# Perpetual Smaller Companies Fund No. 2

#### Product Disclosure Statement

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#### Contact details

If you have any questions or would like a free copy of the PDS or any updates, any information incorporated by reference in the PDS or more information about Perpetual Smaller Companies Fund No. 2:

Phone 1800 110 941

Mail Perpetual Investments Unit Registry

Locked Bag 5038 Parramatta NSW 2124

Website www.perpetual.com.au/smallercompaniesfund2

Email PI Wholesale@perpetual.com.au

#### Important notes

This PDS provides a summary of significant information and contains a reference to other important information which also forms part of the PDS. You should consider all of this information before making a decision to invest in this product.

The information provided in the PDS is general information only and does not take account of your personal financial situation or needs. You should obtain financial advice tailored to your personal circumstances.

Certain information in this PDS may change from time to time. Where this information is not materially adverse, the updated information will be made available at our website www.perpetual.com.au. A paper copy of any updated information will be given to you without charge upon request. If a change is considered materially adverse, we'll replace this PDS.

This PDS can only be used by investors receiving it (electronically or otherwise) in Australia. All amounts in this PDS are in Australian dollars and all times quoted are Sydney time (unless otherwise specified). A business day is a working day for Perpetual in Sydney.



Issued by Perpetual Investment Management Limited ABN 18 000 866 535 AFSL 234426



#### 1. About Perpetual Investment Management Limited

Perpetual Investment Management Limited (PIML, we, us, our or Perpetual) is:

- the responsible entity of the Perpetual Smaller Companies Fund No. 2 (Fund)
- the issuer of units in the Fund and this PDS
- · the investment manager of the Fund.

PIML is a wholly owned subsidiary of Perpetual Limited (ABN 86 000 431 827) and part of the Perpetual Group. 'Perpetual Group' means Perpetual Limited and its subsidiaries.

As the responsible entity of the Fund, our main responsibilities are to manage the Fund according to its constitution (copy available free of charge by contacting us) and investment strategy as well as properly administering it.

In carrying out our duties, we are subject to the Corporations Act and must:

- act honestly and in the best interests of investors
- · exercise care and diligence.

Subject to the Corporations Act:

- we're not liable to investors for any losses in any way relating to the Fund, except to the extent to which the loss is caused by our fraud, negligence or breach of trust
- our liability is limited to our ability to be indemnified out of the assets of the Fund.

#### 2. How Perpetual Smaller Companies Fund No. 2 works

The Fund (APIR code PER0259AU) is a managed investment scheme that is registered with the Australian Securities and Investments Commission (ASIC) as Perpetual Wholesale Smaller Companies Fund No.2 (ARSN 110 147 503).

The Fund commenced in November 2005.

#### **Investors**

We authorise the use of this PDS as disclosure only for **indirect investors** who wish to access the Fund through an investor directed portfolio service (IDPS), IDPS-like scheme, a nominee or custody service or any other trading platform authorised by PIML (collectively referred to in this PDS as a 'Service').

As an indirect investor gaining exposure to the Fund through a Service, you do not yourself become an investor in the Fund. Instead, it is the Service operator, which invests for you and acts on your behalf, that has the rights of an investor. Certain provisions of the Fund's constitution are not relevant to indirect investors. For example, indirect investors cannot attend investor meetings or transfer or mortgage units in the Fund. You can request reports on your investment in the Fund from the Service operator and you should direct any inquiries to them.

'You' or 'your' refers to indirect investors in the Fund.

When you invest in the Fund, your money is pooled with investments from other investors and used to buy assets for the Fund, which we manage on behalf of all investors.

#### Value of your investment

When you invest, your Service operator will be allocated units in the Fund on your behalf. The value of your investment in the Fund will vary as the Fund's daily unit price changes to reflect increases or decreases in the market value of the Fund's underlying assets.

#### Investments and withdrawals

You can invest in or withdraw all or part of your investment in the Fund by directing your Service operator to lodge an investment application or withdrawal request, as applicable, with us.

Please contact your Service operator for details about their requirements for:

- · any minimum investment and withdrawal amounts
- processing requirements and timeframes
- · distribution payment options
- identification verification procedures
- privacy policy.

You should also use any relevant application, withdrawal and other forms provided by your Service operator.

#### How units are issued or withdrawn

Generally, if we receive and accept an investment application or withdrawal request by 3.00pm on any business day, it will be processed using that day's entry or exit price (as applicable). If received and accepted after 3.00pm, it will be processed using the next calculated entry or exit price. If it's a non-business day for Perpetual in Sydney, it will be processed using the next available entry or exit price.

The number of units issued for investment applications is determined by dividing the investment amount by the applicable entry price. The number of units withdrawn for withdrawals is determined by dividing the withdrawal amount by the applicable exit price.

For current entry and exit prices, visit our website or contact us.

We have the discretion not to accept applications and can delay processing them if we believe that's in the best interests of investors or if required by law.

We can delay processing withdrawal requests or stagger the payment of large amounts from the Fund according to the Fund's constitution if we believe that's in the best interests of investors.

The proceeds from your withdrawal will typically be available to your Service operator within 3–5 business days, but can be up to 14 business days (eg during distribution periods) from when we have accepted the request, given normal operating conditions. The maximum period allowed under the Fund's constitution for payment of withdrawals, after we have accepted the request, is no later than 70 days (subject to any suspension).

#### Suspension of applications and withdrawals

In certain emergency situations that impact the effective and efficient operation of a market for an asset in the Fund or in circumstances where we otherwise consider it to be in investors' interests, we may suspend processing all applications or withdrawals for the Fund in accordance with the Fund's constitution and the law.

Applications or withdrawal requests received during the suspension will be processed using the entry or exit price applicable when the suspension is lifted.

#### Withdrawal of large investments

We can in certain circumstances also delay or stagger the payment of large withdrawal requests.

#### Distributions

A distribution is the payment of the Fund's distributable income to investors at predetermined intervals. The distributable income may include interest, dividends, foreign income, realised net capital gains and other income. In some circumstances, the Fund may also distribute a payment out of the capital invested. The components of a distribution will depend on the nature of the Fund's underlying assets.

Distribution of the Fund's distributable income to investors generally occurs half-yearly as at 30 June and 31 December and distributions not reinvested are generally paid to your Service operator within 21 days. However, the Fund's constitution allows up to 90 days after the end of the distribution period.

The distribution amount depends on the Fund's distributable income. The amount of your distribution will be proportionate to the number of units held relative to the number of units on issue at the end of the distribution period. The amount will vary and sometimes there might not be any distribution.

At the end of each distribution period, the Fund's unit price will typically fall as it is adjusted to reflect the amount of any distribution. As your distribution amount is based on the entire distribution period, the closer you invest before the end of a distribution period the greater the possibility is that you may receive back some of your capital as income in the distribution paid for that period.

The Fund's constitution lets us make special distributions on an interim basis without prior notice to you. We can determine to reinvest part or all of your distribution in the Fund.

Any realised net capital gains are generally included in the 30 June distribution. However, we may choose to pay some, or all, of the net capital gains as part of a regular or a special distribution where we believe it is in the best interest of investors, including instances

where we believe investors would benefit from having more consistent distribution payments throughout the year.

You still have to pay tax on the distribution even if it is reinvested (if available) or received after the end of the financial year – see 'Distributions' in section 7.

#### Regular reporting/updated information

All reports will be sent directly to your Service operator. They will use this information to provide you with regular reporting and information to help you complete your annual income tax return. Please contact your Service operator with any investor inquiries.

You can go to our website or contact us for the latest investment returns and any other updated information in relation to the Fund. Other general information is also provided in the Fund's annual report, which is also available at our website.

As a disclosing entity, the Fund is subject to regular reporting and continuous disclosure obligations. You may obtain a copy of this information at our website, or from us, free of charge, or ASIC (where applicable).

#### How units are priced and investments are valued

Unit prices for the Fund are calculated by:

- establishing the net asset value of the Fund
- for entry unit prices adding the applicable transaction costs (buy spread) to the net asset value and then dividing the adjusted net asset value by the number of units on issue to determine the entry unit price
- for exit unit prices deducting the applicable transaction costs (sell spread) from the net asset value and then dividing the adjusted net asset value by the number of units on issue to determine the exit unit price.

We generally determine the net asset value of the Fund on each business day. Valuations may also be made when money is deposited into, or withdrawn from, the Fund. The net asset value is calculated by deducting the value of the Fund's liabilities from the value of its gross assets.

The net asset value of the Fund includes unrealised gains and losses and any income and realised gains accrued but not yet distributed. If unrealised gains are realised in the future, any assessable portion may be distributed/attributed to investors.

Investments are valued at their market value. In all cases, we determine the valuation method according to the Fund's constitution. For the Fund's investments in other managed funds, the market value will normally be based on the exit price of the units in the underlying fund(s). We generally calculate and apply entry and exit unit prices on each business day.

We can defer the calculation of unit prices where permitted by the Fund's constitution and the law. For example, if significant delays occur where an underlying fund does not calculate or provide a price, transactions requiring the purchase and/or sale of units in the Fund may not be processed until the underlying fund's unit price is determined.

A copy of our unit pricing policy, including details of any discretions that we may exercise in various circumstances, is available at our website or can be obtained free of charge by contacting us.

## Interest earned on application, withdrawal and distribution accounts

Application money, proceeds of withdrawal requests and distribution amounts are held in trust accounts prior to being processed. A member of the Perpetual Group retains any interest earned on these accounts.

# 3. Benefits of investing in Perpetual Smaller Companies Fund No. 2

The Fund aims to provide investors with long-term capital growth and income through investment in quality Australian industrial and resource shares which, when first acquired, do not rank in the S&P/ASX 50 Index.

The Fund provides investors with the potential to benefit from the growth of quality smaller or emerging companies, through active management by one of Australia's most experienced investment management teams.

#### 4. Risks of managed investment schemes

All investments carry risk. The value of your investment may fall for a number of reasons, which means that you may receive back less than your original investment when you withdraw or you may not receive income over a given timeframe. Before making an investment decision, it's important to understand the risks that can affect the value of your investment. While it's not possible to identify every risk relevant to investing in the Fund, we have detailed in the following table significant risks (in no particular order) that may affect your investment. Different strategies may carry different levels of risk, depending on the assets that make up the strategy, and assets with the highest long-term returns may also carry the highest level of short-term risk due to their generally larger fluctuations in returns.

While we can't completely eliminate investment risks, we aim to manage their impact by setting consistent and carefully considered investment guidelines.

Perpetual Group has policies and procedures in place to manage any conflicts of interest, which ensure Perpetual's appointment and supervision of any related party is on arm's length terms and that any such related party performs its functions to the same standard as if the parties were not related and in the best interest of investors.

The level of risk for each person will vary depending on a range of factors including age, investment timeframe, other investments and risk tolerance. Your financial adviser can assist you in determining whether the Fund is suited to your financial needs and the level of diversification you need.

Neither we nor any company in the Perpetual Group guarantee that you will earn any return on your investment or that your investment will gain in value or retain its value. The level of returns will vary, and future returns may differ from past returns. Investment in the Fund is subject to investment risk, including possible delays in repayment and loss of income and capital invested.

#### Significant risks

| Type of risk                         | Description of risk   |
|--------------------------------------|---|
| Market and<br>economic risk          | Certain events may have a negative effect on the price of all types of investments within a particular market. These events may include changes in economic, social, technological or political conditions, as well as market sentiment, the causes of which may include changes in governments or government policies, political unrest, wars, terrorism, sanctions, pandemics and natural, nuclear and environmental disasters. The duration and potential impacts of such events can be highly unpredictable, which may give rise to increased and/or prolonged market volatility. |
| Asset risk                           | A particular asset that the Fund invests in may fall in value, which can result in a reduction in the value of your investment.   |
| Company risk                         | When an investment in a company is made, an investor is exposed to many risks to which the company is exposed and may impact the value of the security. In addition, the market price of a company's securities may fluctuate in an unrelated or disproportionate way to the operating performance of the company.  |
| Smaller<br>company risk              | When investing in a company considered small by market capitalisation, an investor is exposed to many risks to which the company is exposed and this may impact the value of the security. The company may also be a new participant with limited public information or involve new concepts which may be speculative.  |
|                                      | In addition, the market price of a smaller company's securities may fluctuate in an unrelated or disproportionate way to the operating performance of the company.  |
| Asset class<br>concentration<br>risk | Investing in a fund with exposure to predominantly one asset class such as Australian shares may lead to more volatile returns than investing in a fund with a more diversified portfolio with exposure to multiple asset classes.  |
| F                                    | Perpetual Smaller Companies Fund No. 2   <b>3</b>   |

| Drawdown risk                  | The risk of a steep decline in value of an investment portfolio from a relative peak. Any time taken to recover a drawdown can vary considerably due to the nature of the underlying assets, the investment strategy, market conditions and the size of the drawdown.   |  |
|--------------------------------|---|--|
| Liquidity risk                 | The absence of an established market or shortage of buyers for certain types of investments can result in a loss if the holder of the investment needs to sell it within a particular timeframe. A shortage of liquidity can also result in delays in the payment of withdrawals.   |  |
| Derivatives<br>risk            | Derivative values can fluctuate significantly and in certain circumstances a derivative can be more volatile than the underlying asset or index. The value of a derivative contract may fall as a result of an adverse movement in the underlying asset or index. Losses can be magnified where a greater exposure is created through the derivative position than is backed by the assets of the Fund. Derivatives may also be subject to liquidity risk and/or counterparty risk. |  |
|                                | Losses arising from the realisation of a derivative position may adversely impact the Fund's distributable income.  |  |
|                                | A counterparty may also be required to take collateral from the Fund's assets to support a derivatives contract. Therefore, there is a risk that if the counterparty becomes insolvent, the Fund's assets may not be returned in full.  |  |
|                                | See 'Use of derivatives' in section 5 for details about how derivatives may be used in the management of the Fund.  |  |
| Counterparty<br>risk           | A loss may occur if the other party to a contract, including derivatives contracts, lending arrangements (cash or stocks) or currency hedging agreement, defaults on their obligations under the contract.  |  |
| Other investment risks         | Investment professionals employed by investment managers may change, which may affect future investment performance.  |  |
|                                | Investing in the Fund may have a different tax outcome than investing directly because of the application of tax laws to the Fund and the impact of investments and withdrawals by other investors. One result is that you may receive back some of your capital as income.   |  |
|                                | Transactions may be suspended, which may result in delays in paying withdrawal requests.  |  |
| - 1 1                          | The Fund may be terminated.   |  |
| Legal and<br>regulatory risk   | Changes in legislation and differences between rules (including interpretation of the law) in domestic and foreign markets, including those dealing with taxation, accounting and investments, may adversely impact your investment.  |  |
| Conflicts risk                 | Conflicts of interest may arise between related parties appointed to provide services to the Fund.  |  |
| Interest rate<br>risk          | Both prevailing interest rates and changes in interest rates may have a negative impact, either directly or indirectly, on investment returns.  |  |
| Operational<br>and cyber risks | The Fund's operations may be adversely impacted by breakdowns in internal/external administrative processes or circumstances beyond our reasonable control, such as failure of technology or infrastructure, or natural disasters.  |  |

Despite security measures, fraud, data loss/damage or business disruption may result from cyber threats against or unauthorised infiltration of our technology systems and networks or those of our service providers.

#### 5. How we invest your money

When choosing a fund in which to invest, you should consider the likely investment return, the risk and your investment timeframe. We recommend you consult a financial adviser for assistance in determining whether the Fund is appropriate for you.

#### Fund investments

#### Shares

Shares represent a portion of ownership in a company. Shareholders can benefit if a company passes on some of its profits to them through dividends and/or from capital growth if the share price rises.

#### Cash

Cash investments include bank accounts, discount securities (eg bank bills), short-term deposits and money market funds which may invest in fixed income instruments and loans. Cash generally provides a rate of return in line with short-term interest rates.

#### Investment approach

PIML researches companies of all sizes using consistent share selection criteria. Our priority is to select those companies that represent the best investment quality and are appropriately priced. In determining investment quality, investments are selected on the basis of four key investment criteria:

- conservative debt levels
- sound management
- · quality business and
- · recurring earnings.

Derivatives may be used in managing the Fund.

#### Use of derivatives

A derivative is a financial instrument that usually derives its value from the price of a physical security or market index. Derivatives include, but are not limited to, futures, options, swaps and forward foreign exchange contracts.

Derivatives may be used in the management of the Fund for a range of investment activities including, but not limited to, the following purposes:

- managing investment risk and volatility of a stock, security or market
- achieving asset exposures without buying or selling the underlying securities
- generating additional income.

### Environmental, social, governance (ESG) and ethical factors

Perpetual believes that the relevance of ESG issues to the performance of our investment products has become more apparent. We recognise the growing expectation that companies conduct themselves responsibly and sustainably.

Perpetual has a long-standing commitment to responsible investing; and in 2009 became a signatory to the United Nations supported Principles for Responsible Investment (PRI).

Perpetual's investment philosophy acknowledges that while traditional financial measures are an important consideration, ESG matters can also influence investment performance. Perpetual does not have a predetermined view as to what it regards as ESG factors (including labour standards) or how far they are taken into account. However, we incorporate an assessment of ESG factors (including labour standards) in our investment analysis and the decision to select, retain or sell an investment, where those considerations are determined by the portfolio managers as a factor that may impact the current or future financial performance of the investment.

We have a process to integrate ESG factors into our active investment strategies across Australian equities. This process considers:

what ESG factors the investment is exposed to and whether any
of these factors present risks to the investment's current or future
financial performance

- what impact ESG factors are likely to have on the investment's prospects
- how well ESG factors are being managed by the company, and therefore how likely the possible impacts are to occur.

We use the following tools and processes to integrate ESG:

• An ESG integration tool that we have developed called the 'ESG Workbook' which draws together both internal and external research using qualitative and quantitative data to highlight a company's ESG risks and issues. This tool provides the portfolio manager with information to assess as part of their investment decision-making process whether these factors may have an impact on the current or future financial performance of the company. Examples of ESG related information captured in the tool include the company's environmental policy, worker health and safety policy and corporate governance.

There are certain asset classes where ESG factors (including labour standards) are not taken into account when deciding whether to select, retain or sell an investment. This may include derivatives, commodities, cash and exchange traded products.

Perpetual does not have a set approach or time frame to monitoring or reviewing adherence to this process of considering ESG factors and where an ESG factor negatively impacts the current or future financial performance of an investment, Perpetual will consider whether to select, retain or sell it on a case by case basis.

Our consideration of ESG factors does not include making ethical or moral judgments on particular practices for the purpose of selecting, retaining or selling an investment.

Where we believe it is in the interest of the relevant Fund's investors, we may also actively engage with companies to encourage them to improve their ESG practices by:

- having processes and systems in place to identify and manage ESG risks effectively that may impact the current or future value of the company
- being transparent, honest and accountable, which includes providing the level of disclosure necessary for informed investment decision-making
- implementing corporate structures and management incentives which ensure the company is managed in the long-term interests of shareholders (which includes sustainable business practices).

#### Borrowing

The Fund's constitution allows the Fund to borrow. The Fund doesn't intend to borrow as part of its investment strategy, however borrowing may occur in the daily management of the Fund. To the extent permitted, the Fund may borrow from a variety of sources, including companies associated with the Perpetual Group (in which case the terms are set on a commercial and arm's length basis).

#### Fund profile

#### Perpetual Smaller Companies Fund No. 2

**Suitability** – Designed for investors with the appropriate risk level, investment timeframe and objective – see below.

Risk level<sup>1</sup> - 6 - High

Minimum suggested timeframe<sup>2</sup> – Five years or longer

#### Investment return objective

Aims to:

- provide long-term capital growth and income through investment in quality Australian industrial and resource shares which, when first acquired, do not rank in the S&P/ASX 50 Index
- outperform the S&P/ASX Small Ordinaries Accumulation Index (before fees and taxes) over rolling three-year periods.

#### Investment guidelines<sup>3</sup>

Australian smaller company shares<sup>4</sup>

80-100%

Cash

0-20%

- 1 See below for further information.
- 2 This is a guide only and not a recommendation. You should discuss your investment in the Fund with your financial adviser to ensure that it meets your needs.
- 3 This provides an indication of what the Fund will invest in directly or indirectly.

4 The Fund may invest in shares listed on or proposed to be listed on any recognised Australian exchange, limited to 10% of the Fund's net asset value.

#### Risk level

The **risk level** represents the Standard Risk Measure (SRM), which is based on industry guidance to allow investors to compare investment options that are expected to deliver a similar number of negative annual returns over any 20 year period, as follows.

| Risk band |                | Estimated number of negative annual returns over any 20 year period |
|-----------|----------------|---|
| 1         | Very low       | Less than 0.5   |
| 2         | Low            | 0.5 to less than 1  |
| 3         | Low to medium  | 1 to less than 2  |
| 4         | Medium         | 2 to less than 3  |
| 5         | Medium to high | 3 to less than 4  |
| 6         | High           | 4 to less than 6  |
| 7         | Very high      | 6 or greater  |

The SRM is not a complete assessment of all forms of investment risk, for instance it does not detail what the size of the negative return could be or the potential for a positive return to be less than an investor may require to meet their objectives. Further, it does not take into account the impact of administration fees and tax on the likelihood of a negative return. Investors should still ensure they are comfortable with the risks and potential losses associated with the Fund.

The SRM for the Fund may change over time for various reasons, including as a result of reviews of the underlying capital market assumptions that are used in its calculation and future changes to asset allocations. Any changes to the SRM at any time will be available at our website.

#### 6. Fees and costs

#### Did you know?

Small differences in both investment performance and fees and costs can have a substantial impact on your long-term returns.

For example, total annual fees and costs of 2% of your account balance rather than 1% could reduce your final return by up to 20% over a 30-year period (for example, reduce it from \$100,000 to \$80,000).

You should consider whether features such as superior investment performance or the provision of better member services justify higher fees and costs.

You may be able to negotiate to pay lower fees. Ask the fund or your financial adviser.

#### To find out more

If you would like to find out more, or see the impact of the fees based on your own circumstances, the Australian Securities and Investments Commission (ASIC) Moneysmart website (www.moneysmart.gov.au) has a managed funds fee calculator to help you check out different fee options.

#### Fees and costs summary

The information in the 'Fees and costs summary' can be used to compare costs between different managed investment schemes. You should read all the information about fees and costs because it is important to understand their impact on your investment.

Unless otherwise stated, all fees and costs disclosed in this PDS are inclusive of the net effect of goods and services tax (GST).

Fees and costs can be deducted from investment returns or from the Fund's assets as a whole.

Any additional fees that you may be charged by your Service operator for investing in the Fund via their Service should be set out in their disclosure document.

#### Fees and costs summary

Perpetual Smaller Companies Fund No. 2

| Management fees and costs for managing your investment  | Type of fee or cost  | Amount                                      | How and when paid  |
|---|--|---|--|
| Management fees and costs for managing your investment  | Ongoing annual   | fees and cost                               | S  |
| fire rease and costs of costs | Management fees  | 1.25% pa,                                   | Management fees, which are expressed as a percentage of  |
| Amounts deducted from your investment in relation to the performance of the product  Transaction costs The costs incurred by the scheme when buying or selling assets  Member activity related fees and costs (fees for services or when your money moves in or out of the product)  Member activity related fees and costs (fees for services or when your money moves in or out of the product)  Mot applicable.  All transactions costs are paid out of the Fund's assets and reflected in its unit price. This amount represents net transaction costs borne by all investors after any buy/sell spread recoveries charged on investor transactions (see 'Buy/sell spread' below).  Member activity related fees and costs (fees for services or when your money moves in or out of the product)  Not applicable.  Not applicable.  Not applicable.  Not applicable.  Sell spread: 0.12%  Soll spread: 0.12%  Soll spread: 0.12%  Soll spread: 0.12%  O.12%  Soll spread: 0.12%  Fistimated transaction costs are paid out of the Fund's entry and exist unit prices.  Estimated transactions of the product of the fund's entry and exist unit prices.  Exit fee  Nil.  Not applicable.  | for managing your  | fee of 1.25%  estimated management costs of | are calculated and accrued daily and generally paid to us monthly. They are deducted directly from the Fund's assets and reflected in its unit price.  We may negotiate our management fee with your Service operator.¹  Management costs may be |
| Amounts deducted from your investment in relation to the performance of the product  Transaction costs The costs incurred by the scheme when buying or selling assets  Member activity related fees and costs fire any buy/sell spread recoveries charged on investor transactions (see 'Buy/sell spread' below).  Member activity related fees and costs (fees for services or when your money moves in or out of the product)  Establishment fee The fee to open your investment  Contribution fee The fee on each amount deducted from your investment  Buy/sell spread: 0.12%  Sell spread: 0.12%  Estimated transaction costs are paid out of the Fund's assets and reflected in its unit price. This amount represents net transaction costs borne by all investors safer any buy/sell spread' below).  Not applicable.  Estimated transaction costs are allocated when an investor buys or sells units in the Fund by incorporating a buy/sell spread between the Fund's entry and exit unit prices.  Withdrawal fee The fee on each amount you take out of your investment  Exit fee  Nil.  Not applicable.  Not applicable.  The fee to close your investment  Switching fee  Nil.  Not applicable.  |  |   | and/or incurred indirectly in underlying funds.  |
| The costs incurred by the scheme when buying or selling assets  Selling assets  Member activity related fees and costs (fees for services or when your money moves in or out of the product)  Member activity related fees and costs (fees for services or when your money moves in or out of the product)  Establishment fee The fee to open your investment  Contribution fee The fee on each amount contributed to your investment  Buy/sell spread An amount deducted from your investment representing costs incurred in transactions by the scheme  Withdrawal fee Withdrawal fee The fee on each amount you take out of your investment  Exit fee Nil. Not applicable.  Estimated transaction costs are allocated when an investor buys or sells units in the Fund by incorporating a buy/sell spread between the Fund's entry and exit unit prices.  Not applicable.  Not applicable.  Not applicable.  | Amounts deducted from your investment in relation to the performance of the                | Nil.  | Not applicable.  |
| Establishment fee The fee to open your investment  Contribution fee The fee on each amount contributed to your investment  Buy/sell spread An amount deducted from your investment representing costs incurred in transactions by the scheme  Withdrawal fee The fee on each amount you take out of your investment  Exit fee The fee to close your investment  Switching fee The fee for changing investment options  Nil.  Not applicable.  Settimated transaction costs are allocated when an investor buys or sells units in the Fund by incorporating a buy/sell spread between the Fund's entry and exit unit prices.  Not applicable.  Not applicable.  Not applicable.  | The costs incurred<br>by the scheme when<br>buying or selling                              |   | out of the Fund's assets and reflected in its unit price. This amount represents <b>net</b> transaction costs borne by all investors after any buy/sell spread recoveries charged on investor transactions (see                                  |
| The fee to open your investment  Contribution fee The fee on each amount contributed to your investment  Buy/sell spread An amount deducted from your investment representing costs incurred in transactions by the scheme  Withdrawal fee The fee on each amount you take out of your investment  Exit fee The fee to close your investment  Switching fee The fee for changing investment options  Nil.  Not applicable.  Estimated transaction costs are allocated when an investor buys or sells units in the Fund by incorporating a buy/sell spread between the Fund's entry and exit unit prices.  Withdrawal fee Nil.  Not applicable.  Not applicable.   | or when your mo  | ney moves in                                | or out of the product)   |
| The fee on each amount contributed to your investment  Buy/sell spread An amount deducted from your investment representing costs incurred in transactions by the scheme  Withdrawal fee The fee on each amount you take out of your investment  Exit fee The fee to close your investment  Switching fee The fee for changing investment options  The fee on each amount you take out of your investment  The fee for changing investment options  The fee on each amount you take out of your investment  Switching fee The fee for changing investment options   | The fee to open  | Nil.  | Not applicable.  |
| The fee on each amount contributed to your investment  Buy/sell spread An amount deducted from your investment representing costs incurred in transactions by the scheme  Withdrawal fee The fee on each amount you take out of your investment  Exit fee The fee to close your investment  Switching fee The fee for changing investment options  The fee on each amount you take out of your investment  Switching fee The fee for changing investment options  Buy spread:  O.12%  Estimated transaction costs are allocated when an investor buys or sells units in the Fund by incorporating a buy/sell spread between the Fund's entry and exit unit prices.  Not applicable.  Not applicable.  Not applicable.   | Contribution fee   | Nil.  | Not applicable.  |
| An amount deducted from your investment representing costs incurred in transactions by the scheme  Withdrawal fee The fee on each amount you take out of your investment  Exit fee The fee to close your investment  Switching fee The fee for changing investment options  O.12% Sell spread: O.12% On sells units in the Fund by incorporating a buy/sell spread between the Fund's entry and exit unit prices.  Not applicable.  Not applicable.  Not applicable.  Not applicable.   | amount contributed   |   | ••   |
| The fee on each amount you take out of your investment  Exit fee Nil. Not applicable.  The fee to close your investment  Switching fee Nil. Not applicable.  The fee for changing investment options  | An amount deducted from your investment representing costs incurred in transactions by the | 0.12%<br>Sell spread:                       | allocated when an investor buys<br>or sells units in the Fund by<br>incorporating a buy/sell spread<br>between the Fund's entry and  |
| amount you take out of your investment  Exit fee Nil. Not applicable.  The fee to close your investment  Switching fee Nil. Not applicable.  The fee for changing investment options  | Withdrawal fee   | Nil.  | Not applicable.  |
| The fee to close your investment  Switching fee Nil. Not applicable.  The fee for changing investment options   | amount you take out of your  |   |  |
| your investment  Switching fee Nil. Not applicable.  The fee for changing investment options  | Exit fee   | Nil.  | Not applicable.  |
| The fee for changing investment options   |  |   |  |
|   | The fee for changing investment options  |   |  |

1 See 'Differential fees' within the 'Additional explanation of fees and costs' in this section for further information.

We may change our fees without your consent. However, we won't increase our management fee, or introduce any new fees, without giving your Service operator at least 30-days' written notice.

Management costs and transaction costs may vary each year without notice.

#### Example of annual fees and costs

This table gives an example of how the ongoing annual fees and costs in Perpetual Smaller Companies Fund No. 2 can affect your investment over a 1-year period. You should use this table to compare this product with other products offered by managed investment schemes.

| Example – Perpetual<br>Smaller Companies Fund<br>No. 2       |       | Balance of \$50,000 <sup>1</sup> with a contribution of \$5,000 during year   |
|--|-------|---|
| Contribution fees  | Nil   | For every additional \$5,000 you put in, you will be charged <b>\$0</b>   |
| Plus<br>Management fees<br>and costs                         | 1.25% | And, for every \$50,000 you have in<br>the Perpetual Smaller Companies<br>Fund No. 2 you will be charged or<br>have deducted from your investment<br>\$625 each year    |
| <b>Plus</b> Performance fees                                 | Nil   | <b>And</b> , you will be charged or have deducted from your investment <b>\$0</b> in performance fees each year   |
| <b>Plus</b><br>Transaction costs                             | 0.09% | <b>And</b> , you will be charged or have deducted from your investment \$45 in transaction costs  |
| <b>Equals</b> Cost of Perpetual Smaller Companies Fund No. 2 |       | If you had an investment of \$50,000 at the beginning of the year and you put in an additional \$5,000 during that year, you would be charged fees and costs of \$670.* |
|  |       | What it costs you will depend on<br>the fees you negotiate with your<br>Service operator.   |

- 1 We have assumed a constant value of \$50,000 for the whole year.
- \* Additional fees may apply:

A **buy spread** of 0.12%, equal to \$6 on a \$5,000 contribution, will also apply. And, if you leave the managed investment scheme, you will be charged a **sell spread** of 0.12%, equal to \$60 for every \$50,000 you withdraw. See 'Buy/sell spread' in this section for further information.

#### Additional explanation of fees and costs

#### Ongoing annual fees and costs

The total ongoing annual fees and costs for the Fund comprises:

- management fees and costs
- transaction costs.

This PDS provides estimated ongoing annual fees and costs for the financial year ended 30 June 2024. Except as otherwise stated, estimated costs are calculated based on our reasonable estimates of management costs and transaction costs using the actual costs incurred for the first 11 months in that financial year and annualising these actual costs for the 12 month period.

Ongoing annual fees and costs may vary in future years. Costs may vary without notice. Updated details will also be available at our website each year.

#### Management fees and costs

#### Management fees

We receive management fees for managing and administering the Fund and overseeing the Fund's investments.

#### Differential fees

We may negotiate a rebate of all or part of our management fee with wholesale clients (as defined by the Corporations Act) and employees of the Perpetual Group investing directly in the Fund. The payment and terms of rebates are negotiated with wholesale clients but are ultimately at our discretion, subject to the Corporations Act and ASIC policy.

#### Management costs

Management costs may include:

- operating expenses
- other indirect management costs.

#### Operating expenses

We're entitled to charge to the Fund or be reimbursed from the Fund for any expenses incurred in the proper performance of our duties and obligations relating to the management and administration of the Fund.

There is no limit in the Fund's constitution on the amount that can be recovered for expenses that are reasonably and properly incurred.

Normal operating expenses

Normal operating expenses are those incurred in the day-to-day operation of the Fund.

We currently choose to pay normal operating expenses, excluding any operational borrowing costs (see 'Borrowing costs' in this section for further information), out of our management fee.

#### Abnormal operating expenses

Abnormal operating expenses aren't generally incurred during the day-to-day operation of the Fund and aren't necessarily incurred in any given year. They're due to abnormal events like the cost of running an investor meeting, or legal costs incurred by changes in the Fund's constitution.

Any abnormal operating expenses charged to the Fund will be an additional management cost for the relevant year for the Fund.

#### Other indirect management costs

#### Derivatives

Management costs may also be incurred if the Fund or an underlying fund invests in any relevant derivatives.

Management fees and costs in underlying funds

The Fund may invest in assets directly or in other Perpetual managed funds that have compatible investment objectives and authorised investments. As at the date of the PDS, the Fund invests solely into Perpetual Smaller Companies Fund (ARSN 091 188 082), although this may change at any time without notice. The following applies where the Fund invests into an underlying fund.

Managers of underlying funds will generally charge a management fee for their services. These fees will be deducted from the underlying funds and reflected in their unit price. Perpetual will compensate the Fund for these amounts so they are not an indirect management cost to you.

Managers of underlying funds may also charge expense recoveries to their underlying funds, which will usually be deducted from the assets of the underlying funds and reflected in their unit price, and/or the underlying funds themselves may incur indirect costs. If charged, these amounts will usually be an indirect management cost to you.

#### **Transaction costs**

In managing the investments of the Fund, transaction costs such as brokerage, settlement costs, clearing costs and government charges may be incurred in the Fund's investment portfolio, or when the Fund experiences cash flows in or out of it.

When the Fund incurs transaction costs from changing its investment portfolio, they are paid out of the Fund's assets and reflected in its unit price.

Estimated transaction costs that are incurred because investors buy or sell units in the Fund are also paid from the Fund's assets, but they are recovered from those transacting investors by the transaction cost allowances that are included in the calculation of the Fund's entry and/or exit unit prices, where relevant, as described under 'Buy/sell spread' in this section.

Net transaction costs after any buy/sell spread recoveries charged on investor transactions, as shown in the 'Fees and costs summary' table, are a cost to all investors in the Fund.

Transaction costs may vary from year to year without notice to investors.

The following annual transaction cost information for the Fund based on the most recently completed financial year, which forms part of the PDS, is publicly available at our website or can be obtained free of charge by contacting us:

• estimated total **gross** transaction costs

- estimated transaction costs recovered by buy/sell spreads on investor transactions
- estimated net transaction costs borne by all investors (the
  estimated percentage by which the Fund's investment return has
  been reduced by transaction costs not recovered by buy/sell
  spreads).

#### Member activity related fees and costs

#### Buy/sell spread

Estimated transaction costs are allocated when an investor buys or sells units in the Fund by incorporating a buy/sell spread between the Fund's entry and exit unit prices, where appropriate. This aims to ensure that other investors aren't impacted by the transaction costs associated with a particular investor buying or selling units in the Fund. We have discretion to waive the buy/sell spread on applications or withdrawals where no transaction costs are incurred.

The buy/sell spread is an additional cost to you and will impact the return on your investment. The spread, if applicable, is based on our estimates of the average transaction costs incurred by the Fund. However, it is not a fee paid to us and is retained in the Fund to cover the actual transaction costs as they are incurred.

Estimated transaction costs, which are used to determine the buy/sell spread, are reviewed regularly. Consequently, the buy/sell spread current as at the date of this PDS, as shown in the 'Fees and costs summary' table in this section, may change (increase or decrease) during the life of this PDS, and may vary without notice to investors. The current buy/sell spread for the Fund at any time (as amended), which forms part of the PDS, is publicly available at our website or can be obtained free of charge by contacting us.

Goods and services tax (GST) is not applicable to any buy/sell spread when you buy or sell units in the Fund .

#### Further information about fees and costs

#### Borrowing costs

Whilst we currently choose to pay normal operating expenses out of our management fee, if the Fund incurs any incidental borrowing costs for short-term operational purposes, these costs may be paid out of the Fund's assets and reflected in its unit price.

Any borrowing costs are additional to the management fees and costs shown in the 'Fees and costs summary' table in this section.

#### Maximum fees and charges

The Fund's constitution allows us to charge maximum fees as outlined in the table below.

Amounts disclosed are inclusive of GST.

| Fee or cost        | Maximum                               |
|--------------------|---------------------------------------|
| Contribution fee   | 5% of the investment amount           |
| Withdrawal fee     | 5% of the withdrawal amount           |
| Management fee     | 3% pa of the Fund's gross asset value |
| Expense recoveries | Unlimited                             |

#### Tax

Tax information, including GST, is set out in section 7.

#### Adviser remuneration

#### Financial adviser commissions

No commissions are paid to your financial adviser.

#### Other benefits

As a result of your investment in the Fund your financial adviser and/or Service operator may receive other non-monetary benefits (where allowed by law), which are not an additional cost to you.

#### Platform administration payments

We may make payments to platform providers for administrative services associated with distributing the Fund on their investments menu (where allowed by law). These payments may help them recover their costs incurred in establishing the Fund on their menu and certain other marketing and distribution costs. If these payments are made, they are not paid by you or the Fund, but rather they are paid by us.

#### Benefits received

As a result of brokerage paid by the Fund, we may receive benefits such as investment research, which we may use for any investment purpose, including for the Fund .

#### Further information

The Fund's latest annual transaction costs and current buy/sell spread details, which form part of this PDS, are publicly available at our website or can be obtained free of charge by contacting

You should read the important information about transaction costs and buy/sell spread before making a decision. Go to www.perpetual.com.au/smallercompaniesfund2updates.

The material relating to fees and costs may change between the time when you read this PDS and the day when you acquire the product.

# 7. How managed investment schemes are taxed

Your investment in a registered managed investment scheme is likely to have tax consequences for you each year, even if you don't change your investment. Registered managed investment schemes generally don't pay tax on behalf of investors and you will be assessed for tax on any income and capital gains arising from your investment in the Fund.

The tax consequences of investing in managed investment schemes are particular to your circumstances, so we strongly recommend you seek professional tax advice. This information is general only and shouldn't be relied on.

You should also refer to your Service operator for further information about the tax treatment of your investment in the Fund through their Service

#### Attribution managed investment trust (AMIT) regime

The Fund has elected into the AMIT regime.

#### Tax position of the Fund

Generally, Australian income tax won't be payable by the Fund.

Under the AMIT regime, each year, we are required to break down the income of the Fund (net of fees and expenses) into trust components of assessable income, exempt income, non-assessable non-exempt income and tax offsets (eg franking credit offsets).

The Fund will not be subject to income tax provided that all of the determined trust components are attributed to investors on a fair and reasonable basis and in accordance with its constitution and any other constituent documents of the Fund (which includes its PDS).

Investors will be subject to tax on the income of the Fund that is attributed to them each year ending 30 June. If there is income of the Fund that is not attributed to an investor, the Fund will be subject to tax at the highest marginal tax rate (plus Medicare levy).

#### Australian resident investors

#### Distributions

For information about the calculation of your distribution entitlement, see 'Distributions' in section 2.

The income of the Fund attributed to you must be included in your income tax return for the year of the entitlement even if the distribution is received or reinvested in the following year.

Where the distributions made to you in respect of a financial year are less than<sup>1</sup>, or more than, the trust components attributed to you, the cost base of your units will need to be increased or decreased, as appropriate. Details of the trust components attributed to you and any net cost base adjustment will be included on your annual tax statement.

Where the Fund's determined trust components for an income year are revised in a subsequent year (eg due to actual amounts differing to the estimates of income, gains/losses or expenses), then differences (referred to as 'unders and overs') will arise. Unders and

overs will generally be taken into account in the year they are discovered.

1 If this were to occur, the Fund's unit price would only fall by the amount of the actual distribution and not by the additional amount attributed to investors. You would need to increase the cost base of your units for tax purposes by the amount that has been attributed but not paid as a distribution.

#### Capital gains tax

In addition to any realised net capital gains attributed to you, any withdrawal of units in the Fund may create a taxable gain or loss, which will be treated as a capital gain or loss, or as ordinary income, depending on your circumstances.

#### Annual tax statement

Your Service operator will use the information we provide to prepare their statements for you.

#### Non-resident investors

Australian tax will be deducted from certain Australian sourced income and capital gains distributed/attributed to non-resident investors. Non-resident investors may also be subject to tax in the country they reside in, but may be entitled to a credit for some or all of the tax deducted in Australia.

# Tax file number (TFN)/Australian business number (ABN)

Providing your TFN isn't compulsory but without it or the appropriate exemption information your Service operator has to withhold tax from the income distributed/attributed to you at the highest marginal tax rate (plus Medicare levy) until your TFN or exemption is provided.

You may prefer to provide an ABN as an alternative to your TFN if your investment is made as part of an enterprise.

Please refer to your Service operator for more information on the collection of TFNs and ABNs for investors investing in the Fund through their Service.

#### Goods and services tax (GST)

GST generally applies to the fees, costs and expenses payable by the Fund, including management costs and other fees payable to us.

Generally, the Fund can't claim a credit for all of the GST paid but may be entitled to claim a reduced input tax credit (RITC), which represents a portion of the GST applicable to management costs and certain other expenses, as set out in the GST law.

Unless otherwise stated, the fees and costs in the 'Fees and costs summary' table show the approximate net cost to the Fund of these amounts payable to us, on the basis that the Fund is entitled to claim RITCs for the GST on relevant amounts.

#### 8. How to apply

You can invest in the Fund by directing your Service operator to lodge an investment application with us. You should complete any relevant forms provided by your Service operator.

The PDS may be updated or replaced from time to time and you should read the current version before making any investment application in relation to the Fund. You can obtain a copy of the current PDS at our website or from your Service operator.

#### Your cooling-off rights

No cooling-off rights apply in respect of any investment in the Fund acquired by your Service operator on your behalf. For information about any cooling-off rights that may apply to you in respect of the Service that you invest through, please contact your Service operator directly or refer to their disclosure document.

#### Inquiries and complaints

You should direct any inquiries or complaints to your Service operator in the first instance. If your Service operator is unable to answer your query or resolve a complaint on your behalf, you can contact us directly.

