



GROWTH THAT'S GOOD FOR CLIENTS AND SHAREHOLDERS



PERPETUAL
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Perpetual Limited announced its annual results on Thursday 27 August with strong numbers across all business units and a clear path for growth. Here's a look at some of the highlights.

Growth that's good for clients and shareholders

Over the year ending 30 June 2015, Perpetual delivered a strong result for its shareholders.

- Underlying Profit After Tax was \$130.5m, up 25% on FY14.
- Net Profit After Tax rose to \$122.5m, up 50% on last year.
- Shareholders received a fully franked full-year dividend of 240 cents per share. That's up 37% on the previous full year.

These results reflect the successful completion of Perpetual's Transformation 2015 strategy – a strategy which delivered higher than targeted cost savings and - via the successful integration of The Trust Company - added real scale to Perpetual's businesses.

"Those changes mean we are now a stronger, leaner and more focused business," says Perpetual CEO, Geoff Lloyd. "We have real performance momentum in each of our divisions and deep foundations that will underpin further growth. Just as

importantly, we have quality teams across the business that truly understand and care about our clients' needs."

Growth for shareholders, benefits for clients

"The strength of the results means we can move ahead with the next phase of our strategy," says Geoff. "Our Lead and Grow strategy is all about leading in core business areas and extending into other markets and services where we can deliver compelling value for our clients."

That's already happening in the Perpetual Investment business with the launch of the Global Share Fund and the successful listing of the Perpetual Equity Investment Company. Both these offerings bring the strengths of Perpetual's investment capability into areas where our investment clients are seeking a quality Perpetual offering.

It's a similar story in Perpetual Private where the strategy is all about deepening the services offered to clients. And in Perpetual Corporate Trust where The Trust Company acquisition has helped diversify and balance the business and where a focus on data services means Perpetual will be offering securitisation clients more and better services over the next few years.

"All in all it's been a very good year for Perpetual," says Geoff. "I know I speak for everyone in the business when I say thank you to the clients and shareholders who have made it possible."