



### 3. Investment strategy

If you have made a partial switch, your investment strategy will remain unchanged. You do not have to complete the below.

If you have made a full switch or withdrawal from an investment option/s, you must provide us with your new investment strategy. You must complete the below section. The investment strategy is used for future additional investments, savings plan and withdrawal plan (where applicable).

investment options	Short code	Investment strategy %
<b>Cash</b>		
Perpetual Cash	ICCA	
<b>Fixed income</b>		
Perpetual Diversified Income	PICDIN	
Schroder Fixed Income	PICDAB	
Vanguard Australian Fixed Interest Index	PICVGY	
<b>Property &amp; Infrastructure</b>		
Lazard Global Listed Infrastructure	PICLGL	
Vanguard Australian Property Securities Index	PICVGP	
<b>Australian shares</b>		
Ausbil Australian Active Equity	PICUBA	
Fidelity Australian Equities	PICFID	
Investors Mutual Australian Share	PICIMA	
Perpetual Australian Share	ICAS	
Perpetual Concentrated Equity	PICCEF	
Perpetual ESG Australian Share	PICSRF	
Perpetual Geared Australian Share	PICGAF	
Perpetual Industrial Share	ICIS	
Perpetual SHARE-PLUS Long-Short	PISSPF	
Perpetual Smaller Companies	ICSC	
Vanguard Australian Shares Index	PICVGA	

### 3. Investment strategy (continued)

investment options	Short code	Investment strategy %
<b>International shares</b>		
Barrow Hanley Global Share	ICIT	
Magellan Global	PICAAI	
MFS Global Equity	PICMFG	
Perpetual Global Allocation Alpha	PICSGF	
Platinum International	PICPLI	
T. Rowe Price Global Equity	PICTRP	
Vanguard International Shares Index	PICVIS	
Vanguard International Shares Index (Hedged)	PICGVGI	
<b>Multi Asset – conservative</b>		
Perpetual Conservative Growth	ICCG	
<b>Multi Asset – balanced</b>		
Perpetual Diversified Growth	PICDGF	
Perpetual Diversified Real Return	PICDRR	
<b>Multi Asset – growth</b>		
BlackRock Tactical Growth	PICUBB	
Perpetual Balanced Growth	ICBG	
<b>Total</b>		

## 4. Target Market Assessment

**To be completed only by an investor who is investing into the Perpetual Geared Australian Share investment option and is a non-advised direct investor (which is an investor without a financial adviser in this application). If this does not apply to you, please go to the next section.**

Please complete the following questions by ticking one box for each question. We are seeking this information in relation to our Design and Distribution Obligations (DDO) under the Corporations Act 2001 (Cth).

We do not use the information you provide us in this application form to consider your individual objectives, financial situation or needs, however your responses to the questions below will assist us in determining whether you are likely to be in the target market for this product. If you are not in the target market for the product, your application may be rejected.

<b>What is your primary investment objective?</b>	
Capital Growth (seeks to invest in a product designed or expected to generate capital returns over the investment timeframe, or otherwise seeks an investment return above the current inflation rate)	<input type="checkbox"/>
Capital Preservation (seeks to invest in a product designed or expected to have low volatility and minimise capital loss)	<input type="checkbox"/>
Income Distribution (seeks to invest in a product designed or expected to distribute regular and/or tax-effective income)	<input type="checkbox"/>
<b>What is the intended use of this product (% of investable assets)?</b> (Investable assets are those assets that the investor has available for investment, excluding the residential home.)	
Standalone Solution (up to 100%)	<input type="checkbox"/>
Major allocation (up to 75%)	<input type="checkbox"/>
Core component (up to 50%)	<input type="checkbox"/>
Minor allocation (up to 25%)	<input type="checkbox"/>
Satellite allocation (up to 10%)	<input type="checkbox"/>
<b>What is your intended investment timeframe?</b>	
Short term (two years or less)	<input type="checkbox"/>
Medium term (more than 2 years but less than 5 years)	<input type="checkbox"/>
Medium to Long term (equal to 5 years or less than 7 years)	<input type="checkbox"/>
Long term (more than 7 years)	<input type="checkbox"/>
<b>What is the risk and return profile for the relevant portion of your portfolio you are investing in this fund?</b> (for this product only)	
Low (seeks to minimise volatility and potential losses and comfortable with a low target return)	<input type="checkbox"/>
Medium (seeks low volatility and potential losses and comfortable with a moderate target return)	<input type="checkbox"/>
High (can accept higher volatility and potential losses in order to target a higher target return over a long timeframe)	<input type="checkbox"/>
Very high (can accept very high volatility and higher potential losses and seeks to maximise returns over a long timeframe)	<input type="checkbox"/>
Extremely high (can accept significant volatility and losses to seek accelerated returns potentially in a short timeframe)	<input type="checkbox"/>

If no selection is made, 'reinvest' will be assumed.