Application form

Please complete all pages of this form in black ink using BLOCK letters. Mark appropriate boxes with a cross like the following $\boxed{\mathbb{X}}$. Start at the left of each answer space and leave a gap between words.

Please ensure this form is fully complete and all required documentation is provided to either your financial adviser or us, so we can process your application.

1 .	Inve	esto	r tv	/pe

Are you an existing Perpetual inves	or?
no	
yes client	number
If yes, would you like to open a new	account or make an additional investment into an existing account?
new account*	
additional investment existi	g account number please go to section 2
Investor type (please select only o	ne investor type)
individual**	joint** company superannuation fund trust
partnership	association government body other entity
form' for your investor type, available	an entity (not an individual or joint investor), you will also need to complete the 'Customer identification on our website (unless you have previously provided a form for this entity). adult(s) investing for a child under 18 years. Complete section 3B, name of child. and payment details
How much would you like to invest	
Source of funds being invested (ti	k most relevant option)
retirement savin	s employment income business activities
sale of asse	s inheritance/gift financial investments
ot	er
How will this investment be made	NOTE: Cash is not accepted.
BPA	we will send you a Customer Reference Number (CRN) once we receive your application form
cheque (init investments on	make checile navable to Pivil -vvFIA - linsert namers) of applicantist
direct del	debit my/our bank account nominated in section 6 as bank account 1. I/We acknowledge and accept the terms and conditions of direct debit available at www.perpetual.com.au/wealthfocus-investment-advantage-updates.aspx

3. Investor details

Existing investors in the Fund need only complete this section if you wish to change any details provided previously.

Investor 2 (joint account holder)

A. Individual and joint account holders

Investor 1 (individual account holder)

title	title
Mr Mrs Miss Ms Other	Mr Mrs Miss Ms Other
first name(s)	first name(s)
last name	last name
occupation	occupation
date of birth gender	date of birth gender
/ male female	/ male female
Residency status for tax purposes Tax residency rules differ by country. Whether an individual is a tax resident of a particular country is often (but not always) based on the amount of time a person spends in a country, the location of a person's residence or place of work. For the United States, tax residency can also be as a result of citizenship or residency.	Residency status for tax purposes Tax residency rules differ by country. Whether an individual is a tax resident of a particular country is often (but not always) based on the amount of time a person spends in a country, the location of a person's residence or place of work. For the United States, tax residency can also be as a result of citizenship or residency.
Please answer <u>BOTH</u> of the following tax residency questions:	Please answer <u>BOTH</u> of the following tax residency questions:
1. Are you a tax resident of Australia?	1. Are you a tax resident of Australia? (proceed to
yes (complete the following details and then proceed to question 2 below) (proceed to question 2 below)	yes (complete the following details and then proceed to question 2 below) (proceed to question 2 below)
tax file number (TFN)	tax file number (TFN)
or	or
TFN exemption code	TFN exemption code
2. Are you a tax resident of another country?	2. Are you a tax resident of another country?
yes (complete the following details) no	yes (complete the following details) no
If 'yes', please list all relevant countries and provide your tax identification number (TIN) for each country. A TIN refers to the number assigned by a country for the purpose of administering its tax laws and is the equivalent of a TFN in Australia. If a TIN is not provided, please list one of the three reasons specified below (A, B or C) for not providing a TIN.	If 'yes', please list all relevant countries and provide your tax identification number (TIN) for each country. A TIN refers to the number assigned by a country for the purpose of administering its tax laws and is the equivalent of a TFN in Australia. If a TIN is not provided, please list one of the three reasons specified below (A, B or C) for not providing a TIN.
Country 1	Country 1
TIN If no TIN, list reason A, B or C	TIN If no TIN, list reason A, B or C
Country 2	Country 2
TIN If no TIN, list reason A, B or C	TIN If no TIN, list reason A, B or C
If there are more than two countries, provide details on a separate sheet and tick this box	If there are more than two countries, provide details on a separate sheet and tick this box
Reason A: The country of tax residency does not issue TINs to tax residents.	Reason A: The country of tax residency does not issue TINs to tax residents.
Reason B: I have not been issued with a TIN.	Reason B: I have not been issued with a TIN.
Reason C: The country of tax residency does not require the TIN to be disclosed.	Reason C: The country of tax residency does not require the TIN to be disclosed.

3. Investor details (continued)

A. Individual and joint account holders

Investor 1 (individual account holder)

Investor 2 (joint account holder)

Residential address (ma unit number	andatory) street num	nber	Residential addre unit number	ss (mandatory) street number
street name			street name	
suburb (if relevant) OR	city		suburb (if relevan	c) OR city
state	postcode		state	postcode
country			country	
phone (business hours)			phone (business	nours)
phone (after hours)			phone (after hour	s)
mobile			mobile	
email address			email address	
statements (including tax may include email notification)	statements), repor ations advising me/	ts and other materials us when new information	or notifications requir on regarding my/our	investment (such as transaction confirmations, ed by the Corporations Act) electronically. This investment is available for viewing online, via nation by mail from time to time.
Postal address (if difference po box	ent to residential add nit number	dress) street number	Postal address (if po box	different to residential address) unit number street number
street name			street name	
suburb (if relevant) OR o	city		suburb (if relevan) OR city
state	postcode		state	postcode
country			country	

3. Investor details (continued)

B. All other account holders

company name/corpor	rate trustee								
name of superannuation	on fund, trust, partners	ship, association, gover	nment body,	co-operativ	e, or child	*			
tax file number			and/or ABN						
principal business acti	ivity								
c/-									
po box	unit number	street number							
street name									
suburb (if relevant) OF	? city						Ш	Ш	ш
Suburb (II Televanii) Or	Corry		\Box	\Box	ПП	П	П	П	Ш
state	postcode	country							
phone (business hour	s)	mobile			fax	П			П
email address									

By providing my/our email address, I/we agree to receive any information about my/our investment (such as transaction confirmations, statements (including tax statements), reports and other materials or notifications required by the Corporations Act) electronically. This may include email notifications advising me/us when new information regarding my/our investment is available for viewing online, via hyperlink or via myPerpetual. I/We acknowledge you may still need to send me/us information by mail from time to time.

*Complete this line if you are an adult(s) investing for a child under 18. Provide adult name(s) a/c child's name. No other lines are required to be completed for section 3B.

4. Features

Existing investors in the Fund need only complete this section if you wish to add any new features or change existing features. Indicate which optional features you would like applied to your account.

BPAY for additional investments	yes (default)		no	
Savings plan	yes		fortnightly	
			monthly (default)	
			quarterly	
Dollar cost averaging plan	yes		fortnightly	
Note: you cannot select both the dollar cost averaging plan and auto-rebalancing for the same account.	\$		monthly (default)	
	per frequ	ency	quarterly	
Auto-rebalancing	yes		quarterly (default)	
Note: you cannot select both the dollar cost averaging plan and auto-rebalancing for the same account.			half-yearly	
			yearly	
Regular withdrawal plan	yes		monthly	
			quarterly	
			half-yearly	
			yearly (default)	
Phone withdrawal facility	yes			
Investor myPerpetual online access	view & transact (default)		view only	
Adviser myPerpetual online access Note: your financial adviser can access information about your account online (and may extend to their authorised delegates the same level of online access you have determined for your adviser)	view & transact (default)		view only	
Investment information to be sent in the mail Note: most of your investment information is also available online through myPerpetual	online only (default)		online and mail	
Annual financial reports to be sent in the mail Note: annual financial reports are also available on our website	no (default)		yes	
Marketing material I/We would like to receive investment education material and be informed about Perpetual Group's products, services and offers	yes (default)		no	

- For each optional feature you have selected, please ensure you have read and understood the relevant section in the Features Book for that optional feature.
- If you have nominated an optional feature above, please ensure you also complete all details in the relevant columns of the table in the following section.

5. Investment allocation

The minimum initial investment is \$2,000 (or \$1,000 if you are establishing a savings plan) with \$1,000 minimum in any investment option.

	withdrawal dollar cost stratogy		investment		distributions preference with an X)			
Investment option	short code	initial investment	plan (minimum \$100 per investment option) \$	averaging OR plan (remember to it feature you wan %	t in section 4)	reinvest (default)	Perpetual Cash	bank account 1
Cash								
Perpetual Cash	ICCA							
Fixed income								
Bentham Global Income	PICCSG							
Macquarie Income Opportunities	PICUBY							
Perpetual Diversified Income	PICDIN							
Perpetual Dynamic Fixed Income	PICARF							
Schroder Fixed Income	PICDAB							
Vanguard Australian Fixed Interest Index	PICVGY							
Property & Infrastructur	е							
Lazard Global Listed Infrastructure	PICLGL							
Pendal Property Securities	PICHSP							
Vanguard Australian Property Securities Index	PICVGP							
Australian shares								
Ausbil Australian Active Equity	PICUBA							
Ausbil Australian Emerging Leaders	PICELF							
Fidelity Australian Equities	PICFID							
Investors Mutual Australian Share	PICIMA							
Pendal Australian Equity	PICBTA							
Perpetual Australian Share	ICAS							
Perpetual Concentrated Equity	PICCEF							
Perpetual ESG Australian Share	PICSRF							
Perpetual Geared Australian	PICGAF							
Perpetual Industrial Share	ICIS							
Perpetual SHARE-PLUS Long-Short	PICSPF							

iolai			100 /0		
Total			100%		
Schroder Sustainable Growth	PICSCG				
Perpetual Balanced Growth	ICBG				
Morningstar Growth Real Return	PICITG				
BlackRock Tactical Growth	PICUBB				
BlackRock Diversified ESG Growth	PICBGG				
Diversified – growth					
Perpetual Diversified Real Return	PICDRR				
Perpetual Diversified Growth	PICDGF				
Diversified – balanced					
Perpetual Conservative Growth	ICCG				
BlackRock Diversified ESG Stable	PICBGC				
Diversified – conservation					
Shares Index (Hedged)	PICVGI				
Shares Index Vanguard International	PICVIS				
Equity Vanguard International	PICTRP				
T. Rowe Price Global					
Platinum International	PICPLI				
Platinum Asia	PICPAF				
Perpetual Global Innovation Share	PICINA				
Perpetual Global Allocation Alpha	PICSGF				
MFS Global Equity	PICMFG				
Magellan Global	PICAAI				
Barrow Hanley Global Share	ICIT				
International shares					
Vanguard Australian Shares Index	PICVGA				
Schroder Australian Equity	PICSCH				
Perpetual Smaller Companies	ICSC				

6. Bank account details

Bank account 1

Existing investors in the Fund need only complete this section if you wish to add or change your bank account details.

You can only nominate a bank account that is held in your name(s). By providing your bank account details in this section, you accept the terms in the direct debit service agreement and authorise Perpetual to use these details for all future transaction requests that you nominate.

Bank account 2

Complete your account details in this section if you would like us Only complete your account details in this section if you would like to debit or credit your bank account for applications, withdrawals us to debit a different bank account for your savings plan. and payment of distributions, as applicable. name of financial institution name of financial institution branch name branch name branch number (BSB) branch number (BSB) account number account number name of account holder name of account holder signature of account holder A signature of account holder A signature of account holder B signature of account holder B date date

7. Authorised representative

Existing investors in the Fund need only complete this section if you wish to add or change an authorised representative. Would you like to appoint an authorised representative? Before appointing an authorised representative, refer to the Features Book for more details.

no please go to section 8.				
yes please complete the detail	ls below. conditions associated with	n appointing an authorise	ed representative.	
myPerpetual online access for my au			·	
view and transact (default)	or view only			
authorised representative details:				
first name(s)				
last name				
po box	unit number		street number	
street name				
suburb (if relevant) OR city				
state postcode	country			
signature of				
authorised			date /	/
representative				

8. Member advice fee

Complete this section if you have agreed with your financial adviser to have a member advice fee deducted. In collecting this fee, Perpetual acts as agent for your adviser.

For new ongoing fee arrangements, the fee will begin on the business day we receive the form (3pm cut-off applies). Ongoing advice fees are paid monthly by the withdrawal of units from the account above. A percentage ongoing advice fee is calculated on the average daily balance of your investment over the month.

ongoing member advice fee (including GST)
. % per annum (cannot be paid where the investment is made with a borrowed amount) or
\$ per month
The ongoing member advice fee is to be paid: as a deduction pro rata across my investment portfolio (default) or
from my investment option
Based on your current balance, an estimate of the fees payable over a 12 month period is
If you haven't made a nomination on how the fee should be deducted, or if the balance of the nominated Fund is insufficient to cover the fee, the ongoing fee arrangement will be deducted proportionately from the Funds you hold at the time of payment.

ongoing fee arrangement anniversary day
Enter the date on which you received a Fee Disclosure Statement or first consented to the ongoing fee. This date must be the same, or prior to, the date you signed the form in section 10
The ongoing fee arrangement will not be accepted if this section is not completed. The anniversary day is each anniversary of the date entered above.
If you do not renew your consent to the ongoing fee, we will stop deducting it from your account 150 days after the anniversary day, however you may withdraw or vary your consent earlier than this date.
One-off advice fees are paid by redeeming units from the account specified above and making a payment to your financial adviser through their licensee or dealer group.
Important: Units are redeemed from your account on the day we receive this consent form and the advice fee is paid to your financial adviser the following month. You may withdraw your consent up until the end of the month in which you provide this form. If you do so, the advice will be credited to your account at the unit price effective on the date your withdraw you consent. Any instruction received after 3pm will be processed on the following business day.
one-off member advice fee (including GST)
The one-off member advice fee is to be paid:
as a deduction pro rata across my investment portfolio (default) or

investment option

Perpetual can refuse a request to pay fees under an ongoing fee arrangement or a one-off fee.

from my

9. Financial adviser use only

Financial adviser details and member advice fee

Where an ongoing member advice fee has been agreed with the investor (see section 8 of this application form):

- A percentage member advice fee cannot be paid on a borrowed amount used to make an investment. I can confirm that I have made reasonable enquiries to determine that the investment has not been made with borrowed amounts.
- I will promptly notify Perpetual in writing if I am no longer entitled to receive the member advice fee.
- I acknowledge that where agreed services are not provided to the member, Perpetual reserves the right to claw back fees.
- I consent to Perpetual acting as my agent to collect any agreed member advice fee agreed in 'Member Advice Fee' section of this application form.

financial adviser name	
phone (business hours)	phone (after hours)
mobile	fax
postal address	
email	
AFSL licensee name	
AFSL number	
either Perpetual adviser number	
or dealer group	
dealer branch	
financial adviser signature	date / / /
IL GN	/ (Group)
IL AN	/ (Adviser) ADVISER STAMP
IL CN	/ (Client)

10. Declaration and signature

I/We declare and agree that:

- I/we have read the Product Disclosure Statement (PDS) (including but not limited to the Features Book and Investment Book) and any
 other relevant incorporated material to which this application applies, and have received and accepted the offer to invest in Australia
 or New Zealand
- all of the information provided in my/our application is true and correct
- I am/we are bound by any terms and conditions in this PDS and the provisions of the constitution (as amended) of the Fund
- I/we have the legal power to invest and/or are at least 18 years of age
- I/we have read and understood the privacy disclosure as detailed in the Features Book. I/We consent to my/our personal information being collected, held, used and disclosed in accordance with the privacy disclosure. I/We consent to Perpetual disclosing this information to my/our financial adviser (named in this form) in relation to the investments described in this form. Where the financial adviser named in this form no longer acts on my/our behalf, I/we will notify Perpetual of the change
- if I/we have received the PDS from the internet or other electronic means that I/we received it personally or a print out of it, accompanied by or attached to this application form
- if this is a joint application, each of us agrees, unless otherwise indicated on this application, our investment is as joint tenants. Each of us is able to operate the account and bind the other(s) to any transaction including investments, switches or withdrawals by any available method
- in relation to trust investors, only the trustee has rights and obligations under the Fund
- withdrawals by companies must be signed by an authorised representative or in accordance with the company's constitution or under power of attorney
- I/we confirm that I/we have provided my/our financial adviser with acceptable identification documentation as described in the following
 section or the relevant customer identification form OR I/we are not investing through a financial adviser, and therefore have included
 certified copies of acceptable identification documentation with the completed application form as described in the following section or
 the relevant customer identification form.

I/We acknowledge and agree that:

- if I/we do not renew my/our consent to the ongoing fee arrangement, the member advice fee specified in Section 8 of this form will be deducted for a maximum of 150 days after the anniversary date of the ongoing fee arrangement. Consent may be withdrawn or varied at any time during the ongoing fee arrangement by notice in writing to my/our financial adviser or Perpetual.
- The ongoing fee arrangement may continue where Perpetual is advised by the outgoing AFS licensee or financial adviser that the services under the ongoing fee arrangement are to be provided by a new AFS licensee or financial adviser and that I/we have consented to that transfer
- the information contained in the PDS is not investment advice or a recommendation that the Fund is suitable having regard to my/our investment objectives, financial situation or particular needs
- Perpetual may be required to pass on my/our personal information or information about my/our investment to the relevant regulatory
 authorities, including for compliance with income tax law and the Anti-Money Laundering and Counter-Terrorism Act 2006 or associated
 regulation and any tax-related requirements for tax residents of other countries
- investments in the Fund are not investments, deposits or other liabilities of Perpetual Limited or its subsidiaries and are subject to investment and other risks, including possible delays in repayment and the loss of income and principal invested
- neither Perpetual Investment Management Limited nor Perpetual Limited or its subsidiaries guarantee the repayment of capital or the performance of the Fund or any particular rate of return from the investment options
- the PDS has referred me/us to additional information or terms and conditions ('information') of this product which may assist me/us in making my/our investment decision and I/we have referred to this information to the extent I/we considered it was necessary to make my/our investment decision
- Perpetual Group may contact me/us where required by using the email address(es) provided on the application form. I/We will notify
 Perpetual of any change to my/our email address(es). I/We understand that failure to advise such a change may result in me/us not
 receiving correspondence relating to my/our investment.

Additional declaration for New Zealand investors
I/We understand that the PDS is not an investment statement under New Zealand law and that there are likely to be
differences between the information provided in a PDS as compared to an investment statement under New Zealand law. I/We
have read and understand the 'Important additional information for New Zealand investors' section in the PDS.

10. Declaration and signature (continued)

Joint applicants must both sign

signature of investor 1 or company officer	signature of investor 2 or company officer			
print name	print name			
capacity (company investments only. If you are not a sole director, two signatories are required.)	capacity (company investments only. If you are not a sole director, two signatories are required.)			
sole director director secretary	director secretary			
date	date			
 Important notes: If signing under power of attorney, the attorney certifies that he or she has not received notice of revocation of that power. The power of attorney, or a certified copy, must be sent to Perpetual, if not previously provided. Perpetual has the absolute discretion to accept or reject any application. Investors should retain a copy of the PDS. A business day is a working day for Perpetual in Sydney. 	Final checklist Have you Completed all sections of your application form? Signed your application form? Provided your financial adviser the customer identification documents requested in this application form or the relevant Customer Identification form? OR, if you are opening a new account and do not have a financial adviser, completed the following section of this application form (for individuals) or enclosed the relevant customer identification form (for entities) and certified copies of your identification documents (as requested in the following section of this application form or the relevant customer identification form)? Please send your completed application form to: Reply Paid 4171 Perpetual WealthFocus Investment Advantage GPO Box 4171 Sydney NSW 2001			

11. Identification verification for individuals and joint investors

This section is only applicable if you are investing as an individual or joint investor (as selected in section 1 of this form) and have not provided this documentation previously. If you are investing as a company, trust or any other investor type, please complete the relevant 'Customer Identification form' available on our website or by contacting us.

The identity documentation requested below is required to meet our obligations under the Anti-Money Laundering and Counter-Terrorism Financing Act 2006. **We cannot process your application without this information.**

Identity documentation

Please provide a document from Part I. If you do not have a document from Part I, please provide the documents listed in Part II OR Part III.

If you are a joint investor, please provide the relevant documents for BOTH investors.

- If you are applying directly with Perpetual You will need to provide a certified copy of the document(s) with your application.
- If you are lodging this application through a financial adviser You may provide a certified copy with your application OR have
 your adviser sight an original or certified copy of your document(s) and complete the 'Record of verification procedure' section in this
 form.

PART I – Primary ID documents						
Provide ONE of the following:						
current Australian State/Territory driver's licence containing your photograph						
Australian passport (current or a passport that has expired within the preceding 2 years is acceptable)						
current card issued under a State or Territory law for the purpose of proving a person's age containing your photograph						
current foreign passport or similar travel document containing your photograph and signature						
OR						
PART II – should only be completed if you do not own a document from Part I						
Provide ONE of the following:						
Australian birth certificate						
Australian citizenship certificate						
concession card such as a pension, health care or seniors health card issued by Services Australia (excludes Medicare cards)						
AND provide ONE valid document from the following:						
a document issued by the Commonwealth or a State or Territory within the preceding 12 months that records the provision of financial benefits to you and contains your name and residential address						
a document issued by the Australian Taxation Office within the preceding 12 months that records a debt payable by you to the Commonwealth (or by the Commonwealth to the individual), which contains your name and residential address.						
a document issued by a local government body or utilities provider within the preceding 3 months which records the provision of services to your address or to you (the document must contain your name and residential address)						
OR						
PART III – should only be completed if you do not own document(s) from Part I OR Part II						
BOTH documents from this section must be provided						
foreign driver's licence that contains a photograph of you and your date of birth						
national ID card issued by a foreign government containing your photograph and your signature						

Any documents written in a language that is not English must be accompanied by an English translation prepared by an accredited translator.

11. Identification verification for individuals and joint investors (continued)

How to certify your documents

In accordance with the AML Rules, a certified copy means a document that has been certified as a true and correct copy of an original document by a person listed below, including all persons described in the Statutory Declarations Regulations 2018 (Cth).

To create a certified copy, one of the persons listed below must write the following on the copy of the document.

- 'I, [full name], [category of persons as listed below], certify that this [name of document] is a true and correct copy of the original. [signature and date]'
- An Australian bank, building society, credit union or finance company officer with a minimum of 2 years continuous service
- A fellow of the National Tax and Accountants' Association
- An Australian judge of a court, Justice of the Peace or magistrate
- An Australian legal practitioner
- · A notary public, patent or trade marks attorney
- An Australian medical practitioner including dentist, nurse, midwife, optometrist, pharmacist, physiotherapist, chiropractor, psychologist, occupational therapist or veterinary surgeon
- A permanent employee or agent of the Australian Postal Corporation with a minimum of 2 years continuous service
- An Australian federal, state or territory police officer
- An architect
- A teacher employed on a full-time basis at an Australian school or tertiary education institution

- An accountant who is a full member of the Chartered Accountants Australia and New Zealand, CPA Australia, the Institute of Public Accountants or the Association of Taxation and Management Accountants
- An Australian Consulate or Diplomatic Officer
- A registered migration agent
- An officer or authorised representative of an Australian Financial Services Licence holder with a minimum of 2 years continuous service with one or more licensees
- A financial adviser or financial planner
- A person in a country other than Australia who is authorised by local law to administer oaths or affirmations or to authenticate documents (please list the local law providing this authority when certifying the document)

IMPORTANT: Please ensure that you have either

- · enclosed certified copies of your identity documents OR
- agreed that your financial adviser will complete the 'Record of verification procedure' below.

Record of verification procedure (Financial adviser use only) This section is to be used by financial advisers when a record of verification is provided, rather than certified copies of identity documentation.										
ID document details	Document 1			Document 2						
verified from	original	certified cop	у	original	certified copy					
document name/type										
document issuer										
issue date										
expiry date										
document number										
accredited English translation	N/A	sighted		N/A	sighted					
By completing and signing this record of verification procedure I declare that:										
• an identity verification procedure has been completed in accordance with the AML/CTF rules, in the capacity of an AFSL holder or their authorised representative and										
 the information provided provided. 	• the information provided in relation to the residency status for tax purposes is reasonable considering the identity documentation provided.									
AFS licensee name				AFSL number						
representative/employee name				phone number						
signature				date verification completed						