# PERPETUAL ESG AUSTRALIAN SHARE **FUND (MANAGED FUND)**

# **ASX code: GIVE**

# October 2024

#### **FUND FACTS**

Investment objective: Aims to provide long-term capital growth and regular incomethrough investment predominantly in quality Australian shares thatmeet Perpetual's ESG and values-based criteria. Aims to outperform the S&P/ASX 300 Accumulation Index (before fees and taxes) overrolling three-year periods.

#### **FUND BENEFITS**

The Fund has two exclusion screens, with which we assess companies. A values-based exclusionary screen for involvement in certain activities, and a ESG exclusionary screen based on an evaluation of companies overall performance on ESG issues.

#### **FUND RISKS**

All investments carry risk and different strategies may carry different levels of risk. The relevant product disclosure statement or offer document for a fund should be considered before deciding whether to acquire or hold units in that fund. Your financial adviser can assist you in determining whether a fund is suited to your financial needs.

Benchmark:	S&P/ASX 300 Accum. Index		
Inception date of strategy:	April 2002		
ASX commencement date:	29 November 2021		
Distribution Frequency:	Half-Yearly		
Management Fee:	0.65%*		
Performance Fee:	15 % of outperformance*		
Investment style:	Active, fundamental, bottom-up, value		
Suggested minimum investment period: Five years or longer			

### **PORTFOLIO SECTORS**

CASH AND FIXED INTEREST	9.1
COMMUNICATION SERVICES	9.0
CONSUMER DISC	10.5
CONSUMER STAPLES	4.1
ENERGY	1.3
FINANCIALS EX PROP	24.4
HEALTH CARE	13.6
INDUSTRIALS	10.0
INFORMATION TECHNOLOGY	3.5
MATERIALS	10.2
OTHER SHARES	4.3
Total:	100.0

#### **TOP 10 STOCK HOLDINGS**

	% of Portfolio
Healius Limited	5.8%
GWA Group Limited	4.8%
Deterra Royalties Ltd	4.1%
EVT Limited	4.0%
Westpac Banking Corporation	3.9%
Pacific Current Group Ltd	3.9%
National Australia Bank Limited	3.8%
Premier Investments Limited	3.6%
Telstra Group Limited	3.5%
Medibank Private Ltd.	3.4%

\*Information on management costs is set out in the relevant PDS

## **NET PERFORMANCE - periods ending 31 October 2024**

	Fund	Benchmark	Excess
1 month	-1.50	-1.30	-0.21
3 months	0.12	2.19	-2.07
1 year	23.61	24.86	-1.25
2 year p.a.	12.28	13.14	-0.86
3 year p.a.	-	-	-
Since incep.	7.65	8.14	-0.49
			1.66 1

Past performance is not indicative of future performance. Returns may differ due to different tax treatments.

## **PORTFOLIO FUNDAMENTALS^**

	Portfolio	Benchmark
Price / Earnings*	19.1	18.3
Dividend Yield*	3.5%	3.6%
Price / Book	2.0	2.2
Debt / Equity	32.0%	36.1%
Return on Equity*	9.9%	12.6%

^ Portfolio Fundamentals are compiled using our methodology and provided only for the purpose of illustrating the Fund's investment style in action. These figures are forecast estimates, calculated based on consensus broker estimates where available, and should not be relied upon. Dividend Yield is a dividend forecast of underlying securities for the portfolic and does not reflect the distributions to be determined for the fund.

\* Forward looking 12-month estimate.

#### MARKET COMMENTARY

The S&P/ASX 300 Accumulation Index declined by -1.30% inOctober. While the market reached new all-time highs at thebeginning of the month, it pulled back as October came to a close. Investor sentiment was initially buoyed by ongoing Chinese stimulusefforts and generally positive economic data. However, as the monthprogressed, enthusiasm waned regarding China's recovery due tolimited details and concerns over potential tariffs, which dampenedthe rotation trade. Financials were a notable outperformer, withthe banking index up 3.8% for the month, approaching within 2.2% ofits all-time high. In contrast, Consumer Staples underperformed due to the ongoing ACCC inquiry into supermarkets and disappointingupdates from Woolworths, Coles, and Metcash. The Energy andResources sectors also lagged. Meanwhile, the Small-Ords andEmerging Companies indexes posted modest gains, reflecting earlysigns of a shift from large caps.

#### PORTFOLIO COMMENTARY

A feature of this portfolio is that it applies Perpetual's ESGprocess and values-based investment criteria. The portfolio'slargest overweight positions include Healius Limited, GWA GroupLimited and Deterra Royalties Ltd. Conversely, the portfolio'slargest underweight positions include BHP Group Ltd (not held), Commonwealth Bank of Australia, and CSL Limited.

Sigma Healthcare strongly contributed to performance over October(+36.50%) after offering major concessions to ensure thefacilitation of the Chemist Warehouse reverse listing creating anew listed retail giant. The acquisition creates a largerhigh-quality company which operates in a favourable oligopolisticwholesale market and has an industry leading distribution network. We believe that the quality of the combined business will improveas the group moves to become an integrated wholesaler as well as apharmacy franchisor with dominant market share and a pipeline ofpharmacists to continue to expand their franchise network. We haveadmired Chemist Warehouse for a long time and believe that it isprobably the best franchisor/retailer in Australia. ChemistWarehouse brings with it a high-quality management team to beinstilled into the new combined board through founders MarioVerrocchi and Jack Gance as well as further long-term synergies tobe realised by the group. Premier Investments strongly contributed to performance in October(+9.58%) after announcing the combination of Premier's apparelbrands with Myer late in the month. This comes after some shareprice weakness in September where the company reported a -2.9% dropin total retail sales to \$1.6 billion. This was still the secondhighest result for the business, however, and markedly up on preCOVID levels (25.5%). Sales at high margin growth brands like PeterAlexnader rose 6.2% whilst Smiggle fell -6.4%. Chairman SolomoLew, who will now join the board of Myer, will now be focusing on the high quality retail businesses Peter Alexnader and Smiggle, each of which have significant local and international

growthopportunities. The company also has a strategic investment inBreville as well as a portfolio of property assets. PMV remains acornerstone of our core retail investments, renowned for itsquality business model, fortified by a robust net cash balance, investments, bank of franking credits and overseen by engaged and experienced executive leadership.

The overweight position in mining royalty firm Deterra RoyaltiesLtd detracted from performance month (-8.42%) as markets came to the conclusion that the recently announced stimulus from China wasnot enough to push the economy back to a strong growth profile. The stock also continues to de-rate surrounding negative sentiment towards lithium post the Trident acquisition. While the company has widely been expected to grow through acquisition, the acquisition of another royalty company and cut in the dividend policy to aminimum 50%, previously 100%, payout was not anticipated by themarket. The company receives an ongoing royalty of 1.232% of Australian dollar-denominated quarterly FOB revenue from the MAC royalty area. MAC is expected to ramp-up to full capacity of 145mtpa in JQ24 that will increase the royalty and capacity payments to Deterra.

BlueScope Steel Limited detracted to performance in October(-8.51%) following an unexpected downgrade from the company andfurther cyclical weakness. In the update, management was able toidentify \$200 million in cost savings which would help offset thedowngrade which favorably offset the news. While short-term steelspread dynamics remain challenging, we believe the share pricemovement aligns with the longer-term opportunity. Steel pricing hasreached a level where there is an asymmetric upside potential, andwe are observing positive competitive trends with hot-rolled coilsteel prices increasing. BlueScope remains one of the highestquality steel producers globally, with a capable management team, asignificant asset in Port Kembla, and the Colorbond brand, whichnot only boosts margins but also represents a substantial overseasopportunity.

#### OUTLOOK

Market confidence remains fragile following further declines inearly September, particularly in the U.S. tech sector, marketsremain sensitive to economic indicators. Nvidia's share price, forinstance, fell from \$130 on August 19 to \$106 in early September, impacted by weak manufacturing PMI data and a decline in jobopenings, raising concerns about a potential slowdown in the U.S.economy. In Australia, second-quarter GDP growth for 2024 was just0.2%—the slowest rate of expansion since the early 1990s, excluding the COVID period—marking a sixth consecutive quarterly decline inGDP per capita. The economy has been buoyed by government spendingand high migration rates, while consumers continue to face the pressures of persistent inflation and elevated interest rates. Adding to this complex outlook, U.S. 10-year bond yields have beenrising in anticipation of higher economic growth and the potential return of inflation, with Australian bond yields climbing intandem. This trend suggests a possible shift in equity marketstoward cyclical stocks, likely bolstered by any Republican gains in the upcoming U.S. election. While markets remain near all-timehighs, these dynamics underscore the importance of continuedcaution.

This publication has been prepared by Perpetual InvestmentManagement Limited ABN 18 000 866 535 AFSL 234426 (Perpetual), asthe issuer of units in the Perpetual ESG Australian Share Fund(Managed Fund) (ASX: GIVE) (ETMF). It is general information onlyand is not intended to provide you with financial advice or takeinto account your objectives, financial situation or needs. Youshould consider with a financial adviser whether the information issuitable for your circumstances. To the extent permitted by law, noliability is accepted for any loss or damage as a result of anyreliance on this information. The product disclosure statement for the ETMF, issued by Perpetual, should be considered before deciding whether to acquire or holdunits in the ETMF. The ETMF?s PDS (including any supplementary PDS)and Target Market Determination can be obtained by calling 1800 022033 or visiting our website www.perpetual.com.au. Investment returns, net of management costs have been calculated on the growth of Net Asset Value (NAV) after taking into account alloperating expenses (including management costs) and assumingreinvestment

Investment returns, net of management costs have been calculated on the growth of Net Asset Value (NAV) after taking into account alloperating expenses (including management costs) and assumingreinvestment of distributions on the ex-date. Distribution returns been calculated based on the ETMF?s investment portfolio returnless the growth of NAV. No allowance has been made for taxation. Future returns may bear no relationship to the historicalinformation displayed. The returns shown represent past returnsonly and are not indicative of future returns of an ETMF. Returnson an ETMF can be particularly volatile in the short term and insome periods may be negative. No company in the Perpetual Group(Perpetual Limited ABN 86 000 431 827 and its subsidiaries)guarantees the performance of the ETMF or the return of aninvestor?s capital.



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Adviser Services 1800 062 725 Investor Services 1800 022 033 Email investments@perpetual.com.au www.perpetual.com.au