



## 4. Features

Existing investors in the Fund need only complete this section if you wish to add any new features or change existing features.

**Indicate which optional features you would like applied to your account.**

|  |  |   |
|--|--|---|
| <b>BPAY</b> (additional contributions)   | yes (default) <input type="checkbox"/>                                   | no <input type="checkbox"/>   |
| <b>Savings plan</b>  | yes <input type="checkbox"/>   | fortnightly <input type="checkbox"/><br>monthly (default) <input type="checkbox"/><br>quarterly <input type="checkbox"/>                                    |
| <b>Dollar cost averaging plan</b><br>Note: you cannot select both dollar cost averaging and auto-rebalancing for the same account.   | yes <input type="checkbox"/><br>\$ <input type="text"/><br>per frequency | fortnightly <input type="checkbox"/><br>monthly (default) <input type="checkbox"/><br>quarterly <input type="checkbox"/>                                    |
| <b>Auto-rebalancing</b><br>Note: you cannot select both dollar cost averaging and auto-rebalancing for the same account.   | yes <input type="checkbox"/>   | quarterly (default) <input type="checkbox"/><br>half-yearly <input type="checkbox"/><br>yearly <input type="checkbox"/>                                     |
| <b>Regular withdrawal plan</b>   | yes <input type="checkbox"/>   | monthly <input type="checkbox"/><br>quarterly <input type="checkbox"/><br>half-yearly <input type="checkbox"/><br>yearly (default) <input type="checkbox"/> |
| <b>Phone withdrawal facility</b>   | yes <input type="checkbox"/>   |   |
| <b>Investor myPerpetual online access</b>  | view & transact (default) <input type="checkbox"/>                       | view only <input type="checkbox"/>  |
| <b>Adviser myPerpetual online access</b><br>Note: your financial adviser can access information about your account online (and may extend to their authorised delegates the same level of online access you have determined for your adviser). | view & transact (default) <input type="checkbox"/>                       | view only <input type="checkbox"/>  |
| <b>Investment information to be sent in the mail</b><br>Note: most of your investment information is also available online through myPerpetual.  | online only (default) <input type="checkbox"/>                           | online and email <input type="checkbox"/>   |
| <b>Annual report to be sent in the mail</b><br>Note: the annual report is also available on our website.   | no (default) <input type="checkbox"/>                                    | yes <input type="checkbox"/>  |
| <b>Marketing material</b><br>I/We would like to receive investment education material and be informed about Perpetual Group's products, services and offers.   | yes (default) <input type="checkbox"/>                                   | no <input type="checkbox"/>   |

- For each optional feature you have elected, please ensure you have read and understood the relevant section in the Features Book for that feature.
- If you have nominated an optional feature above, please ensure you also complete all details in the relevant columns of the table in the following section.

## 5. Investment allocation

I would like to have my additional investment invested according to my existing investment strategy.

yes  no

If 'yes', your additional investment will be allocated in accordance with your last valid instruction to us.

If 'no' please complete the Investment Strategy column below, which will form our instruction to apply any other future contributions using the strategy below.

The minimum additional investment is \$1,000 (or \$100 by savings plan) with \$1,000 minimum in any investment option.

| Investment option                             | short code | additional investment<br><br>\$ or % | savings plan or withdrawal plan<br><br>\$ | dollar cost averaging plan  | OR       | investment strategy<br>(BPAY & auto-rebalancing) | distributions<br>(indicate a preference with an X). If no selection is made, reinvest will be assumed |                          |                          |
|---|------------|--------------------------------------|---|---|----------|--|---|--------------------------|--------------------------|
|   |            |                                      |   | (remember to identify which feature you want in section 4)<br><br>% | reinvest | Perpetual Cash                                   | bank account 1  |                          |                          |
| <b>Cash</b>                                   |            |                                      |   |   |          |  |   |                          |                          |
| Perpetual Cash                                | ICCA       |                                      |   |   |          |  | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |
| <b>Fixed income</b>                           |            |                                      |   |   |          |  |   |                          |                          |
| Bentham Global Income                         | PICCSG     |                                      |   |   |          |  | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |
| Macquarie Income Opportunities                | PICUBY     |                                      |   |   |          |  | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |
| Perpetual Diversified Income                  | PICDIN     |                                      |   |   |          |  | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |
| Perpetual Dynamic Fixed Income                | PICARF     |                                      |   |   |          |  | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |
| Schroder Fixed Income                         | PICDAB     |                                      |   |   |          |  | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |
| Vanguard Australian Fixed Interest Index      | PICVGY     |                                      |   |   |          |  | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |
| <b>Property and Infrastructure</b>            |            |                                      |   |   |          |  |   |                          |                          |
| Lazard Global Listed Infrastructure           | PICLGL     |                                      |   |   |          |  | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |
| Pendal Property Securities                    | PICHSP     |                                      |   |   |          |  | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |
| Vanguard Australian Property Securities Index | PICVGP     |                                      |   |   |          |  | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |
| <b>Australian shares</b>                      |            |                                      |   |   |          |  |   |                          |                          |
| Ausbil Australian Active Equity               | PICUBA     |                                      |   |   |          |  | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |
| Ausbil Australian Emerging Leaders            | PICELF     |                                      |   |   |          |  | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |
| Fidelity Australian Equities                  | PICFID     |                                      |   |   |          |  | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |
| Investors Mutual Australian Share             | PICIMA     |                                      |   |   |          |  | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |
| Pendal Australian Equity                      | PICBTA     |                                      |   |   |          |  | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |
| Perpetual Australian Share                    | ICAS       |                                      |   |   |          |  | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |
| Perpetual Concentrated Equity                 | PICCEF     |                                      |   |   |          |  | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |
| Perpetual ESG Australian Share                | PICSRF     |                                      |   |   |          |  | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |

## 5. Investment allocation (continued)

| Investment option                            | short code | additional investment<br><br>\$ or % | savings plan or withdrawal plan<br><br>\$ | dollar cost OR investment strategy<br>averaging plan (BPAY & auto-rebalancing) | distributions<br>(indicate a preference with an X). If no selection is made, reinvest will be assumed |                          |                          |
|--|------------|--------------------------------------|---|--|---|--------------------------|--------------------------|
|  |            |                                      |   | (remember to identify which feature you want in section 4)<br><br>%            | reinvest  | Perpetual Cash           | bank account 1           |
| <b>Australian shares (continued)</b>         |            |                                      |   |  |   |                          |                          |
| Perpetual Geared Australian                  | PICGAF     |                                      |   |  | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |
| Perpetual Industrial Share                   | ICIS       |                                      |   |  | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |
| Perpetual SHARE-PLUS Long-Short              | PICSPF     |                                      |   |  | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |
| Perpetual Smaller Companies                  | ICSC       |                                      |   |  | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |
| Schroder Australian Equity                   | PICSCH     |                                      |   |  | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |
| Vanguard Australian Shares Index             | PICVGA     |                                      |   |  | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |
| <b>International shares</b>                  |            |                                      |   |  |   |                          |                          |
| Barrow Hanley Global Share                   | ICIT       |                                      |   |  | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |
| Magellan Global                              | PICAAI     |                                      |   |  | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |
| MFS Global Equity                            | PICMFG     |                                      |   |  | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |
| Perpetual Global Allocation Alpha            | PICSGF     |                                      |   |  | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |
| Platinum Asia                                | PICPAF     |                                      |   |  | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |
| Platinum International                       | PICPLI     |                                      |   |  | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |
| T. Rowe Price Global Equity                  | PICTRP     |                                      |   |  | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |
| Vanguard International Shares Index          | PICVIS     |                                      |   |  | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |
| Vanguard International Shares Index (Hedged) | PICVGI     |                                      |   |  | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |
| <b>Diversified – conservative</b>            |            |                                      |   |  |   |                          |                          |
| BlackRock Diversified ESG Stable             | PICBGC     |                                      |   |  | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |
| Perpetual Conservative Growth                | ICCG       |                                      |   |  | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |
| <b>Diversified – balanced</b>                |            |                                      |   |  |   |                          |                          |
| Perpetual Diversified Growth                 | PICDGF     |                                      |   |  | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |
| Perpetual Diversified Real Return            | PICDRR     |                                      |   |  | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |

## 5. Investment allocation (continued)

| Investment option  | short code | additional investment<br><br>\$ or % | savings plan or withdrawal plan<br><br>\$ | dollar cost OR investment                                       | distributions<br>(indicate a preference with an X). If no selection is made, reinvest will be assumed |                          |                          |
|--|------------|--------------------------------------|---|---|---|--------------------------|--------------------------|
|  |            |                                      |   | averaging plan  | strategy<br>(BPAY & auto-rebalancing)   | reinvest                 | Perpetual Cash           |
|  |            |                                      |   | (remember to identify which feature you want in section 4)<br>% |   |                          |                          |
| <b>Diversified – growth</b>                                    |            |                                      |   |   |   |                          |                          |
| BlackRock Diversified ESG Growth                               | PICBGG     |                                      |   |   | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |
| BlackRock Tactical Growth                                      | PICUBB     |                                      |   |   | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |
| Morningstar Growth Real Return                                 | PICITG     |                                      |   |   | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |
| Perpetual Balanced Growth                                      | ICBG       |                                      |   |   | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |
| Schroder Sustainable Growth                                    | PICSCG     |                                      |   |   | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |
| <b>New investment options – added after the PDS issue date</b> |            |                                      |   |   |   |                          |                          |
|  |            |                                      |   |   | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |
|  |            |                                      |   |   | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |
|  |            |                                      |   |   | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |
|  |            |                                      |   |   | <input type="checkbox"/>  | <input type="checkbox"/> | <input type="checkbox"/> |
| <b>Total</b>   |            | <b>\$</b>                            | <b>\$</b>                                 | <b>100%</b>   |   |                          |                          |

## 6. Bank account details

Existing investors in the Fund need only complete this section if you wish to add or change your bank account details.

You can only nominate a bank account that is held in your name(s). By providing your bank account details in this section, you accept the terms in the direct debit agreement and authorise Perpetual to use these details for all future transaction requests that you nominate.

### Bank account 1

Complete your account details in this section if you would like us to debit or credit your bank account for applications, withdrawals and payment of distributions, as applicable.

name of financial institution

branch name

branch number (BSB)

account number

name of account holder

signature of account holder A

signature of account holder B

date

### Bank account 2

**Only** complete your account details in this section if you would like us to debit a **different** bank account for your **savings plan**.

name of financial institution

branch name

branch number (BSB)

account number

name of account holder

signature of account holder A

signature of account holder B

date



## 8. Declaration and signature (continued)

I/We acknowledge that:

- the information contained in the PDS is not investment advice or a recommendation that the Fund is suitable having regard to my/our investment objectives, financial situation or particular needs
- Perpetual may be required to pass on my/our personal information or information about my/our investment to the relevant regulatory authorities, including for compliance with income tax law and the Anti-Money Laundering and Counter-Terrorism Act 2006 or associated regulation and any tax-related requirements for tax residents of other countries
- investments in the Fund are not investments, deposits or other liabilities of Perpetual Limited or its subsidiaries and are subject to investment and other risks, including possible delays in repayment and the loss of income and principal invested
- neither Perpetual Investment Management Limited nor Perpetual Limited or its subsidiaries guarantee the repayment of capital or the performance of the Fund or any particular rate of return from the Fund
- the PDS has referred me/us to additional information or terms and conditions ('information') of this product which may assist me/us in making my/our investment decision and I/we have referred to this information to the extent I/we considered it was necessary to make my/our investment decision
- Perpetual may contact me/us where required by using the email address(es) provided on the application form. I/We will notify Perpetual of any change to my/our email address(es). I/We understand that failure to advise such a change may result in me/us not receiving correspondence relating to my/our investment.

| signature of investor 1 or company officer  | signature of investor 2 or company officer  |
|---|---|
| <input type="text"/>  | <input type="text"/>  |
| print name  | print name  |
| <input type="text"/>  | <input type="text"/>  |
| <input type="text"/>  | <input type="text"/>  |
| Capacity (company investments only. If you are not a sole director, two signatories are required)           | Capacity (company investments only. If you are not a sole director, two signatories are required) |
| <input type="checkbox"/> Sole Director <input type="checkbox"/> Director <input type="checkbox"/> Secretary | <input type="checkbox"/> Director <input type="checkbox"/> Secretary                              |
| date  | date  |
| <input type="text"/> / <input type="text"/> / <input type="text"/>  | <input type="text"/> / <input type="text"/> / <input type="text"/>                                |

### Important notes:

- If signing under power of attorney, the attorney certifies that he or she has not received notice of revocation of that power. The power of attorney, or a certified copy, must be sent to Perpetual, if not previously provided.
- Perpetual has the absolute discretion to accept or reject any application.
- Investors should retain a copy of the PDS.
- A business day is a working day for Perpetual in Sydney.

Please send your completed application form to:

**Reply Paid 4171**

**Perpetual WealthFocus Investment Advantage**

**GPO Box 4171**

**Sydney NSW 2001**