

LONG-TERM SUCCESS STARTS WITH STRONG RELATIONSHIPS



PERPETUAL CORPORATE TRUST
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New Forests is a real assets manager specialising in sustainable investment strategies in forestry, land management and conservation. New Forests has 780,000 hectares and over AUD \$9 billion under management. We talked to Chief Financial Officer Gavin Le Roux about the growth of their business and the Group's long-term prospects.

Le Roux explains when New Forests was seeking a Responsible Entity and Custodian, why they chose Perpetual based on their reputation and track record in this area. New Forests has previously worked with Perpetual with other areas in their firm. Le Reoux adds: "There is a great deal of trust and respect between both firms, knowing you can pick up the phone or send an email and have someone respond and respond in a timely and commercial manner is really important to us."

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