

## Switch form

**Please complete this form in black ink using BLOCK letters.**

Please note that this form can only be used when switching between investment options in Perpetual WealthFocus Pension Plan.

## 1. Member details (must be completed)

## 2. Investment strategy

Please provide your new allocation and investment strategy in the below table.

Please specify what percentage of your portfolio you want in each investment option after the switch. Our system will calculate and execute the necessary transactions to achieve your desired allocation.

The 'new investment strategy' percentage will be used for pension payments, auto-rebalancing and compulsory rebalancing (where applicable).

**PLEASE NOTE: Both columns of the table are mandatory, and total should be equal to 100%.**

name of investment options	short code	new allocation %	new investment strategy %
<b>Cash</b>			
Perpetual Cash	APCA		
<b>Fixed income</b>			
Perpetual Diversified Income	PIPDIN		
Schroder Fixed Income	PIPDAB		
Vanguard Australian Fixed Interest Index	PIPGY		
<b>Property securities and infrastructure securities</b>			
Lazard Global Listed Infrastructure	PIPLGL		
Vanguard Australian Property Securities Index	PIPGP		
<b>Australian shares</b>			
Ausbil Australian Active Equity	PIPUBA		
Fidelity Australian Equities	PIPFID		
Investors Mutual Australian Share	PIPIMA		
Perpetual Australian Share	APAS		
Perpetual Concentrated Equity	PIPCEF		
Perpetual ESG Australian Share	PIPSRF		
Perpetual Geared Australian Share (max 30%)	PIPGAF		
Perpetual Industrial Share	APIS		
Perpetual SHARE-PLUS Long-Short	PIPSPF		
Perpetual Smaller Companies	APSC		
Vanguard Australian Shares Index	PIPGVA		

## 2. Investment strategy (continued)

name of investment options	short code	new allocation %	new investment strategy %
<b>International shares</b>			
Barrow Hanley Global Share	APIT		
Magellan Global	PIPAAI		
MFS Global Equity	PIPMFG		
Perpetual Global Allocation Alpha	APSG		
T. Rowe Price Global Equity	PIPTRP		
Vanguard International Shares Index	PIPVIS		
Vanguard International Shares Index (Hedged)	PIPGVI		
<b>Multi-asset – moderate</b>			
Perpetual Conservative Growth	APCG		
<b>Multi-asset – balanced</b>			
Perpetual Diversified Growth	APDG		
Perpetual Diversified Real Return	PIPDRR		
<b>Multi-asset – growth</b>			
BlackRock Tactical Growth	PIPUBB		
Perpetual Balanced Growth	APBG		
<b>Total</b>			

**Please note:** Investment in Perpetual Geared Australian Share investment option is restricted to a maximum of 30% of your account balance in the Perpetual WealthFocus Pension Plan. You must tick the box in Section 3 and complete section 4 if this switch represents your first investment into this investment option.

There may also be circumstances where we consider that processing a switch will not be consistent with our duties as trustee of the Perpetual WealthFocus Superannuation Fund, such as where we consider that processing the switch is not in the best interests of members as a whole. In these cases, we may exercise our right to reject and not process your switch request. If this occurs, we will notify you.

## 3. Compulsory rebalancing

**Compulsory rebalancing applies periodically if you hold an investment in Perpetual Geared Australian Share investment option.**

You only need to complete this section if:

- this switch represents your first investment into Perpetual Geared Australian Share investment option; **and**
- you have not selected the optional **auto-rebalancing** feature.

Compulsory rebalancing frequency:  quarterly  half yearly  yearly (default)

If you do not nominate a frequency, compulsory rebalancing to your current investment strategy (see section 3 of this form) will occur yearly at the next unit pricing date on or after (as applicable) the 24th of August.

## 4. Target Market Assessment

To be completed only by a member who is investing into the Perpetual Geared Australian Share investment option and is a non-advised direct member (which is a member without a financial adviser). If this does not apply to you, please go to the next section.

Please complete the following questions by ticking one box for each question. We are seeking this information in relation to our Design and Distribution Obligations (DDO) under the Corporations Act 2001 (Cth).

We do not use the information you provide us in this application form to consider your individual objectives, financial situation or needs, however your responses to the questions below will assist us in determining whether you are likely to be in the target market for this product. If you are not in the target market for the product, your application may be rejected.

### What is your primary investment objective?

Capital Growth (seeks to invest in a product designed or expected to generate capital returns over the investment timeframe, or otherwise seeks an investment return above the current inflation rate)

Capital Preservation (seeks to invest in a product designed or expected to have low volatility and minimise capital loss)

### What is the intended use of this product (% of investable assets)?

(Investable assets are those assets that the member has available for investment, excluding the residential home.)

Standalone Solution (up to 100%)

Major allocation (up to 75%)

Core component (up to 50%)

Minor allocation (up to 25%)

Satellite allocation (up to 10%)

### What is your intended investment timeframe?

Short term (two years or less)

Medium term (more than 2 years but less than 5 years)

Medium to Long term (equal to 5 years or less than 7 years)

Long term (more than 7 years)

### What is the risk and return profile for the relevant portion of your portfolio you are investing in this fund?

(for this product only)

Low (seeks to minimise volatility and potential losses and comfortable with a low target return)

Medium (seeks low volatility and potential losses and comfortable with a moderate target return)

High (can accept higher volatility and potential losses in order to target a higher target return over a long timeframe)

Very high (can accept very high volatility and higher potential losses and seeks to maximise returns over a long timeframe)

Extremely high (can accept significant volatility and losses to seek accelerated returns potentially in a short timeframe)

## 5. Applicant signature and declaration

**Please note:** The terms and conditions for the investment options you have selected may differ from your previous selection.

Please contact your financial adviser, call our Member Services on 1800 011 022 or visit [www.perpetual.com.au](http://www.perpetual.com.au) for a copy of the current Product Disclosure Statement (PDS) with details of all available investment options.

### Perpetual Geared Australian Share investment option

(You must read and sign the below if this switch represents your first investment into Perpetual Geared Australian investment Share option)

I have thoroughly read the 'Understanding investment risk' section of the PDS and the 'Investment limits' section of the Investment Menu. I understand the greater risks associated with my selection of the Perpetual Geared Australian Share investment option and that it has a suggested investment timeframe of seven years or more. I acknowledge and accept that, if the value of my investment in Perpetual Geared Australian Share investment option has risen above or falls below my nominated percentage allocation at my nominated review date (or the default frequency if I do not make a nomination) it will be automatically rebalanced to my nominated percentage allocation across my investments. I acknowledge that the buy/sell spread will apply to this rebalancing transaction.

signature

date

DD / MM / YY YY YY YY

print name

Forward your completed form to:

**Perpetual WealthFocus Super and Pension**

**Reply Paid 92151**

**PO Box 617**

**Parramatta NSW 2124**

Alternatively, you can send us a copy by email:

[superandpension@perpetual.com.au](mailto:superandpension@perpetual.com.au)