



# Additional investments and features form

Please complete this form using **BLACK INK** and print well within the boxes in **CAPITAL LETTERS**. Mark appropriate boxes with a cross like the following . Start at the left of each answer space and leave a gap between words.

**Please ensure this form is fully complete and all required documentation is provided to either your financial adviser or us, so we can process your application.**

## 1. Investment details

client number	<input type="text"/>	existing account number	<input type="text"/>
contact number*	<input type="text"/>		
Please create a new account number for this investment <input type="text"/>			

\* If you provide your contact number we will update our records accordingly.

## 2. Payment details

how much would you like to invest? \$

How will this investment be made? **NOTE:** Cash is not accepted.

BPAY	<input type="checkbox"/>	we will send you a customer reference number (CRN) once we receive your application form
cheque	<input type="checkbox"/>	make cheque payable to <b>PIML-WFIA – [insert name(s) of applicant(s)]</b>
direct debit	<input type="checkbox"/>	we will debit your bank account nominated in section 7 as bank account 1. I/We acknowledge and accept the terms and conditions of direct debit which forms part of the PDS and is available at <a href="http://www.perpetual.com.au">www.perpetual.com.au</a>

## 3. Authorised representative

Would you like to appoint an authorised representative? Before appointing an authorised representative, refer to page 20 for more details.

no	<input type="checkbox"/>	please go to section 4
yes	<input type="checkbox"/>	please complete the details below.
I have read the terms and conditions associated with appointing an authorised representative available on page 26.		
Online Account Access for my authorised representative		
<input type="checkbox"/>	view and transact (default)	or <input type="checkbox"/> view only
<input type="checkbox"/>	no access	
<b>authorised representative details:</b>		
first name(s)	<input type="text"/>	
last name	<input type="text"/>	
signature of authorised representative	<input type="text"/>	date <input type="text"/> / <input type="text"/> / <input type="text"/>

## 4. Features

Indicate which optional features you would like applied to your account		Frequency (if applicable)
<b>Savings plan</b> refer to page 17 for details	yes <input type="checkbox"/>	fortnightly <input type="checkbox"/> monthly (default) <input type="checkbox"/> quarterly <input type="checkbox"/>
<b>Dollar cost averaging plan</b> refer to page 18 for details <b>Note: you cannot select both dollar cost averaging and auto-rebalancing for the same account.</b>	yes <input type="checkbox"/> \$ <input type="text"/> per frequency	fortnightly <input type="checkbox"/> monthly (default) <input type="checkbox"/> quarterly <input type="checkbox"/>
<b>Auto-rebalancing</b> refer to page 18 for details <b>Note: you cannot select both a dollar cost averaging plan and auto-rebalancing for the same account.</b>	yes <input type="checkbox"/>	quarterly (default) <input type="checkbox"/> half-yearly <input type="checkbox"/> yearly <input type="checkbox"/>
<b>BPAY</b> for additional investments refer to page 16 for details	yes (default) <input type="checkbox"/> no <input type="checkbox"/>	n/a
<b>Regular withdrawal plan</b> refer to page 19 for details	yes <input type="checkbox"/>	monthly <input type="checkbox"/> quarterly <input type="checkbox"/> half-yearly <input type="checkbox"/> yearly (default) <input type="checkbox"/>
<b>Phone withdrawal facility</b> refer to page 19 for details	yes <input type="checkbox"/>	n/a
<b>Investor Online Account Access</b> refer to page 21 for details	view & transact (default) <input type="checkbox"/> view only <input type="checkbox"/>	n/a
<b>Adviser Online Account Access</b> refer to page 21 for details Note: your adviser can access information about your account online	view & transact (default) <input type="checkbox"/> view only <input type="checkbox"/>	n/a
<b>Investment information to be sent in the mail</b> refer to page 21 for details Note: most of your investment information is also available through Online Account Access	online only (default) <input type="checkbox"/> online and mail <input type="checkbox"/>	n/a
<b>Annual financial reports to be sent in the mail</b> refer to page 24 for details Note: annual financial reports are also available on our website	yes <input type="checkbox"/> no (default) <input type="checkbox"/>	n/a
<b>Marketing material</b> I/We would like to receive investment education material and be informed about Perpetual's products, services and offers	yes (default) <input type="checkbox"/> no <input type="checkbox"/>	n/a

- For each optional feature you have selected, please ensure you have read and understood the relevant section in the PDS for that optional feature.
- If you have nominated an optional feature above, please ensure you fill out the relevant columns in the table in section 6 completely.

## 5. Investment allocation

The minimum initial investment is \$2,000 (or \$1,000 if you are establishing a savings plan) with \$1,000 minimum in any Investment Option.

Investment Option	short code	Initial investment	savings plan or withdrawal plan	dollar cost averaging plan	OR investment strategy (BPAY & auto-rebalancing)	distributions (indicate a preference with an X). If no selection is made, reinvest will be assumed		
						reinvest	Perpetual Cash	bank account 1
		\$ or %	\$	(remember to identify which feature you want in section 5)	%			
<b>Cash</b>								
Perpetual Cash	ICCA					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Fixed income</b>								
Bentham Global Income	PICCSG					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
BlackRock Monthly Income	PICMER					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
ING Diversified Fixed Interest	PICNGI					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Macquarie Income Opportunities	PICUBY					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Perpetual Diversified Income	PICDIN					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Schroder Fixed Income	PICDAB					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Vanguard Australian Fixed Interest Index	PICVGY					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Property</b>								
AMP Capital Global Property Securities	PICAMG					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
BlackRock Indexed Australian Listed Property	PICBPS					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
BT Property Securities	PICHSP					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Perpetual Property Income	PICJPI					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Perpetual Property Securities	ICPS					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
RREEF Global Property Securities	PICRGP					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Vanguard Australian Property Securities Index	PICVGP					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Infrastructure</b>								
Goldman Sachs Australian Infrastructure	PICJBW					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Lazard Global Listed Infrastructure	PICLGL					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

## 5. Investment allocation (continued)

Investment Option	short code	Initial investment	savings plan or withdrawal plan	dollar cost averaging plan OR investment strategy (BPAY & auto-rebalancing)	distributions (indicate a preference with an X). If no selection is made, reinvest will be assumed		
		\$ or %	\$	(remember to identify which feature you want in section 5) %	reinvest	Perpetual Cash	bank account 1
<b>Australian shares</b>							
Advance Imputation	PICADA						
All Star IAM Australian Share	PICASA						
Alphinity Australian Share	PICCHA						
AMP Capital Sustainable Share	PICAMA						
Arnhem Australian Equity	PICAAA						
Ausbil Australian Active Equity	PICUBA						
Ausbil Australian Emerging Leaders	PICELF						
BlackRock Scientific Australian Equity	PICBGA						
BT Australian Share	PICBTA						
Fidelity Australian Equities	PICFID						
Ibbotson Australian Shares Active	PICITA						
Investors Mutual Australian Share	PICIMA						
Investors Mutual Future Leaders	PICIMS						
Perennial Value Shares	PICVSF						
Perpetual Australian Share	ICAS						
Perpetual Concentrated Equity	PICCEF						
Perpetual Ethical SRI	PICSRF						
Perpetual Geared Australian	PICGAF						
Perpetual Industrial Share	ICIS						
Perpetual SHARE-PLUS Long-Short	PICSPF						
Perpetual Smaller Companies	ICSC						
Schroder Australian Equity	PICSCH						
Solaris Core Australian Equity	PICCFCA						
Vanguard Australian Shares Index	PICVGA						

## 5. Investment allocation (continued)

Investment Option	short code	Initial investment	savings plan or withdrawal plan	dollar cost OR averaging plan	investment strategy (BPAY & auto-rebalancing)	distributions (indicate a preference with an X). If no selection is made, reinvest will be assumed		
		\$ or %	\$	(remember to identify which feature you want in section 5) %	reinvest	Perpetual Cash	bank account 1	
<b>International shares</b>								
Aberdeen Actively Hedged International Equities	PICCSI					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
AXA Global Equity Value	PICAXI					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
BlackRock Global Small Cap	PICJBO					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
BlackRock Scientific International Equity	PICBGI					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
BT International Equity	PICJBI					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DWS Global Equity Thematic	PICDGT					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
GMO Global Equity	PICAAI					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Ibbotson International Shares Active (Unhedged)	PICITI					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
MFS Global Equity	PICMFG					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Perpetual Global Resources	PICRAF					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Perpetual International Share	ICIT					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Platinum Asia	PICPAF					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Platinum International	PICPLI					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Premium China	PICPRC					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Schroder Global Emerging Markets	PICSCE					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Templeton Global Equity	PICUBI					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
T. Rowe Price Global Equity	PICTRP					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Vanguard International Shares Index (Hedged)	PICVGI					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Walter Scott Global Equity (Hedged)	PICWSG					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Zurich Investments Global Thematic Share	PICZUG					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

## 5. Investment allocation (continued)

Investment Option	short code	Initial investment	savings plan or withdrawal plan	dollar cost averaging plan OR investment strategy (BPAY & auto-rebalancing)	distributions (indicate a preference with an X). If no selection is made, reinvest will be assumed		
		\$ or %	\$	(remember to identify which feature you want in section 5) %	reinvest	Perpetual Cash	bank account 1
<b>Diversified – conservative</b>							
BlackRock Scientific Diversified Stable	PICBGC				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Ibbotson Conservative Growth	PICITC				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Perpetual Conservative Growth	ICCG				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
UBS Defensive Investment	PICUBC				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
van Eyk Blueprint – Capital Stable	PICVCS				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Diversified – balanced</b>							
Colonial First State Balanced	PICCFB				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Ibbotson Balanced Growth	PICITB				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Perpetual Diversified Growth	PICDGF				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Diversified – growth</b>							
BlackRock Balanced	PICUBB				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
BlackRock Scientific Diversified Growth	PICBGG				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Ibbotson Growth	PICITG				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
ING Managed Growth	PICING				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
ING Tax Effective Income	PICINY				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Perpetual Balanced Growth	ICBG				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Perpetual Split Growth	PICSGF				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Schroder Balanced	PICSCG				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
van Eyk Blueprint – Balanced	PICVBB				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
van Eyk Blueprint – High Growth	PICVHG				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>New Investment Options – added after the PDS issue date</b>							
					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Total</b>		<b>\$</b>	<b>\$</b>	<b>100%</b>			

## 6. Bank account details

You can only nominate a bank account that is held in your name(s). By providing your bank account details in this section, you authorise Perpetual to use these details for all future transaction requests that you nominate.

### Bank account 1

Complete your account details in this section if you would like us to debit or credit your bank account for applications, withdrawals and payment of distributions, as applicable.

name of financial institution

branch name

branch number (BSB)

 - 

account number

name of account holder


signature of account holder A

signature of account holder B

date

 /  / 

### Bank account 2

Only complete your account details in this section if you would like us to debit a **different** bank account for your **savings plan**.

name of financial institution

branch name

branch number (BSB)

 - 

account number

name of account holder


signature of account holder A

signature of account holder B

date

 /  / 

## 7. Member advice fee

Complete this section if you have agreed with your financial adviser to have a member advice fee deducted. Refer to page 14 for details. All member advice fees are inclusive of GST.

### ongoing fee

% per annum or \$  per month

The ongoing member advice fee is to be paid:

as a deduction pro rata across my investment portfolio (default) **or**  
 from my  Investment Option.

### one off fee

\$

The one off member advice fee is to be paid:

as a deduction pro rata across my investment portfolio (default) **or**  
 from my  Investment Option.

We can refuse a request to pay a member advice fee.

## 8. Adviser use only

### Initial commission contribution fee

The maximum contribution fee payable by your client is 4.00% (calculated to include GST less any RITC available to the Fund). Please nominate the amount to be paid by your client.

additional investments	<input type="text" value="4.00%"/>	(default) or	<input type="text"/>	%
savings plan	<input type="text" value="4.00%"/>	(default) or	<input type="text"/>	%

### Ongoing commission rebate

Please nominate a percentage of your ongoing commission to be rebated to your client. Refer to page 13 for details.    %

(eg. 100% means all ongoing commission, excluding the 10% GST components will be rebated to your client)

## 9. Declaration and signature

I/We declare and agree that:

- I/we have read Parts 1 & 2 of this PDS to which this application applies and have received and accepted the offer to invest in Australia
- all of the information provided in my/our application is true and correct
- I am/we are bound by any terms and conditions in this PDS and the provisions of the constitution of the Fund that I am/we are invested in
- I/we have the legal power to invest
- I/we acknowledge that Perpetual will hold personal information about me/us and will disclose this information to my/our financial adviser (named in this form) in relation to the investments described in this form. I/We acknowledge that Perpetual will cease to disclose this personal information if I/we notify Perpetual that the financial adviser named in this form no longer acts on my/our behalf
- if I/we have received this PDS from the internet or other electronic means, that I/we received it personally or a print out of it, accompanied by or attached to this application form
- if this is a joint application, each of us agrees, unless otherwise indicated on this application, our investment is as joint tenants. Each of us is able to operate the account and bind the other(s) to any transaction including investments, switches or withdrawals by any available method
- in relation to trust investors, only the trustee has rights and obligations under the Fund
- withdrawals by companies must be signed by an authorised representative or in accordance with the company's constitution or under power or attorney
- I/we confirm that I/we have provided my/our financial adviser with acceptable identification documentation as described in the application form or customer identification form accompanying the PDS OR I/we are not investing through a financial adviser, and therefore have included certified copies of acceptable identification documentation with the completed application form as described in the application form or the customer identification form accompanying the PDS.

I/We acknowledge that:

- the information contained in the PDS is not investment advice or a recommendation that the Fund is suitable having regard to my/our investment objectives, financial situation or particular needs
- Perpetual may be required to pass on my/our personal information or information about my/our investment to the relevant regulatory authority in compliance with the Anti-Money Laundering and Counter-Terrorism Act 2006 or associated regulation
- investments in the Fund are not investments, deposits or other liabilities of Perpetual Limited or its subsidiaries and are subject to investment and other risks, including possible delays in repayment and the loss of income and principal invested
- neither Perpetual Investment Management Limited nor Perpetual Limited or its subsidiaries guarantee the repayment of capital or the performance of the Fund or any particular rate of return from the Fund
- the PDS has referred me/us to additional information or terms and conditions ('information') of this product which may assist me/us in making my/our investment decision and I/we have referred to this information to the extent I/we considered it was necessary to make my/our investment decision
- Perpetual may contact me/us where required by using the email address(es) provided on the application form. I/We will notify Perpetual of any change to my/our email address(es). I/We understand that failure to advise such a change may result in me/us not receiving correspondence relating to my/our investment.

## 9. Declaration and signature (continued)

Joint applicants must both sign

signature of investor 1 or company officer	signature of investor 2 or company officer
<input type="text"/>	<input type="text"/>
print name	print name
<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>
Capacity (company investments only)	Capacity (company investments only)
<input type="checkbox"/> Sole Director <input type="checkbox"/> Director <input type="checkbox"/> Secretary	<input type="checkbox"/> Director <input type="checkbox"/> Secretary
date	date
<input type="text"/> / <input type="text"/> / <input type="text"/>	<input type="text"/> / <input type="text"/> / <input type="text"/>

### Important notes:

- If signing under power of attorney, the attorney certifies that he or she has not received notice of revocation of that power. The power of attorney, or a certified copy, must be sent to Perpetual, if not previously provided.
- Perpetual has the absolute discretion to accept or reject any application.
- Investors should retain a copy of the PDS.
- A business day is a working day for Perpetual in Sydney.

Please send your completed application form to:

**Reply Paid 4171**


**Perpetual WealthFocus Investment Advantage**

**GPO Box 4171**

**Sydney NSW 2001**

### Adviser details

adviser name	<input type="text"/>
phone (after hours)	<input type="text"/>
mobile	<input type="text"/>
AFSL licensee name	<input type="text"/>
either Perpetual adviser number	<input type="text"/>
or dealer group	<input type="text"/>
adviser signature	<input type="text"/>
phone (business hours)	<input type="text"/>
fax	<input type="text"/>
AFSL number	<input type="text"/>
dealer branch	<input type="text"/>
date	<input type="text"/> / <input type="text"/> / <input type="text"/>



IL GN    /    /  (Group)

IL AN    /    /  (Adviser)

IL CN    /    /  (Client)