Perpetual

Perpetual WealthFocus Investment Advantage
Product Disclosure Statement **issue number 8 dated 1 March 2019**
Perpetual Investment Management Limited ABN 18 000 866 535 AFSL 234426

ADDITIONAL INVESTMENTS AND FEATURES FORM

Please complete this form using BLACK INK and print well within the boxes in CAPITAL LETTERS. Mark appropriate boxes with a cross like the following [X]. Start at the left of each answer space and leave a gap between words.

Section 1 and 9 must be completed. Please ensure this form and all required documentation is provided to either your financial adviser or us, so we can process your application.

1. Investor details (must be completed)

client number ______ account number ______

account name ______

contact number* ______

email address* ______

* If you provide your contact number and email address we will update our records accordingly.

2. Payment details

how much would you like to invest? $ ______

How will this investment be made? **NOTE:** Cash is not accepted.

BPAY [ ] if you have not previously been issued a customer reference number (CRN) we will send you one once we receive this form

direct debit [ ] we will debit your bank account nominated in section 6 as bank account 1.
I/We acknowledge and accept the terms and conditions of direct debit available at www.perpetual.com.au/wealthfocus-investment-advantage-updates.aspx

3. Authorised representative

Would you like to appoint an authorised representative? Before appointing an authorised representative, refer to the Features Book for more details.

no [ ] please go to section 4

yes [ ] please complete the details below.
I have read the terms and conditions associated with appointing an authorised representative.

Online Account Access for my authorised representative

[ ] view and transact (default) or [ ] view only or [ ] no access

authorised representative details:

first name(s) ______

last name ______

po box ______ unit number ______ street number ______

street name ______

suburb ______

state ______ postcode ______ country ______

email address ______

signature of authorised representative ______ date ______

4. Features

A condition of receiving the management fee rebate is that you receive your reporting online. You can request a paper copy of your statements and an annual report free of charge on an ad hoc basis. You can also request paper based reporting on a permanent basis, but you will no longer fulfil the eligibility criteria to receive the management fee rebate.

Indicate which optional features you would like applied to your account		Frequency (if applicable)
Savings plan Select your investment option(s) in section 5	yes ☐	fortnightly ☐ monthly (default) ☐ quarterly ☐
Dollar cost averaging plan **Note: you cannot select both dollar cost averaging and auto-rebalancing for the same account.**	yes ☐ $ per frequency	fortnightly ☐ monthly (default) ☐ quarterly ☐
Auto-rebalancing **Note: you cannot select both a dollar cost averaging plan and auto-rebalancing for the same account.**	yes ☐	quarterly (default) ☐ half-yearly ☐ yearly ☐
BPAY for additional investments	yes (default) ☐ no ☐	n/a
Regular withdrawal plan	yes ☐	monthly ☐ quarterly ☐ half-yearly ☐ yearly (default) ☐
Phone withdrawal facility	yes ☐	n/a
Investor Online Account Access Note: an email address is required to register you for online account access	view & transact (default) ☐ view only ☐	n/a
Financial adviser Online Account Access Note: your financial adviser can access information about your account online	view & transact (default) ☐ view only ☐	n/a
Marketing material I/We would like to receive investment education material and be informed about Perpetual's products, services and offers	yes (default) ☐ no ☐	n/a

- For each optional feature you have elected, please ensure you have read and understood the relevant section in the Features Book for that optional feature.
- If you have nominated an optional feature above, please ensure you complete all details in the relevant columns of the table in **section 5**.

5. Investment allocation

I would like to have my additional investment invested according to my existing investment strategy. ☐ yes ☐ no

If 'yes', your additional investment will be allocated in accordance with your last valid instruction to us.

If 'no' please complete the Investment Strategy column below, which will form our instruction to apply any other future contributions using the strategy below.

The minimum additional investment is $1,000 (or $100 by savings plan) with $1,000 minimum in any investment option.

Investment option	short code	additional investment $ or %	savings plan or withdrawal plan $	dollar cost averaging plan OR investment strategy (BPAY & auto-rebalancing) (remember to identify which feature you want in section 4) %	distributions (indicate a preference with an X). If no selection is made, reinvest will be assumed: reinvest	Perpetual Cash	bank account 1
Cash							
Perpetual Cash	ICCA						
Fixed income							
Bentham Global Income	PICCSG						
Macquarie Income Opportunities	PICUBY						
OnePath Diversified Fixed Interest	PICNGI						
Perpetual Diversified Income	PICDIN						
Perpetual Dynamic Fixed Income	PICARF						
Schroder Fixed Income	PICDAB						
Vanguard Australian Fixed Interest Index	PICVGY						
Property and Infrastructure							
AMP Capital Global Property Securities	PICAMG						
Lazard Global Listed Infrastructure	PICLGL						
Pendal Property Securities	PICHSP						
Vanguard Australian Property Securities Index	PICVGP						
Australian shares							
Ausbil Australian Active Equity	PICUBA						
Ausbil Australian Emerging Leaders	PICELF						
Fidelity Australian Equities	PICFID						
Investors Mutual Australian Share	PICIMA						
Investors Mutual Future Leaders	PICIMS						
Pendal Australian Equity	PICBTA						
Perpetual Australian Share	ICAS						

5. Investment allocation (continued)

Investment option	short code	additional investment	savings plan or withdrawal plan	dollar cost averaging plan OR investment strategy (BPAY & auto-rebalancing)	distributions (indicate a preference with an X). If no selection is made, reinvest will be assumed		
		$ or %	$	(remember to identify which feature you want in section 4) %	reinvest	Perpetual Cash	bank account 1
Australian shares (continued)							
Perpetual Concentrated Equity	PICCEF						
Perpetual Ethical SRI	PICSRF						
Perpetual Geared Australian	PICGAF						
Perpetual Industrial Share	ICIS						
Perpetual SHARE-PLUS Long-Short	PICSPF						
Perpetual Smaller Companies	ICSC						
Schroder Australian Equity	PICSCH						
Vanguard Australian Shares Index	PICVGA						
International shares							
Magellan Global	PICAAI						
MFS Global Equity	PICMFG						
Perpetual Global Share	ICIT						
Platinum Asia	PICPAF						
Platinum International	PICPLI						
T. Rowe Price Global Equity	PICTRP						
Vanguard International Shares Index	PICVIS						
Vanguard International Shares Index (Hedged)	PICVGI						
Diversified – conservative							
BlackRock Scientific Diversified Stable	PICBGC						
Perpetual Conservative Growth	ICCG						
Diversified – balanced							
Perpetual Diversified Growth	PICDGF						
Perpetual Diversified Real Return	PICDRR						

5. Investment allocation (continued)

Investment option	short code	additional investment $ or %	savings plan or withdrawal plan $	dollar cost averaging plan OR investment strategy (BPAY & auto-rebalancing) (remember to identify which feature you want in section 4) %	distributions (indicate a preference with an X). If no selection is made, reinvest will be assumed reinvest	 Perpetual Cash	 bank account 1
Diversified – growth							
BlackRock Scientific Diversified Growth	PICBGG						
BlackRock Tactical Growth	PICUBB						
Morningstar Growth Real Return	PICITG						
Perpetual Balanced Growth	ICBG						
Perpetual Split Growth	PICSGF						
Schroder Balanced	PICSCG						
Alternatives							
Aspect Diversified Futures	PICADF						
New investment options – added after the PDS issue date							
Total		$ 0	$ 0	0 Total must be **100%**			

6. Bank account details

You can only nominate a bank account that is held in your name(s). By providing your bank account details in this section, you accept the terms in the Direct Debit Service Agreement and authorise Perpetual to use these details for all future transaction requests that you nominate.

Bank account 1

Complete your account details in this section if you would like us to debit or credit your bank account for applications, withdrawals and payment of distributions, as applicable.

name of financial institution

branch name

branch number (BSB)

account number

name of account holder

signature of account holder A

signature of account holder B

date

Bank account 2

Only complete your account details in this section if you would like us to debit a **different** bank account for your **savings plan**.

name of financial institution

branch name

branch number (BSB)

account number

name of account holder

signature of account holder A

signature of account holder B

date

7. Member advice fee

Complete this section if you have agreed with your financial adviser to have a member advice fee deducted. In collecting this fee, Perpetual acts as an agent for your financial adviser.

ongoing fee (including GST)

% per annum or $ per month

The ongoing member advice fee is to be paid:

☐ as a deduction pro rata across my investment portfolio (default) **or**

from my investment option.

one off fee (including GST)

$

The one off member advice fee is to be paid:

☐ as a deduction pro rata across my investment portfolio (default) **or**

from my investment option.

We can refuse a request to pay a member advice fee.

8. Financial adviser use only

Financial adviser details and member advice fee

Where an ongoing member advice fee has been agreed with the investor:

- A percentage member advice fee cannot be paid on a borrowed amount used to make an investment. I confirm that I have made reasonable enquiries to determine that the investment has not been made with borrowed amounts.
- I will promptly notify Perpetual if an ongoing member advice fee is terminated by the member or under the fee disclosure or opt in requirements of Division 3 of Part 7.7A of the Corporations Act (Future of Financial Advice)
- I consent to Perpetual acting as my agent to collect any member advice fee agreed in section 7 of this form.

financial adviser name			
phone (after hours)		phone (business hours)	
mobile		fax	
AFSL licensee name		AFSL number	
either Perpetual adviser number			
or dealer group		dealer branch	
email address			
financial adviser signature		date	ADVISER STAMP

IL GN ☐☐☐/☐☐☐/☐ (Group)

IL AN ☐☐☐/☐☐☐/☐ (Adviser)

IL CN ☐☐☐/☐☐☐☐/☐ (Client)

9. Declaration and signature (must be completed)

I/We declare and agree that:

- I/we have read the PDS (including but not limited to the Features Book and Investment Book) to which this application applies and have received and accepted the offer to invest in Australia
- all of the information provided in my/our application is true and correct
- I am/we are bound by any terms and conditions in the PDS and the provisions of the constitution of the Fund
- I/we have the legal power to invest and/or are at least 18 years of age
- I/we have read and understood the privacy disclosure as detailed in the Features Book. I/We consent to my/our personal information being collected, held, used and disclosed in accordance with the privacy disclosure. I/We consent to Perpetual disclosing this information to my/our intermediary (named in this form) in relation to the investments described in this form. Where the intermediary named in this form no longer acts on my/our behalf, I/we will notify Perpetual of the change
- if I/we have received the PDS from the internet or other electronic means, that I/we received it personally or a print out of it
- if this is a joint application, each of us agrees, unless otherwise indicated on this application, our investment is as joint tenants. Each of us is able to operate the account and bind the other(s) to any transaction including investments, switches or withdrawals by any available method
- in relation to trust investors, only the trustee has rights and obligations under the Fund
- withdrawals by companies must be signed by an authorised representative or in accordance with the company's constitution or under power of attorney.

9. Declaration and signature (continued)

I/We acknowledge that:

- the information contained in the PDS is not investment advice or a recommendation that the Fund is suitable having regard to my/our investment objectives, financial situation or particular needs
- Perpetual may be required to pass on my/our personal information or information about my/our investment to the relevant regulatory authorities, including for compliance with income tax law and the Anti-Money Laundering and Counter-Terrorism Act 2006 or associated regulation and any tax-related requirements for tax residents of other countries
- investments in the Fund are not investments, deposits or other liabilities of Perpetual Limited or its subsidiaries and are subject to investment and other risks, including possible delays in repayment and the loss of income and principal invested
- neither Perpetual Investment Management Limited nor Perpetual Limited or its subsidiaries guarantee the repayment of capital or the performance of the Fund or any particular rate of return from the Fund
- the PDS has referred me/us to additional information or terms and conditions ('information') of this product which may assist me/us in making my/our investment decision and I/we have referred to this information to the extent I/we considered it was necessary to make my/our investment decision
- a condition of receiving the management fee rebate is that online account access is available to me/us and Perpetual will not mail information which can be obtained online. From time to time Perpetual may still need to send me/us mail
- Perpetual may contact me/us where required by using the email address(es) provided on the application form. I/We will notify Perpetual of any change to my/our email address(es). I/We understand that failure to advise such a change may result in me/us not receiving correspondence relating to my/our investment.

signature of investor 1 or company officer	**signature of investor 2 or company officer**
print name	print name
Capacity (company investments only)	Capacity (company investments only)
☐ Sole Director ☐ Director ☐ Secretary	☐ Director ☐ Secretary
date	date

Important notes:

- If signing under power of attorney, the attorney certifies that he or she has not received notice of revocation of that power. The power of attorney, or a certified copy, must be sent to Perpetual, if not previously provided.
- Perpetual has the absolute discretion to accept or reject any application.
- Investors should retain a copy of the PDS.
- A business day is a working day for Perpetual in Sydney.

Please send your completed application form to:

Reply Paid 4171
Perpetual WealthFocus Investment Advantage
GPO Box 4171
Sydney NSW 2001

PL01384_EFWWIA8_0619