

3. Authorised representative

Existing investors in the investment options need only complete this section if you wish to add or change an authorised representative. Would you like to appoint an authorised representative? Before appointing an authorised representative refer to the PDS for more details.

no

please go to the next section.

yes

please complete the details below.

I have read the terms and conditions associated with appointing an authorised representative.
You can self-service through investor Centre to provide **View only** online access to that representative.

authorised representative details:

first name(s)

last name

po box

unit number

street number

street name

suburb (if relevant) OR city

state

postcode

country

signature of authorised representative

date

D D / M M / Y Y Y Y

4. Features

Existing investors in the Fund need only complete this section if you wish to add any new features or change existing features.

Indicate which optional features you would like applied to your account.

Monthly savings plan	yes ☐ no ☐ if yes, please specify amount \$
Auto-rebalancing	yes ☐ no ☐ quarterly (default) ☐ half-yearly ☐ yearly ☐
Monthly withdrawal plan	yes ☐ no ☐ if yes, please specify amount \$
Investment information to be sent in the mail Note: most of your investment information is also available online through Investor Centre	online only (default) ☐ online and mail ☐
Marketing material I/We would like to receive investment education material and be informed about Perpetual Group's products, services and offers.	yes (default) ☐ no ☐

- For each optional feature you have selected, please ensure you have read and understood the relevant section in the Features Book for that optional feature.
- If you have nominated an optional feature above, please ensure you also complete all details in the relevant columns of the table in the following section.

5. Investment allocation

Please complete the investment strategy column if you would like to provide a new investment strategy.

Investment option	short code	additional investment \$ or %	investment strategy %	distributions (indicate a preference with an X).	
				reinvest (default)	bank account 1
Cash					
Perpetual Cash	ICCA			☐	☐
Fixed income					
Perpetual Diversified Income	PICDIN			☐	☐
Schroder Fixed Income	PICDAB			☐	☐
Vanguard Australian Fixed Interest Index	PICVGY			☐	☐
Property and Infrastructure					
Lazard Global Listed Infrastructure	PICLGL			☐	☐
Vanguard Australian Property Securities Index	PICVGP			☐	☐
Australian shares					
Ausbil Australian Active Equity	PICUBA			☐	☐
Fidelity Australian Equities	PICFID			☐	☐
Investors Mutual Australian Share	PICIMA			☐	☐
Perpetual Australian Share	ICAS			☐	☐
Perpetual Concentrated Equity	PICCEF			☐	☐
Perpetual ESG Australian Share	PICSRF			☐	☐
Perpetual Geared Australian Share	PICGAF			☐	☐
Perpetual Industrial Share	ICIS			☐	☐
Perpetual SHARE-PLUS Long-Short	PICSPF			☐	☐
Perpetual Smaller Companies	ICSC			☐	☐
Vanguard Australian Shares Index	PICVGA			☐	☐

5. Investment allocation (continued)

Investment option	short code	additional investment \$ or %	investment strategy %	distributions (indicate a preference with an X).	
				reinvest (default)	bank account 1
International shares					
Barrow Hanley Global Share	ICIT			☐	☐
MFS Global Equity	PICMFG			☐	☐
Perpetual Global Allocation Alpha	PICSGF			☐	☐
Platinum International	PICPLI			☐	☐
T. Rowe Price Global Equity	PICTRP			☐	☐
Vanguard International Shares Index	PICVIS			☐	☐
Vanguard International Shares Index (Hedged)	PICVGI			☐	☐
Vinva Global Alpha	PICAAI			☐	☐
Multi-asset – conservative					
Perpetual Conservative Growth	ICCG			☐	☐
Multi-asset – balanced					
Perpetual Diversified Growth	PICDGF			☐	☐
Perpetual Diversified Real Return	PICDRR			☐	☐
Multi-asset – growth					
BlackRock Tactical Growth	PICUBB			☐	☐
Perpetual Balanced Growth	ICBG			☐	☐
Total		\$	100%		

6. Target Market Assessment

To be completed only by an investor who is investing into the Perpetual Geared Australian Share investment option and is a non-advised direct investor (which is an investor without a financial adviser in this application). If this does not apply to you, please go to the next section.

Please complete the following questions by ticking one box for each question. We are seeking this information in relation to our Design and Distribution Obligations (DDO) under the Corporations Act 2001 (Cth).

We do not use the information you provide us in this application form to consider your individual objectives, financial situation or needs, however your responses to the questions below will assist us in determining whether you are likely to be in the target market for this product. If you are not in the target market for the product, your application may be rejected.

What is your primary investment objective?	
Capital Growth (seeks to invest in a product designed or expected to generate capital returns over the investment timeframe, or otherwise seeks an investment return above the current inflation rate)	☐
Capital Preservation (seeks to invest in a product designed or expected to have low volatility and minimise capital loss)	☐
Income Distribution (seeks to invest in a product designed or expected to distribute regular and/or tax-effective income)	☐
What is the intended use of this product (% of investable assets)? (Investable assets are those assets that the investor has available for investment, excluding the residential home.)	
Standalone Solution (up to 100%)	☐
Major allocation (up to 75%)	☐
Core component (up to 50%)	☐
Minor allocation (up to 25%)	☐
Satellite allocation (up to 10%)	☐
What is your intended investment timeframe?	
Short term (two years or less)	☐
Medium term (more than 2 years but less than 5 years)	☐
Medium to Long term (equal to 5 years or less than 7 years)	☐
Long term (more than 7 years)	☐
What is the risk and return profile for the relevant portion of your portfolio you are investing in this fund? (for this product only)	
Low (seeks to minimise volatility and potential losses and comfortable with a low target return)	☐
Medium (seeks low volatility and potential losses and comfortable with a moderate target return)	☐
High (can accept higher volatility and potential losses in order to target a higher target return over a long timeframe)	☐
Very high (can accept very high volatility and higher potential losses and seeks to maximise returns over a long timeframe)	☐
Extremely high (can accept significant volatility and losses to seek accelerated returns potentially in a short timeframe)	☐

7. Bank account details

Existing investors in the Fund need only complete this section if you wish to add or change your bank account details. You will need to provide a copy of your bank account statement for verification purposes.

You can only nominate a bank account that is held in your name(s). By providing your bank account details in this section, you accept the terms in the direct debit agreement and authorise Perpetual to use these details for all future transaction requests that you nominate.

Bank account

Complete your account details in this section and indicate what you would like us to use these bank account details for.

☐ withdrawals ☐ distribution payments ☐ monthly savings plan ☐ monthly withdrawal plan

name of financial institution

branch name

branch number (BSB)

account number

name of account holder

signature of account holder A

signature of account holder B

date / /

Please note section 8 of this form must also be completed.

8. Financial adviser use only

financial adviser
name

phone

postal address

AFSL licensee
name

AFSL number

either Perpetual
adviser number

or
dealer group

dealer branch

email address

financial adviser
signature

date / /

**ADVISER
STAMP**

9. Declaration and signature (must be completed)

I/We declare and agree that:

- I/we have read the PDS (including but not limited to the Features Book and Investment Book) to which this application applies and have received and accepted the offer to invest in Australia
- all of the information provided in my/our application is true and correct
- I am/we are bound by any terms and conditions in the PDS and the provisions of the constitution of the Fund
- I/we have the legal power to invest and/or are at least 18 years of age
- I/we have read and understood the privacy disclosure as detailed in the Features Book. I/We consent to my/our personal information being collected, held, used and disclosed in accordance with the privacy disclosure. I/We consent to Perpetual disclosing this information to my/our intermediary (named in this form) in relation to the investments described in this form. Where the intermediary named in this form no longer acts on my/our behalf, I/we will notify Perpetual of the change
- if I/we have received the PDS from the internet or other electronic means, that I/we received it personally or a print out of it
- if this is a joint application, each of us agrees, unless otherwise indicated on this application, our investment is as joint tenants. Each of us is able to operate the account and bind the other(s) to any transaction including investments, switches or withdrawals by any available method
- in relation to trust investors, only the trustee has rights and obligations under the Fund
- withdrawals by companies must be signed by an authorised representative or in accordance with the company's constitution or under power of attorney.

I/We acknowledge that:

- the information contained in the PDS is not investment advice or a recommendation that the Fund is suitable having regard to my/our investment objectives, financial situation or particular needs
- Perpetual may be required to pass on my/our personal information or information about my/our investment to the relevant regulatory authorities, including for compliance with income tax law and the Anti-Money Laundering and Counter-Terrorism Act 2006 or associated regulation and any tax-related requirements for tax residents of other countries
- investments in the Fund are not investments, deposits or other liabilities of Perpetual Limited or its subsidiaries and are subject to investment and other risks, including possible delays in repayment and the loss of income and principal invested
- neither Perpetual Investment Management Limited nor Perpetual Limited or its subsidiaries guarantee the repayment of capital or the performance of the Fund or any particular rate of return from the Fund
- the PDS has referred me/us to additional information or terms and conditions ('information') of this product which may assist me/us in making my/our investment decision and I/we have referred to this information to the extent I/we considered it was necessary to make my/our investment decision
- Perpetual may contact me/us where required by using the email address(es) provided on the application form. I/We will notify Perpetual of any change to my/our email address(es). I/We understand that failure to advise such a change may result in me/us not receiving correspondence relating to my/our investment.

Joint applicants must both sign

signature of investor 1 or company officer	signature of investor 2 or company officer
print name	print name
Capacity (company investments only. If you are not a sole director, two signatories are required)	Capacity (company investments only. If you are not a sole director, two signatories are required)
Sole Director Director Secretary	Director Secretary
date	date
/ /	/ /

Important notes:

- You will be required to provide proof of your identity to us if previously provided certified identification has expired.
- If signing under power of attorney, the attorney certifies that he or she has not received notice of revocation of that power. The power of attorney, or a certified copy, must be sent to Perpetual, if not previously provided.
- Perpetual has the absolute discretion to accept or reject any application.
- Investors should retain a copy of the PDS.
- A business day is a working day for Perpetual in Sydney.

Please send your completed application form to:

Perpetual Investments Unit Registry

Locked Bag 5038

Parramatta NSW 2124

or email: PerpetualUTInstructions@cm.mpms.mufg.com