Mr John Smith 123 Pitt St Sydney NSW 2001

Client number: 4000xxxxx

Account number: AC8000xxxx

Dear Mr Smith

#### Re: The Trust Company Bond Fund ARSN 093 447 600 (the "Fund")

We would like to inform you of changes to the Fund that we will be making effective 1 June 2018.

## Investment objective

Today, the Fund has an investment objective:

• to provide regular income by investing in a diversified range of income generating assets and an absolute positive investment return over a rolling two-year period (before fees and taxes).

Following an investment review, the Fund's investment objective will change to:

- provide investors with income and capital stability through investment in a diversified portfolio
  of fixed income and diversified credit investments; and
- outperform the stated benchmark (before fees and taxes) over 3 year rolling periods.

#### Standard Risk Measure

The Standard Risk Measure (SRM) will decrease to "3 – Low to medium" as a result of a review of the underlying capital market assumptions that are used in its calculation.

## Investment guidelines

Following a strategic asset allocation review, the Fund's investment guidelines will include diversified credit as a separate asset class. This aligns with our current asset classification terminology.

Also, we have introduced an upper limit of 20% to the amount of cash the Fund may hold.

#### Marketing name

Perpetual intends to introduce a marketing name for the Fund. The marketing name is 'The Trust Company Fixed Interest Fund'.

# Detailed changes to the investment strategy of the Fund are summarised below:

Item	Current	From 1 June 2018
Investment Objective	<ul> <li>To provide investors with regular income by investing in a diversified range of income generating assets</li> <li>To provide an absolute positive return over a rolling two-year period (before fees and taxes)</li> </ul>	<ul> <li>To provide investors with income and capital stability through investment in a diversified portfolio of fixed income and diversified credit investments</li> <li>To outperform the stated benchmark (before fees and taxes) over rolling three-year periods</li> </ul>
Fund Benchmark	The Fund's benchmark is 50% Bloomberg AusBond Bank Bill Index and 50% Bloomberg AusBond Composite Bond Index	The Fund's benchmark is the asset weighted composite of the Bloomberg AusBond Composite 0+ Year Index (50% for fixed income) & Bloomberg AusBond Bank Bill Index (50% for diversified credit and cash) reflecting the Fund's target asset allocation at any time to the various asset types
Investment approach	A strategic duration target of two years	The strategic duration target has been removed
Investment guidelines	Cash and fixed income 100%	Fixed Income 0-100% Diversified Credit 0-100% Cash 0-20%
Standard Risk Measure	• 4 – Medium (2 to less than 3 number of negative annual returns over any 20 year period).	• 3 – Low to medium (1 to less than 2 number of negative annual returns over any 20 year period).
Marketing name	The Trust Company Bond Fund	The Trust Company Fixed Interest Fund

# **Further information**

For further information visit www.perpetual.com.au, contact your financial adviser, email investments@perpetual.com.au or phone us on 1800 022 033 during business hours (Sydney time).

Yours sincerely

Jason Komadina

General Manager - Product & Investments

Perpetual Private

<sup>\*</sup> This letter has been prepared by Perpetual Investment Management Limited (PIML) ABN 18 000 866 535, AFSL 234426. It is general information only and is not intended to provide you with financial advice or take into account your objectives, financial situation or needs. You should consider, with a financial adviser, whether the information is suitable for your circumstances.