

UPDATE TO BUY AND SELL SPREADS FOR THE INCOME OPPORTUNITIES FUND

WHAT IS A BUY/SELL SPREAD?

Estimated transaction costs are allocated when an investor buys or sells units in a fund by incorporating a buy/sell spread between a fund's entry and exit unit prices, where appropriate. This aims to ensure that other investors aren't impacted by the transaction costs associated with a particular investor buying or selling units in the fund. The spread is based on our estimates of the average transaction costs incurred by a fund and will impact the return on your investment.

WHY ARE THEY CHANGING?

As a consequence of the Covid-19 global pandemic, we have observed a sustained period of heightened volatility in credit markets. We have reviewed the appropriateness of current buy/sell spreads across our suite of funds and believe it is now necessary to make an adjustment to the buy/sell spreads in order to better reflect current market conditions.

The increase to the buy/sell spreads ensure that investors in the funds are treated fairly and the increased transaction costs are incurred by those investors who are transacting and not passed on to all unitholders.

The new buy/sell spreads will take effect from 27 March 2020.

WHAT ARE THE NEW BUY/SELL SPREADS?

PERPETUAL INCOME OPPORTUNITIES FUND

FUND	PREVIOUS BUY/SELL SPREAD	NEW BUY/SELL SPREAD EFFECTIVE 27 MARCH 2020
Perpetual Income Opportunities Fund*	0.18% / 0.00%	0.29% / 0.00%

^{*}Withdrawals from this fund are processed on a monthly basis. For example, a withdrawal request received by 3:00pm on 31 March 2020 will be processed as at 1 May 2020 and using the exit price as at 1 May 2020. The buy/sell spread may change between now and 1 May 2020.

DOES PERPETUAL PROFIT FROM THIS CHANGE?

No, the buy/sell spread is not a fee paid to us and is retained in the fund to cover the actual transaction costs as they are incurred.

MORE INFORMATION

For further information please refer to the relevant Product Disclosure Statement which is available on our website - https://www.perpetual.com.au/resources-and-documents/continuous-disclosure-and-important-information

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