

Perpetual Net (After Fees) Performance Returns

Compound % pa returns to 29 February 2012

Product name	1 mth %	3 mth %	6 mth %	Growth 1 yr %	Distrib. 1 yr %	Total 1 yr %	Growth 2yr%	Distrib. 2 yr %	Total 2 yr %	Growth 3 yr %	Distrib. 3 yr %	Total 3 yr %	Growth 5 yr %	Distrib. 5 yr %	Total 5 yr %	Growth 10 yr %	Distrib. 10 yr %	Total 10 yr %	
WealthFocus Investment Advantage																			
Diversified																			
Conservative																			
BlackRock Scientific Diversified Stable	1.0	2.8	3.5	-3.4	7.0	3.6	-0.8	5.4	4.6	1.0	5.3	6.3	-	-	-	-	-	-	-
Ibbotson Conservative Growth	1.3	2.8	3.0	-4.4	6.4	2.1	-0.8	4.8	4.1	2.3	4.3	6.6	-	-	-	-	-	-	-
Perpetual Conservative Growth	0.9	2.7	3.9	-1.0	5.2	4.3	0.6	4.4	5.0	3.2	4.5	7.7	-2.1	4.8	2.7	0.3	4.6	4.9	
UBS Defensive Investment	1.1	2.7	3.9	-2.6	5.2	2.6	0.3	3.6	3.9	2.5	5.2	7.8	-	-	-	-	-	-	-
van Eyk Blueprint - Capital Stable	2.1	3.4	2.4	-3.2	5.2	1.9	-0.3	4.1	3.8	1.9	3.8	5.8	-	-	-	-	-	-	-
Balanced																			
BlackRock Balanced	1.9	4.7	4.8	-5.1	4.1	-1.0	0.1	2.3	2.4	4.7	2.4	7.1	-	-	-	-	-	-	-
Colonial First State Balanced	1.1	2.8	2.1	-6.0	3.1	-2.9	-2.4	3.4	1.0	2.3	3.6	5.9	-	-	-	-	-	-	-
Ibbotson Balanced Growth	1.8	3.5	3.4	-4.5	4.7	0.1	-0.4	3.7	3.3	4.1	3.3	7.4	-	-	-	-	-	-	-
Perpetual Diversified Growth	1.4	3.8	4.7	-2.1	4.5	2.4	0.1	4.0	4.1	3.5	4.5	8.0	-	-	-	-	-	-	-
Growth																			
BlackRock Scientific Diversified Growth	2.3	5.0	4.9	-7.8	7.4	-0.4	-2.2	5.8	3.5	2.5	5.4	7.9	-	-	-	-	-	-	-
Ibbotson Growth	2.2	4.2	3.8	-4.8	2.9	-1.9	0.5	2.1	2.5	5.8	2.3	8.1	-	-	-	-	-	-	-
ING Managed Growth	1.2	3.2	3.0	-6.1	2.0	-4.0	-1.4	3.0	1.6	2.8	2.8	5.6	-	-	-	-	-	-	-
ING Tax Effective Income	0.3	2.4	2.7	-6.5	2.7	-3.8	-3.0	3.6	0.6	4.5	4.4	8.9	-	-	-	-	-	-	-
Perpetual Balanced Growth	1.9	4.8	5.2	-2.6	3.5	1.0	0.2	3.3	3.4	5.9	3.3	9.1	-5.0	4.3	-0.7	-0.2	4.0	3.9	
Schroder Balanced	1.9	4.7	4.2	-4.6	4.2	-0.4	0.1	3.9	4.0	7.2	4.2	11.4	-	-	-	-	-	-	-
van Eyk Blueprint - Balanced	3.1	4.5	1.4	-5.0	3.3	-1.7	-0.5	3.1	2.6	4.8	2.8	7.6	-	-	-	-	-	-	-
van Eyk Blueprint - High Growth	3.5	5.7	2.9	-4.7	1.4	-3.3	-0.4	2.0	1.6	6.6	1.8	8.3	-	-	-	-	-	-	-
Split																			
Perpetual Split Growth	2.4	4.9	6.6	-5.8	1.4	-4.4	-3.1	1.3	-1.8	3.6	1.4	5.0	-	-	-	-	-	-	-
Australian Equity																			
Industrials																			
Perpetual's Industrial Share Asset Group	2.6	5.6	6.6	-5.7	3.6	-2.1	-2.4	3.3	0.9	10.5	3.6	14.1	-8.8	6.3	-2.5	-0.1	6.0	5.9	

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Ordinaries																			
Advance Imputation	1.5	3.8	2.9	-12.3	3.5	-8.8	-5.8	3.2	-2.6	3.4	4.7	8.1	-	-	-	-	-	-	
All Star IAM Australian Share	4.3	6.2	-2.4	-18.8	3.9	-14.9	-5.0	2.9	-2.1	-	-	-	-	-	-	-	-	-	
Alphinity Australian Share	2.2	5.7	3.0	-11.4	4.3	-7.1	-4.3	3.4	-0.9	7.3	4.3	11.7	-	-	-	-	-	-	
AMP Capital Sustainable Share	1.5	4.5	1.4	-9.8	1.7	-8.1	-5.6	2.2	-3.4	6.8	2.5	9.3	-	-	-	-	-	-	
Arnhem Australian Equity	1.8	4.9	3.3	-9.1	2.2	-6.9	-3.6	2.0	-1.6	7.3	3.0	10.3	-	-	-	-	-	-	
Ausbil Australian Active Equity	1.9	5.9	2.6	-10.6	2.4	-8.2	-4.8	2.7	-2.1	7.1	3.0	10.1	-	-	-	-	-	-	
BlackRock Scientific Australian Equity	1.5	5.0	1.9	-8.9	3.0	-5.9	-2.4	3.5	1.2	7.4	3.8	11.1	-	-	-	-	-	-	
BT Australian Share	2.0	4.7	2.5	-8.9	2.6	-6.3	-2.6	2.2	-0.4	7.7	2.5	10.2	-	-	-	-	-	-	
Fidelity Australian Equities	1.5	6.0	2.5	-6.8	2.1	-4.7	-0.5	1.9	1.4	10.3	2.3	12.5	-	-	-	-	-	-	
Ibbotson Australian Shares Active	2.0	4.6	1.3	-10.6	2.8	-7.8	-3.9	3.6	-0.3	6.5	3.9	10.5	-	-	-	-	-	-	
Investors Mutual Australian Share	2.3	4.8	5.5	-3.9	3.9	-0.0	-0.7	3.7	3.0	8.6	4.1	12.8	-	-	-	-	-	-	
Perennial Value Shares	1.9	5.8	3.1	-11.6	2.3	-9.3	-5.1	2.3	-2.9	9.4	2.8	12.2	-	-	-	-	-	-	
Perpetual Australian Share	2.4	5.4	3.9	-6.5	2.8	-3.7	0.9	2.7	3.6	13.5	3.1	16.6	-4.5	4.7	0.1	3.4	4.5	7.9	
Schroder Australian Equity	1.4	4.6	3.4	-8.2	2.3	-5.9	-1.2	2.2	1.0	11.9	2.7	14.5	-	-	-	-	-	-	
Solaris Core Australian Equity	2.2	6.2	2.7	-10.7	2.9	-7.9	-4.0	2.6	-1.4	6.6	2.6	9.2	-	-	-	-	-	-	
Vanguard Australian Shares Index	1.8	5.0	1.8	-10.4	3.1	-7.3	-3.3	3.2	-0.0	-	-	-	-	-	-	-	-	-	
Concentrated																			
Perpetual Concentrated Equity	2.5	5.2	4.8	-4.6	3.2	-1.3	0.3	3.0	3.3	11.9	3.9	15.8	-	-	-	-	-	-	
Smaller Companies																			
Ausbil Australian Emerging Leaders	5.8	7.3	0.9	-8.9	0.8	-8.1	1.8	0.7	2.6	13.8	0.9	14.7	-	-	-	-	-	-	
Investors Mutual Future Leaders	7.4	9.1	7.3	-2.6	4.6	2.0	4.1	4.4	8.5	12.1	5.6	17.8	-	-	-	-	-	-	
Perpetual Smaller Companies	7.9	8.8	6.1	-8.9	3.5	-5.4	9.7	3.6	13.3	25.2	4.0	29.2	-7.2	9.0	1.8	2.4	8.5	10.9	
Resources																			
Perpetual Global Resources	2.2	2.1	1.5	-13.2	1.7	-11.5	6.3	1.2	7.5	14.0	1.4	15.5	-	-	-	-	-	-	
Ethical																			
Perpetual Ethical SRI	5.3	9.8	8.1	-3.0	3.4	0.5	2.0	3.4	5.4	22.1	4.6	26.7	-	-	-	-	-	-	
Share-Plus																			
Perpetual SHARE-PLUS Long-Short	3.4	3.6	4.3	-4.7	1.9	-2.7	4.5	1.7	6.2	14.4	2.3	16.6	-	-	-	-	-	-	
Geared																			
Perpetual Geared Australian	5.4	11.5	5.7	-19.7	3.5	-16.3	-3.1	3.3	0.2	24.8	4.3	29.1	-	-	-	-	-	-	

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International Equity																			
International																			
Aberdeen Actively Hedged International Equities	2.5	2.5	6.9	-2.4	0.9	-1.5	-0.1	1.7	1.6	1.5	1.3	2.8	-	-	-	-	-	-	
AXA Global Equity Value	2.5	4.9	6.0	-15.8	0.0	-15.8	-6.6	0.0	-6.6	-0.9	0.0	-0.9	-	-	-	-	-	-	
BlackRock Global Small Cap	3.2	5.2	2.3	-14.1	0.0	-14.1	-0.3	0.0	-0.3	4.8	0.6	5.5	-	-	-	-	-	-	
BlackRock Scientific International Equity	4.0	5.3	8.5	-6.5	0.0	-6.5	-1.1	0.0	-1.1	1.1	0.0	1.1	-	-	-	-	-	-	
BT International Share	2.6	4.0	7.1	-7.4	0.1	-7.3	-0.9	0.1	-0.8	1.7	0.7	2.5	-	-	-	-	-	-	
DWS Global Equity Thematic	2.6	5.2	3.7	-11.6	0.0	-11.6	-3.9	0.0	-3.9	1.4	0.3	1.8	-	-	-	-	-	-	
GMO Global Equity	2.2	2.2	5.2	-7.8	0.0	-7.8	-1.9	0.5	-1.4	-0.5	0.4	-0.1	-	-	-	-	-	-	
Ibbotson International Shares Active (Unhedged)	3.3	4.8	6.0	-8.3	0.0	-8.3	-0.2	0.0	-0.2	3.2	0.4	3.6	-	-	-	-	-	-	
MFS Global Equity	3.7	4.2	7.7	-3.5	0.0	-3.5	0.5	0.1	0.6	-	-	-	-	-	-	-	-	-	
Perpetual International Share	2.4	4.4	7.5	-5.8	0.4	-5.4	-3.8	0.2	-3.6	-1.2	0.3	-0.9	-8.0	0.2	-7.7	-4.3	0.2	-4.2	
Platinum Asia	5.5	10.4	2.9	-3.9	0.3	-3.6	-2.3	0.6	-1.7	5.0	2.6	7.6	-	-	-	-	-	-	
Platinum International	4.1	6.4	3.3	-12.0	2.5	-9.5	-5.8	1.3	-4.4	-5.0	6.8	1.8	-	-	-	-	-	-	
Premium China	6.2	12.7	-0.9	-8.7	0.0	-8.7	-5.5	3.1	-2.4	-	-	-	-	-	-	-	-	-	
Schroder Global Emerging Markets	4.0	8.6	3.4	-6.5	0.4	-6.1	-6.7	4.5	-2.2	-	-	-	-	-	-	-	-	-	
Templeton Global Equity	3.2	4.7	5.5	-9.3	0.6	-8.7	-3.4	0.4	-3.0	0.5	0.9	1.5	-	-	-	-	-	-	
T.Rowe Price Global Equity	4.9	6.2	6.2	-6.9	0.0	-6.9	-1.3	0.0	-1.3	1.5	0.6	2.1	-	-	-	-	-	-	
Vanguard International Shares Index (Hedged)	4.7	10.1	10.7	-20.6	21.5	1.0	-3.0	12.4	9.4	10.4	9.2	19.6	-	-	-	-	-	-	
Walter Scott Global Equity (Hedged)	5.9	10.1	12.1	-10.9	16.9	6.1	-2.5	12.3	9.8	-	-	-	-	-	-	-	-	-	
Zurich Investments Global Thematic Share	2.6	2.7	4.6	-4.2	0.2	-4.0	-2.2	0.7	-1.5	-	-	-	-	-	-	-	-	-	
Australian Fixed Income																			
Fixed Income																			
ING Diversified Fixed Interest	-0.7	0.1	2.5	-0.5	7.6	7.0	0.5	6.0	6.5	0.6	5.7	6.3	-	-	-	-	-	-	
Perpetual Diversified Income	0.6	1.6	2.4	0.2	4.7	4.9	1.4	4.7	6.1	3.6	4.3	7.9	-	-	-	-	-	-	
Schroder Fixed Income	0.0	0.8	2.6	2.5	5.1	7.7	1.0	5.5	6.4	0.4	5.9	6.3	-	-	-	-	-	-	
Vanguard Australian Fixed Interest Index	-0.3	0.4	2.1	3.5	4.6	8.2	1.0	5.2	6.2	0.4	4.5	4.9	-	-	-	-	-	-	
Australian Cash																			
Cash																			
Perpetual Cash	0.3	0.8	1.9	0.0	3.9	3.9	0.1	3.7	3.8	-0.0	3.4	3.4	-0.1	4.4	4.3	-0.0	4.4	4.4	
Australian Property																			
Property Shares																			
AMP Capital Global Property Securities	1.3	9.3	6.1	-10.8	12.5	1.7	5.7	7.8	13.5	-	-	-	-	-	-	-	-	-	
BlackRock Indexed Australian Listed Property	2.0	4.3	5.6	-4.9	4.0	-1.0	-2.5	4.7	2.1	6.7	5.6	12.4	-	-	-	-	-	-	
BT Property Securities	2.0	5.3	6.5	-3.7	3.9	0.2	-1.2	4.1	3.0	7.1	5.3	12.4	-	-	-	-	-	-	
Perpetual Property Income	0.8	3.4	4.3	-3.9	4.9	1.0	-2.5	5.7	3.2	1.1	5.9	7.0	-	-	-	-	-	-	
Perpetual Property Securities	1.6	4.2	5.8	-5.3	4.1	-1.1	-1.4	3.7	2.3	8.3	3.6	11.9	-21.5	4.5	-17.1	-6.1	5.3	-0.8	
RREEF Global Property Securities	0.7	8.0	3.9	-15.0	15.0	0.0	-1.1	13.9	12.8	14.7	12.9	27.6	-	-	-	-	-	-	
Vanguard Australian Property Securities Index	2.2	4.5	5.8	-4.2	3.5	-0.7	-2.2	4.5	2.3	4.3	5.3	9.6	-	-	-	-	-	-	

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Australian Infrastructure																			
Infrastructure Equity																			
Goldman Sachs Australian Infrastructure	1.4	3.2	4.8	-0.7	3.3	2.6	1.0	3.4	4.4	9.0	4.1	13.1	-	-	-	-	-	-	-
Lazard Global Listed Infrastructure	2.3	7.2	6.9	-6.5	9.7	3.2	3.5	5.8	9.3	13.8	4.2	18.0	-	-	-	-	-	-	-
WealthFocus Investments																			
Diversified																			
Conservative																			
BlackRock Scientific Diversified Stable	1.1	2.9	3.7	-3.3	7.1	3.8	-1.0	5.7	4.7	1.2	5.4	6.6	-4.5	5.9	1.5	-	-	-	-
Ibbotson Conservative Growth	1.4	2.9	2.9	-4.6	6.5	1.9	-1.2	5.1	3.9	2.5	4.3	6.8	-3.9	4.9	1.0	-	-	-	-
Perpetual Conservative Growth	0.8	2.7	3.8	-0.7	5.0	4.2	0.7	4.3	5.0	3.4	4.4	7.8	-1.6	4.9	3.2	-	-	-	-
UBS Defensive Investment	1.1	2.7	3.9	-2.6	5.2	2.6	0.4	3.6	4.0	2.9	4.9	7.8	-3.9	5.7	1.7	-	-	-	-
Balanced																			
BlackRock Balanced	1.9	4.8	5.0	-5.1	4.1	-1.0	0.0	2.5	2.5	5.5	2.4	7.9	-6.8	5.1	-1.7	-	-	-	-
Colonial First State Balanced	1.1	2.9	2.1	-6.0	3.2	-2.8	-2.4	3.4	1.0	3.0	3.0	5.9	-4.4	4.0	-0.5	-	-	-	-
Ibbotson Balanced Growth	1.8	3.6	3.4	-4.7	4.7	0.0	-0.4	3.6	3.3	4.9	3.0	7.9	-5.4	4.8	-0.5	-	-	-	-
Perpetual Diversified Growth	1.4	3.7	4.7	-2.0	4.4	2.4	0.3	3.9	4.2	4.2	3.9	8.2	-2.8	4.1	1.3	0.3	4.1	4.3	4.3
Growth																			
BlackRock Scientific Diversified Growth	2.3	5.2	5.1	-8.2	7.6	-0.6	-2.7	5.9	3.1	2.9	5.5	8.4	-9.4	7.0	-2.4	-	-	-	-
Ibbotson Growth	2.4	4.3	3.9	-4.8	2.9	-1.9	-0.1	2.6	2.5	7.0	2.1	9.1	-7.0	4.8	-2.2	-	-	-	-
ING Managed Growth	1.1	3.1	3.1	-6.1	2.1	-4.0	-1.3	2.6	1.4	4.1	2.3	6.4	-9.6	6.4	-3.1	-	-	-	-
ING Tax Effective Income	0.3	2.4	2.6	-6.4	2.2	-4.1	-2.9	3.6	0.7	5.7	4.1	9.8	-9.9	5.7	-4.1	-	-	-	-
Perpetual Balanced Growth	1.9	4.7	5.3	-2.5	3.4	0.9	0.3	3.1	3.4	6.0	3.2	9.2	-4.7	4.2	-0.6	0.4	3.6	4.0	4.0
Schroder Balanced	1.9	4.9	4.5	-4.8	4.5	-0.3	0.3	4.0	4.3	7.8	4.4	12.2	-4.8	6.4	1.6	-	-	-	-
Split																			
Perpetual Split Growth	2.5	4.9	7.1	-5.7	1.6	-4.1	-5.5	3.7	-1.8	1.6	3.4	5.0	-7.7	2.3	-5.4	-1.8	1.8	-0.0	-0.0
Australian Equity																			
Industrials																			
Perpetual Industrial Share	2.6	5.5	6.6	-5.7	3.4	-2.3	-2.4	3.2	0.9	10.2	3.9	14.1	-8.4	5.9	-2.4	-0.0	6.0	6.0	6.0
Ordinaries																			
Advance Imputation	1.5	3.8	2.9	-12.6	3.6	-9.0	-6.6	3.7	-2.9	5.7	3.8	9.5	-9.8	7.6	-2.2	-	-	-	-
Alphinity Australian Share	2.1	5.6	2.7	-11.5	3.7	-7.8	-4.3	3.1	-1.3	7.6	4.0	11.6	-8.3	3.7	-4.6	-	-	-	-
AMP Capital Sustainable Share	1.4	4.6	1.6	-9.8	1.9	-7.9	-4.9	1.6	-3.2	8.4	1.3	9.7	-9.4	6.9	-2.5	-	-	-	-
Arnhem Australian Equity	1.8	4.9	3.3	-9.8	2.5	-7.3	-3.8	2.0	-1.8	7.8	2.8	10.6	-6.0	4.4	-1.6	-	-	-	-
Ausbil Australian Active Equity	2.0	6.2	2.6	-11.4	2.8	-8.6	-5.8	3.5	-2.3	8.5	2.8	11.3	-15.5	14.2	-1.2	-	-	-	-
BlackRock Scientific Australian Equity	1.6	5.1	2.0	-9.3	2.9	-6.4	-5.1	5.9	0.8	7.3	5.3	12.6	-11.2	8.1	-3.1	-	-	-	-
BT Australian Share	2.0	4.8	2.5	-9.0	2.7	-6.3	-2.5	2.2	-0.3	8.2	2.4	10.6	-	-	-	-	-	-	-
Fidelity Australian Equities	1.6	6.1	2.5	-6.8	2.1	-4.7	-0.6	2.0	1.4	10.8	2.4	13.2	-	-	-	-	-	-	-
Ibbotson Australian Shares Active	1.9	4.6	1.1	-11.0	2.7	-8.3	-5.3	4.5	-0.8	8.1	3.9	11.9	-8.8	6.0	-2.8	-	-	-	-
Investors Mutual Australian Share	2.4	5.0	5.4	-4.4	4.0	-0.4	-0.8	3.7	2.9	9.4	3.7	13.1	-4.6	4.0	-0.6	-	-	-	-
Perennial Value Shares	2.0	6.1	3.4	-12.4	2.6	-9.7	-5.3	2.2	-3.1	10.9	2.2	13.1	-9.7	7.9	-1.9	-	-	-	-
Perpetual Australian Share	2.4	5.4	3.8	-7.6	3.7	-3.9	0.3	3.2	3.5	13.0	3.6	16.6	-4.2	4.5	0.2	-	-	-	-
Schroder Australian Equity	1.5	4.7	3.4	-8.5	2.2	-6.3	-0.9	1.7	0.9	13.9	1.8	15.7	-9.6	9.4	-0.2	-	-	-	-
Solaris Core Australian Equity	2.1	6.3	2.7	-9.7	1.6	-8.1	-4.4	2.9	-1.6	8.1	2.3	10.4	-7.7	5.7	-2.0	-	-	-	-

Perpetual Net (After Fees) Performance Returns

Compound % pa returns to 29 February 2012

Product name	1 mth %	3 mth %	6 mth %	Growth 1 yr %	Distrib. 1 yr %	Total 1 yr %	Growth 2yr%	Distrib. 2 yr %	Total 2 yr %	Growth 3 yr %	Distrib. 3 yr %	Total 3 yr %	Growth 5 yr %	Distrib. 5 yr %	Total 5 yr %	Growth 10 yr %	Distrib. 10 yr %	Total 10 yr %	
Concentrated																			
Perpetual Concentrated Equity	2.4	5.3	4.8	-4.7	3.3	-1.4	-0.2	3.4	3.2	12.2	3.8	16.1	-4.4	5.9	1.6	-	-	-	
Smaller Companies																			
Ausbil Australian Emerging Leaders	5.9	7.3	1.1	-9.1	0.6	-8.5	2.0	0.6	2.6	15.6	0.5	16.1	-3.4	2.4	-0.9	-	-	-	
Investors Mutual Future Leaders	7.5	9.1	7.2	-2.0	3.7	1.6	5.0	3.3	8.3	14.7	2.8	17.5	-9.3	10.1	0.8	-	-	-	
Perpetual Smaller Companies	7.9	8.8	6.1	-6.7	1.3	-5.4	11.9	1.4	13.3	26.9	2.4	29.3	-6.8	8.5	1.7	1.4	9.6	11.0	
Ethical																			
Perpetual Ethical SRI	5.3	9.8	8.1	-2.9	3.4	0.5	1.8	3.2	5.0	22.1	4.3	26.4	-4.6	5.2	0.6	-	-	-	
Share-Plus																			
Perpetual SHARE-PLUS Long-Short	3.4	3.6	4.3	-4.3	1.7	-2.7	4.6	1.4	6.0	14.5	2.0	16.5	-3.2	4.5	1.2	-	-	-	
Geared																			
Perpetual Geared Australian	5.5	11.6	5.9	-19.5	3.3	-16.1	-2.9	2.9	0.0	25.7	3.7	29.3	-14.2	3.0	-11.2	-	-	-	
International Equity																			
International																			
Aberdeen Actively Hedged International Equities	2.5	2.5	7.1	-2.4	0.8	-1.6	0.1	1.4	1.5	2.7	0.9	3.6	-7.0	1.1	-5.9	-	-	-	
AXA Global Equity Value	2.6	4.7	5.8	-17.2	0.0	-17.2	-7.4	0.0	-7.4	-0.9	0.0	-0.9	-15.9	1.3	-14.6	-	-	-	
BlackRock Global Small Cap	3.2	5.3	2.2	-14.1	0.0	-14.1	-0.9	0.0	-0.9	4.6	0.4	5.0	-9.9	1.4	-8.5	-	-	-	
BlackRock Scientific International Equity	4.2	5.5	8.5	-6.6	0.0	-6.6	-2.1	0.7	-1.5	0.4	0.5	0.9	-11.0	1.8	-9.2	-	-	-	
BT International Share	2.6	4.0	7.2	-7.1	0.0	-7.1	-0.8	0.0	-0.8	2.4	0.5	3.0	-5.5	0.3	-5.2	-	-	-	
DWS Global Equity Thematic	2.5	5.1	3.8	-11.5	0.0	-11.5	-3.8	0.0	-3.8	1.6	0.2	1.7	-	-	-	-	-	-	
GMO Global Equity	2.2	2.1	5.2	-8.3	0.3	-8.0	-1.8	0.6	-1.2	-0.3	0.5	0.2	-9.6	0.5	-9.0	-	-	-	
Ibbotson International Shares Active (Unhedged)	3.3	4.8	5.9	-8.4	0.0	-8.4	-0.9	0.4	-0.5	3.1	0.5	3.6	-10.5	2.6	-7.9	-	-	-	
Perpetual International Share	2.4	4.4	7.6	-5.8	0.4	-5.4	-3.9	0.2	-3.7	-1.2	0.3	-0.9	-7.9	0.2	-7.7	-4.3	0.1	-4.2	
Platinum Asia	5.8	10.9	3.0	-4.3	0.3	-4.0	-2.8	0.9	-1.9	5.6	2.7	8.3	-4.3	5.9	1.7	-	-	-	
Platinum International	4.2	6.7	3.3	-12.4	2.6	-9.9	-6.1	1.4	-4.7	-5.0	7.0	1.9	-7.7	6.3	-1.4	-	-	-	
Templeton Global Equity	3.3	4.8	5.5	-9.2	0.5	-8.7	-3.3	0.3	-3.0	1.1	0.3	1.4	-10.9	2.0	-8.9	-	-	-	
T.Rowe Price Global Equity	4.9	6.4	6.2	-7.1	0.0	-7.1	-1.5	0.0	-1.5	2.0	0.5	2.5	-	-	-	-	-	-	
Vanguard International Shares Index (Hedged)	4.8	10.2	11.1	-20.2	21.5	1.3	-2.6	12.4	9.8	11.2	9.2	20.4	-9.7	8.3	-1.4	-	-	-	
Australian Fixed Income																			
Mortgage																			
Perpetual Mortgage	0.3	0.8	1.7	0.1	3.3	3.4	0.0	3.7	3.8	0.0	3.8	3.8	-0.0	4.6	4.5	-	-	-	
Fixed Income																			
ING Diversified Fixed Interest	-0.7	0.0	2.6	-2.3	9.5	7.1	-0.5	7.1	6.6	0.4	6.0	6.4	-	-	-	-	-	-	
Perpetual Diversified Income	0.6	1.7	2.4	-0.2	5.1	4.9	1.3	4.8	6.1	4.1	4.1	8.2	-1.4	4.5	3.1	-	-	-	
Schroder Fixed Income	0.0	0.8	2.6	2.7	5.1	7.9	1.2	5.3	6.5	0.2	5.9	6.2	0.1	4.2	4.4	-	-	-	
Vanguard Australian Fixed Interest Index	-0.4	0.4	2.2	3.8	4.6	8.4	0.9	5.4	6.3	-0.1	5.1	5.1	1.2	4.6	5.8	-	-	-	
Australian Cash																			
Cash																			
Perpetual Cash	0.3	1.0	1.9	0.0	4.0	4.0	0.1	3.7	3.9	0.0	3.4	3.4	-0.0	4.4	4.3	-	-	-	
Australian Property																			
Property Shares																			
BlackRock Indexed Australian Listed Property	1.9	4.1	5.4	-4.3	3.2	-1.0	-2.4	4.5	2.2	7.3	5.7	13.0	-18.4	5.9	-12.5	-	-	-	
BT Property Securities	2.2	5.4	6.7	-3.1	3.3	0.3	-1.6	4.7	3.0	8.1	5.3	13.5	-20.0	6.4	-13.6	-	-	-	

Perpetual Net (After Fees) Performance Returns

Compound % pa returns to 29 February 2012

Product name	1 mth %	3 mth %	6 mth %	Growth 1 yr %	Distrib. 1 yr %	Total 1 yr %	Growth 2yr%	Distrib. 2 yr %	Total 2 yr %	Growth 3 yr %	Distrib. 3 yr %	Total 3 yr %	Growth 5 yr %	Distrib. 5 yr %	Total 5 yr %	Growth 10 yr %	Distrib. 10 yr %	Total 10 yr %
Perpetual Property Income	0.7	3.1	4.2	-4.9	5.6	0.8	-4.3	7.5	3.2	0.5	7.4	7.9	-14.2	5.6	-8.6	-	-	-
Perpetual Property Securities	1.7	4.2	5.8	-5.2	4.1	-1.1	-2.3	4.7	2.4	7.7	4.3	12.0	-21.5	4.5	-17.0	-	-	-
RREEF Global Property Securities	0.8	8.1	3.5	-17.8	17.3	-0.6	-3.2	15.5	12.2	14.0	13.8	27.7	-18.1	10.1	-8.0	-	-	-
Vanguard Australian Property Securities Index	2.1	4.4	5.8	-4.6	3.6	-1.0	-2.8	4.8	2.0	7.8	5.6	13.5	-19.7	5.0	-14.6	-	-	-

Australian Infrastructure Infrastructure Equity

Goldman Sachs Australian Infrastructure	1.5	3.4	4.7	-1.5	3.8	2.3	0.6	3.7	4.3	8.4	4.5	12.9	-	-	-	-	-	-
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WealthFocus Super Diversified Conservative

BlackRock Scientific Diversified Stable	0.9	2.5	3.1	3.0	0.0	3.0	4.2	0.0	4.2	5.9	-0.0	5.9	1.4	0.0	1.4	-	-	-
Ibbotson Conservative Growth	1.1	2.4	2.5	1.4	0.0	1.4	3.5	0.0	3.5	6.0	0.0	6.0	0.8	0.0	0.8	-	-	-
Perpetual Conservative Growth	0.9	2.5	3.7	4.1	0.0	4.1	4.7	0.0	4.7	7.4	-0.0	7.4	2.9	0.0	2.9	4.9	0.0	4.9
UBS Defensive Investment	1.0	2.4	3.4	2.3	0.0	2.3	3.6	0.0	3.6	6.9	-0.0	6.9	1.6	0.0	1.6	-	-	-
van Eyk Blueprint - Capital Stable	2.0	3.1	2.2	1.7	0.0	1.7	3.3	0.0	3.3	5.4	0.0	5.4	-	-	-	-	-	-

Balanced

BlackRock Balanced	1.7	4.4	4.5	-0.6	0.0	-0.6	2.4	0.0	2.4	7.1	-0.0	7.1	-1.1	0.0	-1.1	-	-	-
Colonial First State Balanced	1.0	2.5	1.8	-2.4	0.0	-2.4	1.1	0.0	1.1	5.6	0.0	5.6	-0.1	0.0	-0.1	-	-	-
Ibbotson Balanced Growth	1.6	3.3	3.1	0.1	0.0	0.1	3.0	0.0	3.0	7.1	0.0	7.1	-0.4	0.0	-0.4	-	-	-
Perpetual Diversified Growth	1.3	3.5	4.4	2.5	0.0	2.5	4.1	0.0	4.1	7.7	0.0	7.7	1.5	0.0	1.5	-	-	-

Growth

BlackRock Scientific Diversified Growth	2.0	4.7	4.4	-0.5	0.0	-0.5	3.1	0.0	3.1	7.7	-0.0	7.7	-1.8	0.0	-1.8	-	-	-
Ibbotson Growth	2.0	3.9	3.3	-1.7	0.0	-1.7	2.3	0.0	2.3	8.1	-0.0	8.1	-1.7	0.0	-1.7	-	-	-
ING Managed Growth	1.0	2.9	2.7	-3.3	0.0	-3.3	1.7	0.0	1.7	6.0	0.0	6.0	-2.5	0.0	-2.5	-	-	-
ING Tax Effective Income	0.3	2.5	2.5	-2.9	0.0	-2.9	1.2	0.0	1.2	9.1	-0.0	9.1	-3.4	0.0	-3.4	-	-	-
Perpetual Balanced Growth	1.8	4.5	5.0	1.3	0.0	1.3	3.5	0.0	3.5	8.8	-0.0	8.8	-0.2	0.0	-0.2	4.0	0.0	4.0
Schroder Balanced	1.7	4.5	4.1	0.0	0.0	0.0	4.0	0.0	4.0	10.9	-0.0	10.9	1.7	0.0	1.7	-	-	-
van Eyk Blueprint - Balanced	2.9	4.2	1.3	-1.4	0.0	-1.4	2.4	0.0	2.4	6.7	-0.0	6.7	-	-	-	-	-	-
van Eyk Blueprint - High Growth	3.3	5.2	2.8	-2.7	0.0	-2.7	1.7	0.0	1.7	8.1	-0.0	8.1	-	-	-	-	-	-

Split

Perpetual Split Growth	2.2	4.5	6.4	-2.9	0.0	-2.9	-0.7	0.0	-0.7	5.5	-0.0	5.5	-4.1	0.0	-4.1	0.7	0.0	0.7
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Australian Equity Industrials

Perpetual Industrial Share	2.5	5.7	6.6	-0.4	0.0	-0.4	2.1	0.0	2.1	14.5	-0.0	14.5	-0.7	0.0	-0.7	6.9	0.0	6.9
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Ordinaries

Advance Imputation	1.4	4.0	3.3	-6.3	0.0	-6.3	-1.1	0.0	-1.1	9.5	-0.0	9.5	-0.7	0.0	-0.7	-	-	-
All Star IAM Australian Share	4.2	10.8	2.6	-9.3	0.0	-9.3	0.8	0.0	0.8	-	-	-	-	-	-	-	-	-
Alphinity Australian Share	1.8	5.4	2.9	-5.8	0.0	-5.8	0.0	0.0	0.0	11.0	-0.0	11.0	-3.2	0.0	-3.2	-	-	-
AMP Capital Sustainable Share	1.4	4.7	1.5	-7.1	0.0	-7.1	-2.5	0.0	-2.5	8.5	-0.0	8.5	-1.6	0.0	-1.6	-	-	-
Arnhem Australian Equity	1.7	4.8	2.9	-5.7	0.0	-5.7	-0.8	0.0	-0.8	10.2	-0.0	10.2	-0.6	0.0	-0.6	-	-	-
Ausbil Australian Active Equity	1.9	6.3	2.7	-6.8	0.0	-6.8	-1.1	0.0	-1.1	10.4	-0.0	10.4	0.0	0.0	0.0	-	-	-
BlackRock Scientific Australian Equity	1.4	4.9	2.0	-4.5	0.0	-4.5	2.2	0.0	2.2	12.1	-0.0	12.1	-1.4	0.0	-1.4	-	-	-
BT Australian Share	1.8	4.5	2.9	-5.3	0.0	-5.3	0.3	0.0	0.3	10.2	-0.0	10.2	-	-	-	-	-	-

Perpetual Net (After Fees) Performance Returns

Compound % pa returns to 29 February 2012

Product name	1 mth %	3 mth %	6 mth %	Growth 1 yr %	Distrib. 1 yr %	Total 1 yr %	Growth 2yr%	Distrib. 2 yr %	Total 2 yr %	Growth 3 yr %	Distrib. 3 yr %	Total 3 yr %	Growth 5 yr %	Distrib. 5 yr %	Total 5 yr %	Growth 10 yr %	Distrib. 10 yr %	Total 10 yr %
Zurich Investments Global Thematic Share	2.2	2.2	3.9	-3.8	0.0	-3.8	-1.4	0.0	-1.4	-	-	-	-	-	-	-	-	-

Australian Fixed Income

Mortgage																		
Australian Unity Mortgage Income	0.3	0.9	1.8	3.9	0.0	3.9	4.2	0.0	4.2	3.9	-0.0	3.9	-	-	-	-	-	-
BlackRock Monthly Income	2.2	7.1	3.2	-0.5	0.0	-0.5	4.4	0.0	4.4	17.9	-0.0	17.9	-1.8	0.0	-1.8	-	-	-
Challenger Howard Mortgage	0.2	0.7	1.5	3.6	0.0	3.6	3.1	0.0	3.1	2.9	0.0	2.9	3.9	0.0	3.9	-	-	-
Perpetual Mortgage	0.3	0.7	1.5	3.0	0.0	3.0	3.3	0.0	3.3	3.2	0.0	3.2	3.8	0.0	3.8	-	-	-

Fixed Income

Bentham Global Income	1.4	4.5	2.1	-0.2	0.0	-0.2	5.9	0.0	5.9	20.4	-0.0	20.4	4.0	0.0	4.0	-	-	-
ING Diversified Fixed Interest	-0.8	0.0	2.2	6.3	0.0	6.3	5.7	0.0	5.7	5.6	-0.0	5.6	-	-	-	-	-	-
Macquarie Income Opportunities	0.8	1.4	2.1	3.0	0.0	3.0	5.1	0.0	5.1	6.2	0.0	6.2	4.6	0.0	4.6	-	-	-
Perpetual Diversified Income	0.6	1.5	2.3	4.3	0.0	4.3	5.2	0.0	5.2	7.1	-0.0	7.1	2.5	0.0	2.5	-	-	-
Schroder Fixed Income	0.0	0.8	2.3	6.7	0.0	6.7	5.5	0.0	5.5	5.3	0.0	5.3	-	-	-	-	-	-
Vanguard Australian Fixed Interest Index	-0.3	0.3	1.9	7.4	0.0	7.4	5.7	0.0	5.7	4.5	-0.0	4.5	5.1	0.0	5.1	-	-	-

Australian Cash

Cash																		
Perpetual Cash	0.2	0.7	1.6	3.3	0.0	3.3	3.3	0.0	3.3	2.9	0.0	2.9	3.8	0.0	3.8	3.8	0.0	3.8

Australian Property

Property Shares																		
AMP Capital Global Property Securities	1.1	8.0	5.5	1.1	0.0	1.1	13.0	0.0	13.0	-	-	-	-	-	-	-	-	-
APN Property for Income	1.1	2.6	2.8	0.8	0.0	0.8	2.9	0.0	2.9	7.6	-0.0	7.6	-9.5	0.0	-9.5	-	-	-
BlackRock Indexed Australian Listed Property	1.9	3.8	4.9	-0.7	0.0	-0.7	1.9	0.0	1.9	10.7	-0.0	10.7	-11.0	0.0	-11.0	-	-	-
BT Property Securities	2.0	4.5	5.5	0.3	0.0	0.3	2.6	0.0	2.6	10.7	-0.0	10.7	-11.9	0.0	-11.9	-	-	-
Perpetual Property Income	0.8	2.6	3.3	0.6	0.0	0.6	2.6	0.0	2.6	6.5	0.0	6.5	-7.1	0.0	-7.1	-	-	-
Perpetual Property Securities	1.5	3.6	5.1	-1.1	0.0	-1.1	1.5	0.0	1.5	9.8	-0.0	9.8	-15.5	0.0	-15.5	-0.4	0.0	-0.4
RREEF Global Property Securities	0.6	7.2	2.8	-1.3	0.0	-1.3	10.2	0.0	10.2	22.2	-0.0	22.2	-7.9	0.0	-7.9	-	-	-
Vanguard Australian Property Securities Index	2.1	3.7	4.7	-1.2	0.0	-1.2	2.2	0.0	2.2	11.2	-0.0	11.2	-13.1	0.0	-13.1	-	-	-

Australian Infrastructure

Infrastructure Equity																		
Goldman Sachs Australian Infrastructure	1.2	3.1	4.4	2.5	0.0	2.5	4.3	0.0	4.3	11.9	-0.0	11.9	-	-	-	-	-	-
Lazard Global Listed Infrastructure	2.1	6.4	6.3	2.7	0.0	2.7	8.4	0.0	8.4	16.2	-0.0	16.2	-	-	-	-	-	-

WealthFocus Pension

Diversified Conservative																		
BlackRock Scientific Diversified Stable	1.1	2.9	3.6	3.9	0.0	3.9	4.8	0.0	4.8	6.7	-0.0	6.7	1.7	0.0	1.7	-	-	-
Ibbotson Conservative Growth	1.3	2.9	2.9	2.0	0.0	2.0	4.1	0.0	4.1	6.9	-0.0	6.9	1.1	0.0	1.1	-	-	-
Perpetual Conservative Growth	0.9	2.7	3.9	4.3	0.0	4.3	5.1	0.0	5.1	7.8	-0.0	7.8	3.0	0.0	3.0	5.3	0.0	5.3
UBS Defensive Investment	1.1	2.8	4.0	2.8	0.0	2.8	4.2	0.0	4.2	8.0	0.0	8.0	1.9	0.0	1.9	-	-	-
van Eyk Blueprint - Capital Stable	2.1	3.4	2.4	2.1	0.0	2.1	3.8	0.0	3.8	-	-	-	-	-	-	-	-	-

Balanced

BlackRock Balanced	2.0	4.9	5.0	-0.6	0.0	-0.6	2.7	0.0	2.7	7.9	-0.0	7.9	-1.2	0.0	-1.2	-	-	-
Colonial First State Balanced	1.1	2.8	2.2	-2.3	0.0	-2.3	1.4	0.0	1.4	6.4	0.0	6.4	-0.1	0.0	-0.1	-	-	-
Ibbotson Balanced Growth	1.9	3.7	3.5	0.4	0.0	0.4	3.6	0.0	3.6	8.2	-0.0	8.2	-0.3	0.0	-0.3	-	-	-
Perpetual Diversified Growth	1.4	3.9	4.9	2.9	0.0	2.9	4.6	0.0	4.6	8.6	0.0	8.6	1.7	0.0	1.7	-	-	-

Perpetual Net (After Fees) Performance Returns

Compound % pa returns to 29 February 2012

Product name	1 mth %	3 mth %	6 mth %	Growth 1 yr %	Distrib. 1 yr %	Total 1 yr %	Growth 2yr%	Distrib. 2 yr %	Total 2 yr %	Growth 3 yr %	Distrib. 3 yr %	Total 3 yr %	Growth 5 yr %	Distrib. 5 yr %	Total 5 yr %	Growth 10 yr %	Distrib. 10 yr %	Total 10 yr %
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Growth

BlackRock Scientific Diversified Growth	2.3	5.3	5.2	-0.1	0.0	-0.1	3.6	0.0	3.6	8.9	-0.0	8.9	-1.8	0.0	-1.8	-	-	-
Ibbotson Growth	2.3	4.3	3.8	-1.7	0.0	-1.7	2.7	0.0	2.7	9.3	-0.0	9.3	-1.9	0.0	-1.9	-	-	-
ING Managed Growth	1.1	3.2	3.2	-3.5	0.0	-3.5	1.8	0.0	1.8	7.0	-0.0	7.0	-2.5	0.0	-2.5	-	-	-
ING Tax Effective Income	0.3	2.7	3.0	-3.1	0.0	-3.1	1.6	0.0	1.6	10.8	-0.0	10.8	-3.0	0.0	-3.0	-	-	-
Perpetual Balanced Growth	1.8	4.8	5.5	1.4	0.0	1.4	3.9	0.0	3.9	9.7	-0.0	9.7	-0.1	0.0	-0.1	4.5	0.0	4.5
Schroder Balanced	1.9	5.0	4.6	0.2	0.0	0.2	4.7	0.0	4.7	12.6	-0.0	12.6	2.0	0.0	2.0	-	-	-
van Eyk Blueprint - Balanced	3.1	4.5	1.4	-1.4	0.0	-1.4	2.7	0.0	2.7	-	-	-	-	-	-	-	-	-
van Eyk Blueprint - High Growth	3.5	5.7	3.0	-2.9	0.0	-2.9	2.0	0.0	2.0	-	-	-	-	-	-	-	-	-

Split

Perpetual Split Growth	2.4	4.8	6.9	-3.3	0.0	-3.3	-1.1	0.0	-1.1	5.8	0.0	5.8	-4.6	0.0	-4.6	0.7	0.0	0.7
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Australian Equity

Industrials

Perpetual Industrial Share	2.5	6.0	7.4	-0.2	0.0	-0.2	2.6	0.0	2.6	15.4	-0.0	15.4	-0.7	0.0	-0.7	7.8	0.0	7.8
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Ordinaries

Advance Imputation	1.5	4.6	4.5	-6.3	0.0	-6.3	-0.7	0.0	-0.7	11.4	-0.0	11.4	-0.3	0.0	-0.3	-	-	-
All Star IAM Australian Share	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Alphinity Australian Share	2.1	6.4	3.8	-6.2	0.0	-6.2	0.3	0.0	0.3	13.5	-0.0	13.5	-	-	-	-	-	-
AMP Capital Sustainable Share	1.4	5.2	3.8	-6.1	0.0	-6.1	-1.6	0.0	-1.6	10.6	-0.0	10.6	-0.9	0.0	-0.9	-	-	-
Arnhem Australian Equity	1.7	4.8	3.2	-6.6	0.0	-6.6	-1.0	0.0	-1.0	11.5	-0.0	11.5	-0.7	0.0	-0.7	-	-	-
Ausbil Australian Active Equity	2.0	7.2	3.7	-7.2	0.0	-7.2	-0.9	0.0	-0.9	12.4	-0.0	12.4	0.4	0.0	0.4	-	-	-
BlackRock Scientific Australian Equity	1.5	5.4	2.6	-4.9	0.0	-4.9	2.5	0.0	2.5	14.2	-0.0	14.2	-1.3	0.0	-1.3	-	-	-
BT Australian Share	2.0	5.1	3.4	-5.3	0.0	-5.3	0.6	0.0	0.6	11.6	-0.0	11.6	-	-	-	-	-	-
Fidelity Australian Equities	1.5	6.5	3.1	-3.3	0.0	-3.3	2.5	0.0	2.5	14.4	-0.0	14.4	-	-	-	-	-	-
Ibbotson Australian Shares Active	2.0	5.0	1.9	-6.3	0.0	-6.3	1.0	0.0	1.0	13.5	-0.0	13.5	-1.3	0.0	-1.3	-	-	-
Investors Mutual Australian Share	2.3	5.5	5.8	1.2	0.0	1.2	4.5	0.0	4.5	14.5	-0.0	14.5	1.2	0.0	1.2	-	-	-
Perennial Value Shares	1.9	6.9	4.0	-8.5	0.0	-8.5	-1.9	0.0	-1.9	13.7	-0.0	13.7	-0.3	0.0	-0.3	-	-	-
Perpetual Australian Share	2.4	6.3	4.8	-2.0	0.0	-2.0	5.2	0.0	5.2	17.9	-0.0	17.9	1.6	0.0	1.6	9.5	0.0	9.5
Schroder Australian Equity	1.4	5.4	4.2	-4.9	0.0	-4.9	2.0	0.0	2.0	16.1	-0.0	16.1	1.2	0.0	1.2	-	-	-
Solaris Core Australian Equity	2.2	7.0	3.5	-6.8	0.0	-6.8	-0.3	0.0	-0.3	11.3	-0.0	11.3	-0.7	0.0	-0.7	-	-	-
Vanguard Australian Shares Index	1.7	5.4	2.7	-5.8	0.0	-5.8	1.2	0.0	1.2	-	-	-	-	-	-	-	-	-

Concentrated

Perpetual Concentrated Equity	2.4	6.2	5.9	0.7	0.0	0.7	5.0	0.0	5.0	17.7	-0.0	17.7	3.3	0.0	3.3	-	-	-
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Smaller Companies

Ausbil Australian Emerging Leaders	5.9	7.9	1.5	-8.0	0.0	-8.0	3.2	0.0	3.2	16.6	-0.0	16.6	0.2	0.0	0.2	-	-	-
Investors Mutual Future Leaders	7.4	10.0	8.0	3.3	0.0	3.3	9.5	0.0	9.5	18.1	-0.0	18.1	2.1	0.0	2.1	-	-	-
Perpetual Smaller Companies	7.8	9.6	6.8	-3.9	0.0	-3.9	14.7	0.0	14.7	29.8	-0.0	29.8	3.8	0.0	3.8	12.6	0.0	12.6

Resources

Perpetual Global Resources	2.2	2.1	1.6	-11.3	0.0	-11.3	6.9	0.0	6.9	-	-	-	-	-	-	-	-	-
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Ethical

Perpetual Ethical SRI	5.2	10.9	9.2	3.1	0.0	3.1	7.2	0.0	7.2	28.1	-0.0	28.1	2.5	0.0	2.5	-	-	-
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Share-Plus

Perpetual Net (After Fees) Performance Returns

Compound % pa returns to 29 February 2012

Product name	1 mth %	3 mth %	6 mth %	Growth 1 yr %	Distrib. 1 yr %	Total 1 yr %	Growth 2yr %	Distrib. 2 yr %	Total 2 yr %	Growth 3 yr %	Distrib. 3 yr %	Total 3 yr %	Growth 5 yr %	Distrib. 5 yr %	Total 5 yr %	Growth 10 yr %	Distrib. 10 yr %	Total 10 yr %
Perpetual SHARE-PLUS Long-Short	3.3	4.3	5.1	-0.8	0.0	-0.8	7.6	0.0	7.6	18.1	-0.0	18.1	3.1	0.0	3.1	-	-	-

Geared

Perpetual Geared Australian	5.2	13.6	7.9	-12.6	0.0	-12.6	3.8	0.0	3.8	29.7	-0.0	29.7	-7.0	0.0	-7.0	-	-	-
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International Equity

International

Aberdeen Actively Hedged International Equities	2.6	2.6	7.2	-1.6	0.0	-1.6	1.5	0.0	1.5	3.7	0.0	3.7	-5.8	0.0	-5.8	-	-	-
AXA Global Equity Value	2.7	4.7	5.9	-17.2	0.0	-17.2	-7.4	0.0	-7.4	-0.9	0.0	-0.9	-14.6	0.0	-14.6	-	-	-
BlackRock Global Small Cap	3.3	5.4	2.3	-14.0	0.0	-14.0	-0.7	0.0	-0.7	5.0	0.0	5.0	-8.6	0.0	-8.6	-	-	-
BlackRock Scientific International Equity	4.2	5.4	8.7	-6.9	0.0	-6.9	-1.5	0.0	-1.5	0.9	0.0	0.9	-9.2	0.0	-9.2	-	-	-
BT International Share	2.6	4.0	7.2	-7.2	0.0	-7.2	-0.8	0.0	-0.8	2.9	0.0	2.9	-5.2	0.0	-5.2	-	-	-
DWS Global Equity Thematic	2.6	5.2	3.8	-11.6	0.0	-11.6	-3.8	0.0	-3.8	1.6	-0.0	1.6	-	-	-	-	-	-
GMO Global Equity	2.3	2.1	5.2	-8.0	0.0	-8.0	-1.2	0.0	-1.2	0.4	0.0	0.4	-8.8	0.0	-8.8	-	-	-
Ibbotson International Shares Active (Unhedged)	3.3	4.8	6.0	-8.5	0.0	-8.5	-0.6	0.0	-0.6	3.6	0.0	3.6	-7.8	0.0	-7.8	-	-	-
MFS Global Equity	3.7	4.2	7.7	-3.3	0.0	-3.3	0.5	0.0	0.5	-	-	-	-	-	-	-	-	-
Perpetual International Share	2.3	4.4	7.6	-5.4	0.0	-5.4	-3.6	0.0	-3.6	-0.9	0.0	-0.9	-7.7	0.0	-7.7	-	-	-
Platinum Asia	5.8	10.8	3.0	-4.1	0.0	-4.1	-1.9	0.0	-1.9	8.4	-0.0	8.4	1.7	0.0	1.7	-	-	-
Platinum International	4.3	6.6	3.4	-9.8	0.0	-9.8	-4.6	0.0	-4.6	2.0	-0.0	2.0	-1.3	0.0	-1.3	-	-	-
Premium China	6.2	12.7	-0.9	-9.4	0.0	-9.4	-	-	-	-	-	-	-	-	-	-	-	-
Schroder Global Emerging Markets	4.0	8.6	3.3	-6.3	0.0	-6.3	-2.3	0.0	-2.3	-	-	-	-	-	-	-	-	-
Templeton Global Equity	3.1	4.7	5.5	-8.9	0.0	-8.9	-3.0	0.0	-3.0	1.3	0.0	1.3	-8.9	0.0	-8.9	-	-	-
T.Rowe Price Global Equity	5.0	6.2	6.2	-6.8	0.0	-6.8	-1.3	0.0	-1.3	2.3	0.0	2.3	-	-	-	-	-	-
Vanguard International Shares Index (Hedged)	4.8	10.2	11.1	1.6	0.0	1.6	9.8	0.0	9.8	20.4	-0.0	20.4	-1.4	0.0	-1.4	-	-	-
Walter Scott Global Equity (Hedged)	5.9	10.1	12.0	6.0	0.0	6.0	9.8	0.0	9.8	-	-	-	-	-	-	-	-	-
Zurich Investments Global Thematic Share	2.6	2.7	4.6	-4.0	0.0	-4.0	-1.4	0.0	-1.4	-	-	-	-	-	-	-	-	-

Australian Fixed Income

Mortgage

Australian Unity Mortgage Income	0.3	1.0	2.2	4.6	0.0	4.6	4.9	0.0	4.9	4.6	0.0	4.6	-	-	-	-	-	-
BlackRock Monthly Income	2.4	7.7	3.6	-0.4	0.0	-0.4	5.2	0.0	5.2	21.9	-0.0	21.9	-1.2	0.0	-1.2	-	-	-
Challenger Howard Mortgage	0.2	0.8	1.7	4.1	0.0	4.1	3.5	0.0	3.5	3.3	-0.0	3.3	4.4	0.0	4.4	-	-	-
Perpetual Mortgage	0.3	0.8	1.7	3.4	0.0	3.4	3.7	0.0	3.7	3.5	0.0	3.5	4.3	0.0	4.3	-	-	-

Fixed Income

Bentham Global Income	1.7	5.0	2.5	0.5	0.0	0.5	7.3	0.0	7.3	24.2	-0.0	24.2	-	-	-	-	-	-
ING Diversified Fixed Interest	-0.7	0.1	2.6	7.1	0.0	7.1	6.6	0.0	6.6	6.4	-0.0	6.4	-	-	-	-	-	-
Macquarie Income Opportunities	0.8	1.5	2.3	3.5	0.0	3.5	5.8	0.0	5.8	7.1	-0.0	7.1	5.3	0.0	5.3	-	-	-
Perpetual Diversified Income	0.6	1.7	2.4	4.8	0.0	4.8	6.0	0.0	6.0	8.1	-0.0	8.1	3.0	0.0	3.0	-	-	-
Schroder Fixed Income	0.0	0.8	2.7	7.8	0.0	7.8	6.4	0.0	6.4	6.1	-0.0	6.1	-	-	-	-	-	-
Vanguard Australian Fixed Interest Index	-0.3	0.4	2.2	8.3	0.0	8.3	6.3	0.0	6.3	5.0	0.0	5.0	5.8	0.0	5.8	-	-	-

Australian Cash

Cash

Perpetual Cash	0.3	0.9	1.9	3.9	0.0	3.9	3.8	0.0	3.8	3.3	-0.0	3.3	4.3	0.0	4.3	4.3	0.0	4.3
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Australian Property

Property Shares

AMP Capital Global Property Securities	1.4	9.3	5.6	1.6	0.0	1.6	13.9	0.0	13.9	-	-	-	-	-	-	-	-	-
APN Property for Income	1.2	3.1	3.4	1.0	0.0	1.0	3.4	0.0	3.4	9.1	-0.0	9.1	-10.2	0.0	-10.2	-	-	-

Perpetual Net (After Fees) Performance Returns

Compound % pa returns to 29 February 2012

Product name	1 mth %	3 mth %	6 mth %	Growth 1 yr %	Distrib. 1 yr %	Total 1 yr %	Growth 2yr%	Distrib. 2 yr %	Total 2 yr %	Growth 3 yr %	Distrib. 3 yr %	Total 3 yr %	Growth 5 yr %	Distrib. 5 yr %	Total 5 yr %	Growth 10 yr %	Distrib. 10 yr %	Total 10 yr %
BlackRock Indexed Australian Listed Property	1.9	4.4	5.6	-0.9	0.0	-0.9	2.1	0.0	2.1	12.9	-0.0	12.9	-	-	-	-	-	-
BT Property Securities	2.1	5.4	6.6	0.4	0.0	0.4	3.0	0.0	3.0	13.6	-0.0	13.6	-13.5	0.0	-13.5	-	-	-
Perpetual Property Income	0.8	3.2	4.2	0.7	0.0	0.7	3.3	0.0	3.3	8.4	-0.0	8.4	-8.3	0.0	-8.3	-	-	-
Perpetual Property Securities	1.5	4.2	5.8	-1.3	0.0	-1.3	2.2	0.0	2.2	11.8	-0.0	11.8	-16.9	0.0	-16.9	-0.6	0.0	-0.6
RREEF Global Property Securities	0.6	7.8	3.2	-1.0	0.0	-1.0	12.1	0.0	12.1	27.5	-0.0	27.5	-7.3	0.0	-7.3	-	-	-
Vanguard Australian Property Securities Index	2.1	4.6	5.8	-1.0	0.0	-1.0	2.0	0.0	2.0	13.7	-0.0	13.7	-14.5	0.0	-14.5	-	-	-

Australian Infrastructure Infrastructure Equity

Goldman Sachs Australian Infrastructure	1.5	3.6	4.4	2.3	0.0	2.3	4.8	0.0	4.8	13.4	-0.0	13.4	-	-	-	-	-	-
Lazard Global Listed Infrastructure	2.3	7.2	6.9	3.1	0.0	3.1	9.3	0.0	9.3	-	-	-	-	-	-	-	-	-

Pooled Super Trust Diversified Growth

Balanced Growth Option	1.8	4.7	5.4	2.1	0.0	2.1	4.4	0.0	4.4	9.7	-0.0	9.7	0.6	0.0	0.6	4.9	0.0	4.9
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Australian Equity Industrials

Industrial Share Option	2.5	5.8	7.0	0.4	0.0	0.4	3.1	0.0	3.1	15.5	-0.0	15.5	-0.2	0.0	-0.2	7.7	0.0	7.7
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Ordinaries

Australian Share Option	2.3	5.8	4.8	-1.4	0.0	-1.4	5.5	0.0	5.5	17.6	-0.0	17.6	2.2	0.0	2.2	9.7	0.0	9.7
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Smaller Companies

Smaller Companies Share Option	7.1	8.7	6.4	-3.3	0.0	-3.3	13.3	0.0	13.3	27.0	-0.0	27.0	3.1	0.0	3.1	12.1	0.0	12.1
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International Equity International

International Share Option	2.3	4.3	7.1	-4.1	0.0	-4.1	-2.6	0.0	-2.6	-0.2	0.0	-0.2	-4.9	0.0	-4.9	-1.2	0.0	-1.2
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International Equity Diversified Growth

Perpetual's Balanced Growth NEF	1.9	4.6	5.0	-2.3	2.8	0.5	0.4	2.6	3.0	6.1	2.6	8.7	-4.7	3.6	-1.1	0.5	3.0	3.5
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Split

Perpetual's Split Growth NEF	2.4	4.7	6.7	-5.7	1.0	-4.6	-5.5	3.2	-2.3	1.7	2.9	4.5	-7.6	1.8	-5.8	-1.7	1.2	-0.5
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Perpetual's Pooled Cash and Fixed Income Funds

Australian Cash

Enhanced Cash

Perpetual Credit Income Fund	0.9	2.1	3.0	-0.1	5.7	5.6	1.7	5.5	7.2	4.0	4.9	8.9	-1.1	5.2	4.1	-	-	-
Perpetual Exact Market Cash Fund	0.3	1.1	2.3	1.6	3.4	4.9	2.3	2.6	4.8	1.2	3.2	4.4	0.2	5.2	5.4	-	-	-
Perpetual High Grade Treasury Fund	0.7	1.8	2.9	-0.7	6.4	5.7	1.0	5.6	6.7	2.5	4.7	7.1	-0.2	5.4	5.2	0.2	5.3	5.5
Perpetual Premium Treasury Fund	0.5	1.5	2.7	0.4	5.3	5.7	1.0	5.4	6.4	1.2	5.3	6.5	-0.1	5.7	5.6	-	-	-