA						
Perpetual Global Share	ICIT						
Platinum Asia	PICPAF						
Platinum International	PICPLI						
T. Rowe Price Global Equity	PICTRP						
Vanguard International Shares Index	PICVIS						
Vanguard International Shares Index (Hedged)	PICVGI						

6. Investment allocation (continued)

Investment option	short code	initial investment	savings plan or withdrawal plan	dollar cost OR averaging plan	cost OR strategy eraging (BPAY & auto-		distributions (indicate a preference with an) If no selection is made, reinves will be assumed		
		\$ or %	\$	(remember to ident you want in	section 5)	reinvest	Perpetual Cash	bank account 1	
Diversified – conservative									
BlackRock Diversified ESG Stable	PICBGC								
Perpetual Conservative Growth	ICCG								
Diversified – balanced									
Perpetual Diversified Growth	PICDGF								
Perpetual Diversified Real Return	PICDRR								
Diversified – growth									
BlackRock Diversified ESG Growth	PICBGG								
BlackRock Tactical Growth	PICUBB								
Morningstar Growth Real Return	PICITG								
Perpetual Balanced Growth	ICBG								
Perpetual Split Growth	PICSGF								
Schroder Strategic Growth	PICSCG								
New investment options – add	led after th	ne PDS issue o	date						
Total		\$	\$		100%				

7. Bank account details

You can only nominate a bank account that is held in your name(s). By providing your bank account details in this section, you accept the terms in the Direct Debit Service Agreement and authorise Perpetual to use these details for all future transaction requests that you nominate.

Bank account 1	Bank account 2			
Complete your account details in this section if you would like us to debit or credit your bank account for applications, withdrawals and payment of distributions, as applicable.	Only complete your account details in this section if you would like us to debit a different bank account for your savings plan .			
name of financial institution	name of financial institution			
branch name	branch name			
branch number (BSB) account number	branch number (BSB) account number			
name of account holder	name of account holder			
signature of account holder A	signature of account holder A			
signature of account holder B	signature of account holder B			
date / /	date / /			

8. Member advice fee

Complete this section if you have agreed with your financial adviser to have a member advice fee deducted. In collecting this fee, Perpetual acts as an agent for your financial adviser.

ongoing fee (including GST)					
	% per annum	or	\$	per month	
The ongoing member advice fee is to be paid:					
as a deduction pro rata across my investment portfolio (default) or					
from r	ny			investment option.	
one-off fee (including GST)					
\$					
The one-off member advice fee is to be paid:					
as a deduction pro rata across my investment portfolio (default) or					
from r	ny			investment option.	

We can refuse a request to pay a member advice fee.

9. Financial adviser use only

Financial adviser details and member advice fee

Where an ongoing member advice fee has been agreed with the investor:

- A percentage member advice fee cannot be paid on a borrowed amount used to make an investment. I confirm that I have made reasonable enquiries to determine that the investment has not been made with borrowed amounts.
- I will promptly notify Perpetual if an ongoing member advice fee is terminated by the investor or under the fee disclosure or opt in requirements of Division 3 of Part 7.7A of the Corporations Act (Future of Financial Advice).
- I consent to Perpetual acting as my agent to collect any member advice fee agreed in section 8 of this application form.

financial adviser name	
phone (after hours)	phone (business hours)
mobile	fax
AFSL licensee name	AFSL number
either Perpetual adviser number	
or dealer group	dealer branch
email address	
financial adviser signature	date / / ADVISER STAMP
IL GN	(Group) (Adviser) (Client)

10. Declaration and signature

I/We declare and agree that:

- I/we have read the PDS (including but not limited to the Features Book and Investment Book) and any other relevant incorporated material to which this application applies and have received and accepted the offer to invest in Australia or New Zealand
- all of the information provided in my/our application is true and correct
- I am/we are bound by any terms and conditions in the PDS and the provisions of the constitution of the Fund
- I/we have the legal power to invest and/or are at least 18 years of age
- I/we have read and understood the privacy disclosure as detailed in the Features Book. I/We consent to my/our personal information being collected, held, used and disclosed in accordance with the privacy disclosure. I/We consent to Perpetual disclosing this information to my/our intermediary (named in this form) in relation to the investments described in this form. Where the intermediary named in this form no longer acts on my/our behalf, I/we will notify Perpetual of the change
- if I/we have received the PDS from the internet or other electronic means, that I/we received it personally or a print out of it, accompanied by or attached to this application form
- if this is a joint application, each of us agrees, unless otherwise indicated on this application, our investment is as joint tenants.

 Each of us is able to operate the account and bind the other(s) to any transaction including investments, switches or withdrawals by any available method
- · in relation to trust investors, only the trustee has rights and obligations under the Fund
- withdrawals by companies must be signed by an authorised representative or in accordance with the company's constitution or under power or attorney
- I/we confirm that I/we have provided my/our financial adviser with acceptable identification documentation as described in section 11 or the relevant customer identification form OR I/we are not investing through a financial adviser, and therefore have included certified copies of acceptable identification documentation with the completed application form as described in section 11 or the relevant customer identification form.

10. Declaration and signature (continued)

I/We acknowledge that:

- the information contained in the PDS is not investment advice or a recommendation that the Fund is suitable having regard to my/our investment objectives, financial situation or particular needs
- Perpetual may be required to pass on my/our personal information or information about my/our investment to the relevant regulatory authorities, including for compliance with income tax law and the Anti-Money Laundering and Counter-Terrorism Act 2006 or associated regulation and any tax-related requirements for tax residents of other countries
- investments in the Fund are not investments, deposits or other liabilities of Perpetual Limited or its subsidiaries and are subject to investment and other risks, including possible delays in repayment and the loss of income and principal invested
- neither Perpetual Investment Management Limited nor Perpetual Limited or its subsidiaries guarantee the repayment of capital or the performance of the Fund or any particular rate of return from the Fund
- the PDS has referred me/us to additional information or terms and conditions ('information') of this product which may assist me/us in making my/our investment decision and I/we have referred to this information to the extent I/we considered it was necessary to make my/our investment decision
- Perpetual may contact me/us where required by using the email address(es) provided on the application form. I/We will notify
 Perpetual of any change to my/our email address(es). I/We understand that failure to advise such a change may result in me/us
 not receiving correspondence relating to my/our investment.

Additional declaration for New Zealand investors

I/We understand that the PDS is not an investment statement under New Zealand law and that there are likely to be differences between the information provided in a PDS as compared to an investment statement under New Zealand law. I/We have read and understood the 'Important additional information for New Zealand investors' section in the PDS.

Joint applicants must both sign

signature of investor 1 or company officer	signature of investor 2 or company officer		
print name	print name		
Capacity (company investments only)	Capacity (company investments only)		
Sole Director Director Secretary	Director Secretary		
date / /	date / /		
 Important notes: If signing under power of attorney, the attorney certifies that he or she has not received notice of revocation of that power. The power of attorney, or a certified copy, must be sent to Perpetual, if not previously provided. Perpetual has the absolute discretion to accept or reject any application. Investors should retain a copy of the PDS. A business day is a working day for Perpetual in Sydney. 	Final checklist Have you: ☐ Completed all sections of your application form? ☐ Signed your application form? ☐ Provided your financial adviser the customer identification documents requested in this application form or the relevant Customer Identification form? ☐ OR, if you are opening a new account and do not have a financial adviser, completed section 11 of this application form (for individuals) or enclosed the relevant customer identification form (for entities) and certified copies of your identification documents (as requested in section 11 of this application form or the relevant customer identification form)? Please send your completed application form to: Reply Paid 4171 Perpetual WealthFocus Investment Advantage GPO Box 4171 Sydney NSW 2001		

11. Identification verification for individuals and joint investors

This section is only applicable if you are investing as an individual or joint investor (as selected in section 1 of this form) and have not provided this documentation previously. If you are investing as a company, trust or any other investor type, please complete the relevant 'Customer identification form' available on our website or by contacting us.

The identity documentation requested below is required to meet our obligations under the Anti-Money Laundering and Counter-Terrorism Financing Act 2006. **We cannot process your application without this information.**

Identity documentation

Please provide a document from Part I. If you do not have a document from Part I, please provide the documents listed in Part II OR Part III.

If you are a joint investor, please provide the relevant documents for BOTH investors.

- If you are applying directly with Perpetual You will need to provide a certified copy of the document(s) with your application.
- If you are lodging this application through a financial adviser You may provide a certified copy with your application OR have your financial adviser sight an original or certified copy of your document(s) and complete the 'Record of verification procedure' section in this form.

PART I – Primary ID documents		
PROVIDE ONE OF THE FOLLOWING:		
current Australian State / Territory driver's licence containing your photograph Australian passport (current or a passport that has expired within the preceding 2 years is acceptable)		
card issued under a State or Territory law for the purpose of proving a person's age containing your photograph		
foreign passport or similar travel document containing your photograph and signature		
OR		
PART II – should only be completed if you do not own a document from Part I		
PROVIDE ONE OF THE FOLLOWING:		
Australian birth certificate Australian citizenship certificate concession card such as a pension, health care or seniors health card issued by the Department of Human Services (excludes Medicare cards)		
AND PROVIDE ONE VALID DOCUMENT FROM THE FOLLOWING:		
a document issued by the Commonwealth or a State or Territory within the preceding 12 months that records the provision of financial benefits to you and contains your name and residential address a document issued by the Australian Taxation Office within the preceding 12 months that records a debt payable by you to the Commonwealth (or by the Commonwealth to the individual), which contains your name and residential address. a document issued by a local government body or utilities provider within the preceding 3 months which records the provision of services to your address or to you (the document must contain your name and residential address)		
OR		
PART III – should only be completed if you do not own document(s) from Part I OR Part II		
BOTH documents from this section must be provided		
foreign driver's licence that contains a photograph of you and your date of birth		
national ID card issued by a foreign government containing your photograph and your signature		

Any documents written in a language that is not English must be accompanied by an English translation prepared by an accredited translator.

11. Identification verification for individuals and joint investors (continued)

How to certify your documents

In accordance with the AML Rules, a certified copy means a document that has been certified as a true and correct copy of an original document by a person listed below, including all persons described in the Statutory Declarations Regulations 2018 (Cth). To create a certified copy, one of the persons listed below must write the following on the copy of the document.

- 'I, [full name], [category of persons as listed below], certify that this [name of document] is a true and correct copy of the original. [signature and date]'
- An Australian bank, building society, credit union or finance company officer with a minimum of 2 years continuous service
- A fellow of the National Tax and Accountants' Association
- An Australian judge of a court, Justice of the Peace or magistrate
- · An Australian legal practitioner
- · A notary public, patent or trade marks attorney
- An Australian medical practitioner including dentist, nurse, midwife, optometrist, pharmacist, physiotherapist, chiropractor, psychologist, occupational therapist or veterinary surgeon
- A permanent employee or agent of the Australian Postal Corporation with a minimum of 2 years continuous service
- An Australian federal, state or territory police officer
- · An architect

signature

- A teacher employed on a full-time basis at an Australian school or tertiary education institution
- An accountant who is a full member of the Chartered Accountants Australia and New Zealand, CPA Australia, the Institute of Public Accountants or the Association of Taxation and Management Accountants
- An Australian Consulate or Diplomatic Officer
- · A registered migration agent
- An officer or authorised representative of an Australian Financial Services Licence holder with a minimum of 2 years continuous service with one or more licensees
- · A financial adviser or financial planner
- A person in a country other than Australia who is authorised by local law to administer oaths or affirmations or to authenticate documents (please list the local law providing this authority when certifying the document)

IMPORTANT: Please ensure that you have either

- · enclosed certified copies of your identity documents OR
- agreed that your financial adviser will complete the 'Record of verification procedure' below.

Record of verification procedure (Financial adviser use only)						
This section is to be used by financial advisers when a record of verification is provided, rather than certified copies of identity documentation.						
ID document details	Document 1		Document 2	Document 2		
verified from	original	certified copy	original	certified copy		
document name/type						
document issuer						
issue date						
expiry date						
document number						
accredited English translation	N/A	sighted	N/A	sighted		
By completing and signing this record of verification procedure I declare that: • an identity verification procedure has been completed in accordance with the AML/CTF rules, in the capacity of an AFSL holder or their authorised representative and • the information provided in relation to the residency status for tax purposes is reasonable considering the identity documentation provided.						
AFS licensee name			AFSL number			
representative/ employee name			phone number			

completed

date verification