

4. Features

A condition of receiving the management fee rebate is that you receive your reporting online. You can request a paper copy of your statements and an annual report free of charge on an ad hoc basis. You can also request paper based reporting on a permanent basis, but you will no longer fulfil the eligibility criteria to receive the management fee rebate.

Indicate which optional features you would like applied to your account		Frequency (if applicable)
Savings plan Select your investment option(s) in section 5	yes <input type="checkbox"/>	fortnightly <input type="checkbox"/> monthly (default) <input type="checkbox"/> quarterly <input type="checkbox"/>
Dollar cost averaging plan Note: you cannot select both dollar cost averaging and auto-rebalancing for the same account.	yes <input type="checkbox"/> <input type="text" value="\$"/> per frequency	fortnightly <input type="checkbox"/> monthly (default) <input type="checkbox"/> quarterly <input type="checkbox"/>
Auto-rebalancing Note: you cannot select both a dollar cost averaging plan and auto-rebalancing for the same account.	yes <input type="checkbox"/>	quarterly (default) <input type="checkbox"/> half-yearly <input type="checkbox"/> yearly <input type="checkbox"/>
BPAY for additional investments	yes (default) <input type="checkbox"/> no <input type="checkbox"/>	n/a
Regular withdrawal plan	yes <input type="checkbox"/>	monthly <input type="checkbox"/> quarterly <input type="checkbox"/> half-yearly <input type="checkbox"/> yearly (default) <input type="checkbox"/>
Phone withdrawal facility	yes <input type="checkbox"/>	n/a
Investor Online Account Access Note: an email address is required to register you for online account access	view & transact (default) <input type="checkbox"/> view only <input type="checkbox"/>	n/a
Financial adviser Online Account Access Note: your financial adviser can access information about your account online	view & transact (default) <input type="checkbox"/> view only <input type="checkbox"/>	n/a
Marketing material I/We would like to receive investment education material and be informed about Perpetual's products, services and offers	yes (default) <input type="checkbox"/> no <input type="checkbox"/>	n/a

- For each optional feature you have elected, please ensure you have read and understood the relevant section in the Features Book for that optional feature.
- If you have nominated an optional feature above, please ensure you complete all details in the relevant columns of the table in **section 5**.

5. Investment allocation

I would like to have my additional investment invested according to my existing investment strategy.

yes no

If 'yes', your additional investment will be allocated in accordance with your last valid instruction to us.

If 'no' please complete the Investment Strategy column below, which will form our instruction to apply any other future contributions using the strategy below.

The minimum additional investment is \$1,000 (or \$100 by savings plan) with \$1,000 minimum in any investment option.

Investment option	short code	additional investment \$ or %	savings plan or withdrawal plan \$	dollar cost averaging plan	OR investment strategy (BPAY & auto-rebalancing)	distributions (indicate a preference with an X). If no selection is made, reinvest will be assumed		
				(remember to identify which feature you want in section 4) %	reinvest	Perpetual Cash	bank account 1	
Cash								
Perpetual Cash	ICCA					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Fixed income								
Bentham Global Income	PICCSG					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Macquarie Income Opportunities	PICUBY					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
OnePath Diversified Fixed Interest	PICNGI					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Perpetual Diversified Income	PICDIN					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Perpetual Dynamic Fixed Income	PICARF					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Schroder Fixed Income	PICDAB					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Vanguard Australian Fixed Interest Index	PICVGY					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Property and Infrastructure								
AMP Capital Global Property Securities	PICAMG					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Lazard Global Listed Infrastructure	PICLGL					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Pendal Property Securities	PICHSP					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Vanguard Australian Property Securities Index	PICVGP					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Australian shares								
Ausbil Australian Active Equity	PICUBA					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Ausbil Australian Emerging Leaders	PICELF					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Fidelity Australian Equities	PICFID					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Investors Mutual Australian Share	PICIMA					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Investors Mutual Future Leaders	PICIMS					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Pendal Australian Equity	PICBTA					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Perpetual Australian Share	ICAS					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

5. Investment allocation (continued)

Investment option	short code	additional investment \$ or %	savings plan or withdrawal plan \$	dollar cost averaging plan	OR	investment strategy (BPAY & auto-rebalancing)	distributions (indicate a preference with an X). If no selection is made, reinvest will be assumed		
				(remember to identify which feature you want in section 4) %	reinvest	Perpetual Cash	bank account 1		
Australian shares (continued)									
Perpetual Concentrated Equity	PICCEF						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Perpetual Ethical SRI	PICSRF						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Perpetual Geared Australian	PICGAF						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Perpetual Industrial Share	ICIS						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Perpetual SHARE-PLUS Long-Short	PICSPF						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Perpetual Smaller Companies	ICSC						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Schroder Australian Equity	PICSCH						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Vanguard Australian Shares Index	PICVGA						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
International shares									
Magellan Global	PICAAI						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
MFS Global Equity	PICMFG						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Perpetual Global Share	ICIT						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Platinum Asia	PICPAF						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Platinum International	PICPLI						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
T. Rowe Price Global Equity	PICTRP						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Vanguard International Shares Index	PICVIS						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Vanguard International Shares Index (Hedged)	PICVGI						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Diversified – conservative									
BlackRock Scientific Diversified Stable	PICBGC						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Perpetual Conservative Growth	ICCG						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Diversified – balanced									
Perpetual Diversified Growth	PICDGF						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Perpetual Diversified Real Return	PICDRR						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

5. Investment allocation (continued)

Investment option	short code	additional investment \$ or %	savings plan or withdrawal plan \$	dollar cost averaging plan	OR	investment strategy (BPAY & auto-rebalancing)	distributions (indicate a preference with an X). If no selection is made, reinvest will be assumed		
				(remember to identify which feature you want in section 4) %	reinvest	Perpetual Cash	bank account 1		
Diversified – growth									
BlackRock Scientific Diversified Growth	PICBGG						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
BlackRock Tactical Growth	PICUBB						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Morningstar Growth Real Return	PICITG						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Perpetual Balanced Growth	ICBG						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Perpetual Split Growth	PICSGF						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Schroder Balanced	PICSCG						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Alternatives									
Aspect Diversified Futures	PICADF						<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
New investment options – added after the PDS issue date									
							<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
							<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
							<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
							<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Total		\$	\$			100%			

6. Bank account details

You can only nominate a bank account that is held in your name(s). By providing your bank account details in this section, you accept the terms in the Direct Debit Service Agreement and authorise Perpetual to use these details for all future transaction requests that you nominate.

Bank account 1

Complete your account details in this section if you would like us to debit or credit your bank account for applications, withdrawals and payment of distributions, as applicable.

name of financial institution

branch name

branch number (BSB)

 -

account number

name of account holder

signature of account holder A

signature of account holder B

date

 / /

Bank account 2

Only complete your account details in this section if you would like us to debit a **different** bank account for your **savings plan**.

name of financial institution

branch name

branch number (BSB)

 -

account number

name of account holder

signature of account holder A

signature of account holder B

date

 / /

7. Member advice fee

Complete this section if you have agreed with your financial adviser to have a member advice fee deducted. In collecting this fee, Perpetual acts as an agent for your financial adviser.

ongoing fee (including GST)

% per annum or \$ per month

The ongoing member advice fee is to be paid:

as a deduction pro rata across my investment portfolio (default) **or**
 from my investment option.

one off fee (including GST)

\$

The one off member advice fee is to be paid:

as a deduction pro rata across my investment portfolio (default) **or**
 from my investment option.

We can refuse a request to pay a member advice fee.

9. Declaration and signature (continued)

I/We acknowledge that:

- the information contained in the PDS is not investment advice or a recommendation that the Fund is suitable having regard to my/our investment objectives, financial situation or particular needs
- Perpetual may be required to pass on my/our personal information or information about my/our investment to the relevant regulatory authorities, including for compliance with income tax law and the Anti-Money Laundering and Counter-Terrorism Act 2006 or associated regulation and any tax-related requirements for tax residents of other countries
- investments in the Fund are not investments, deposits or other liabilities of Perpetual Limited or its subsidiaries and are subject to investment and other risks, including possible delays in repayment and the loss of income and principal invested
- neither Perpetual Investment Management Limited nor Perpetual Limited or its subsidiaries guarantee the repayment of capital or the performance of the Fund or any particular rate of return from the Fund
- the PDS has referred me/us to additional information or terms and conditions ('information') of this product which may assist me/us in making my/our investment decision and I/we have referred to this information to the extent I/we considered it was necessary to make my/our investment decision
- a condition of receiving the management fee rebate is that online account access is available to me/us and Perpetual will not mail information which can be obtained online. From time to time Perpetual may still need to send me/us mail
- Perpetual may contact me/us where required by using the email address(es) provided on the application form. I/We will notify Perpetual of any change to my/our email address(es). I/We understand that failure to advise such a change may result in me/us not receiving correspondence relating to my/our investment.

signature of investor 1 or company officer	signature of investor 2 or company officer
<input type="text"/>	<input type="text"/>
print name	print name
<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>
Capacity (company investments only)	Capacity (company investments only)
<input type="checkbox"/> Sole Director <input type="checkbox"/> Director <input type="checkbox"/> Secretary	<input type="checkbox"/> Director <input type="checkbox"/> Secretary
date	date
<input type="text"/> / <input type="text"/> / <input type="text"/>	<input type="text"/> / <input type="text"/> / <input type="text"/>

Important notes:

- If signing under power of attorney, the attorney certifies that he or she has not received notice of revocation of that power. The power of attorney, or a certified copy, must be sent to Perpetual, if not previously provided.
- Perpetual has the absolute discretion to accept or reject any application.
- Investors should retain a copy of the PDS.
- A business day is a working day for Perpetual in Sydney.

Please send your completed application form to:

Reply Paid 4171

Perpetual WealthFocus Investment Advantage

GPO Box 4171

Sydney NSW 2001