Perpetual Superannuation Limited

Perpetual Private Super Wrap Annual Members' Meeting

3 November 2022



# **General information**

This information has been prepared by Perpetual Superannuation Limited ABN 84 008 416 831 (PSL), AFSL 225246, RSE L0003315 (as trustee for Perpetual Super Wrap ABN 22 897 174 641, RSE R1074406). It is general information only and is not intended to provide you with financial advice or take into account your objectives, financial situation or needs. You should consider, with a financial adviser, whether the information is suitable for your circumstances. To the extent permitted by law, no liability is accepted for any loss or damage as a result of any reliance on this information.

The product disclosure statements (PDSs) for the Perpetual Private Super Wrap and Perpetual Private Pension Wrap, issued by PSL, should be considered before deciding whether to acquire or hold units in the Funds. The PDSs and Target Market Determinations can be obtained by calling 1800 099 265 or visiting our website www.perpetual.com.au.

No company in the Perpetual Group (Perpetual Group means Perpetual Limited ABN 86 000 431 827 and its subsidiaries) guarantees the performance of any fund or the return of an investor's capital. Past performance is not indicative of future performance.



# **Agenda**

Acknowledgement of Country

Introduction to key people

Chair's address

Investment performance and market update

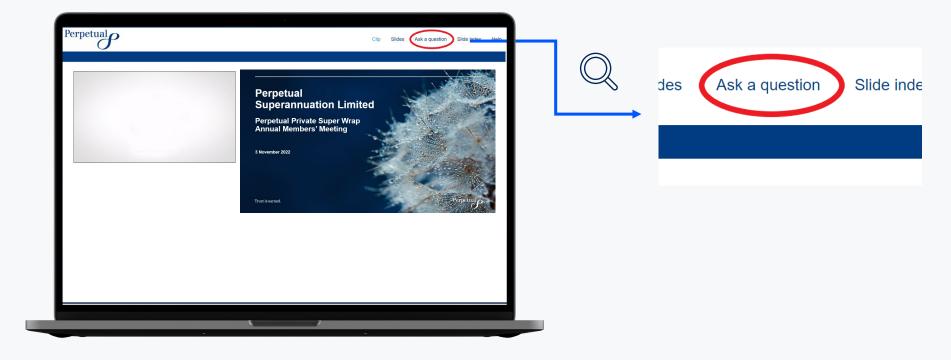
Member services update

Members' questions and answers



# **Submit a question**

Click the 'Ask a question' link at the top right of your screen



If your question relates specifically to your account or insurance, we will arrange for your Financial Adviser to contact you.

# **Perpetual Superannuation Limited – key executives**

|                        | Board   | <b>Janet Torney</b> Chair & Non Executive Director   |  | Kerry Adby<br>Non Executive Director                               |  | <b>Jocelyn Furlan</b><br>Non Executive<br>Direct <b>or</b> |        | n<br>ecto <b>r</b>  | <b>Mark Smith</b><br>Executive Direct <b>or</b> |
|------------------------|---|--|--|--|--|--|--------|---|---|
| <b>Governance Tier</b> | Board<br>Committees                           | Jocelyn Furlan (Chair) Kerry Ad<br>Janet Torney (NED) Janet Tor<br>Kerry Adby (NED) Mark Smith<br>Dire<br>Jonathar |  | Committee by (Chair) ney (NED) (Executive ctor) Sweeney nt Member) | Nominations Committee Janet Torney (NED) Chris Green (Executive Director) Paul Chasemore (Executive General Manager, People) |  | (Ch    | People & Remuneration Committee Nancy Fox (Chair & Perpetual Ltd NED) Fiona Trafford-Walker (Perpetual Ltd NED) Greg Cooper (Perpetual Ltd NED) |   |
|                        |   | Catherine Payne  Head of Office of the Superannuation Trustee  |  |  |  |  |        |   |   |
| Operating Tier         | Key<br>Management<br>Personnel                | Sam Mosse<br>Chief Risk Officer  |  |  |  | Amanda Gazal Chief Operating Officer                       |        |   |   |
|                        |   | Claudia Rososinski   |  |  |  | Annie Rozenauers Global Head of Product                    |        |   |   |
|                        |   | PSL Company Secretary  |  |  | Ilias Kotronakis Senior Manager, Platform & Services Products  |  |        |   |   |
|                        | External<br>Service<br>Providers <sup>1</sup> | <b>Macquarie</b><br>Administrator  |  |  | Bond Street Custodians Custodian   |  | odians | AIA/Zurich<br>Insurers  |   |
|                        |   | KPMG External Auditor  Nicholas Buchanan   |  |  |  |  |        |   |   |

<sup>1.</sup> External service providers may be engaged indirectly via related parties

# **Our strategy**

#### Purpose: Enduring prosperity for the lifetime of our members

Vision: to be the trusted provider of market-leading superannuation solutions in our chosen segments

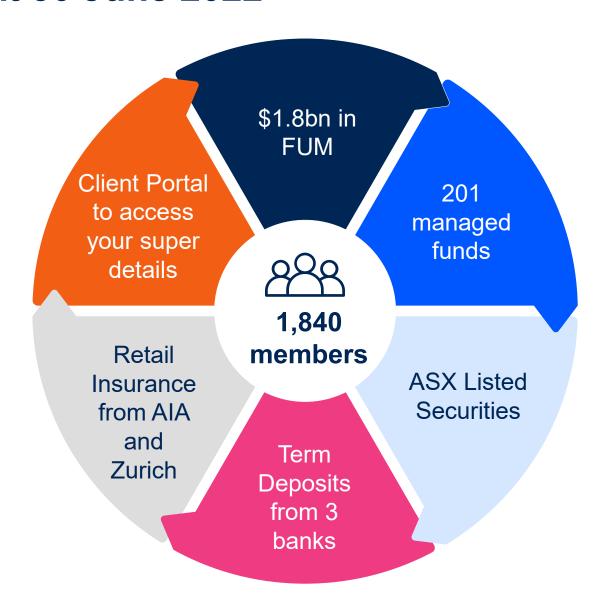
#### **Values: Excellence, Integrity & Partnership**

**Enable Protect** Sustain **Engage Strategic** Enable the provision of Deepen our member Protect our members Provide efficient **Objectives** superannuation solutions relationships and by delivering robust and sustainable business for our members and improve our members governance, compliance operations their advisers & risk management experience **Investment performance** Investment choice **Metrics** 

**Underpinned by PSL's Risk Appetite Statement** 

Member engagement Fees

# Your Fund as at 30 June 2022





# **Key investment themes driving markets**

Investment markets begin transitioning to a new 'normal'

1.

Inflation
remains
significantly
elevated
Central banks
will prioritise
reigning in
inflation over
avoiding a

recession.

2.

Monetary tightening is dominating investment markets, elevating recession fears and driving down domestic home prices. 3.

Geopolitics
have been
contributing to
volatility, with
the war in
Ukraine
impacting
commodity
prices.

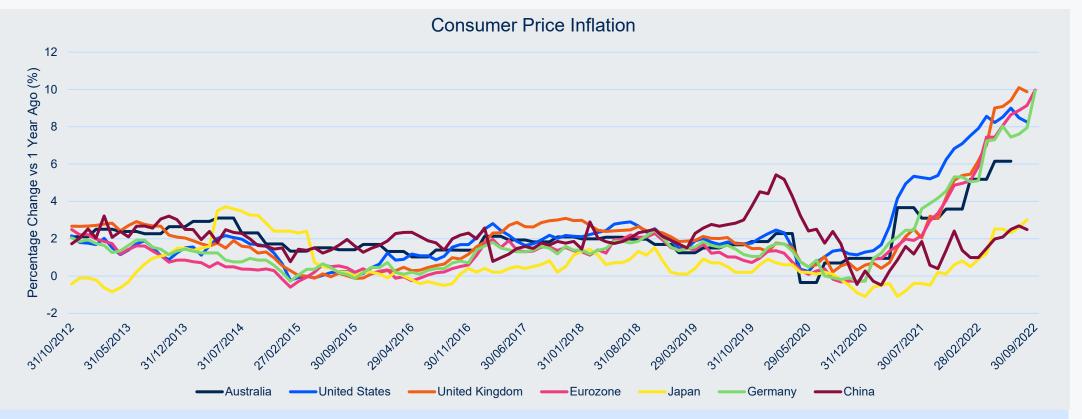
4.

Chinese
COVID-19
lockdowns
continue to
impact supply
chains adding
to inflationary
pressures.



# **Inflation**

## Inflation remains at 40-year highs – Have we reached the peak?



Tentative signs that inflation has begun to soften slightly after significant acceleration in the first half of 2022. However, inflation remains at multi-decade highs across several developed nations.

Central banks remain committed to tightening monetary policy and curbing inflation.

RBA expects inflation to peak later in 2022 before declining back towards 4% next year.

# **Interest rates**

## Central banks maintain hawkish view on monetary policy to curb inflation



Central banks will continue tightening until there is sufficient evidence that inflation is declining.

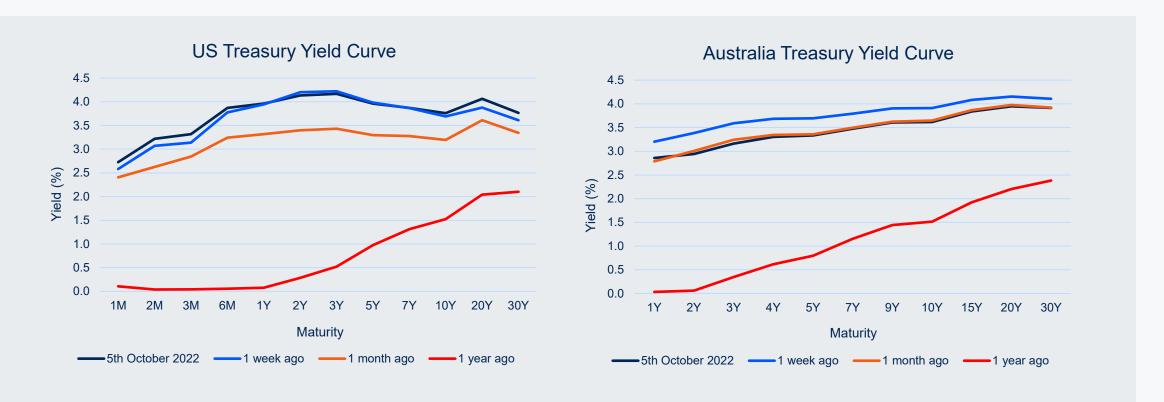
RBA hiked rates by 25bps in October, breaking from the trend of consecutive 50bps.

RBA tempering rates hikes to assess lagged impacts of previous rate increases.

US headline inflation remains at 40-year highs, rates hiked by 75bps for the 3<sup>rd</sup> time this year.

# **Yield Curves**

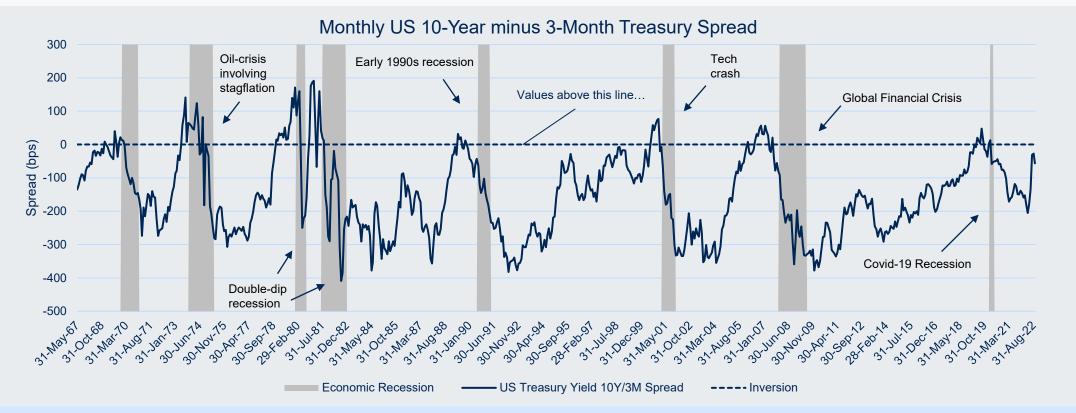
# Yield curve nearing inversion in the US – Is this a sign of things to come?



Short term yields have risen sharply as investors opinions of the economic outlook weakens. Yield curve have shifted upwards across all maturities due to aggressive central bank rate hikes. In the US we have seen a sustained yield curve inversion which is an indicator of an upcoming recession. The Australian yield curve has flattened but has not inverted.

# **Yield Curves**

# Yield curve inversion in the US – Is this a sign of things to come?



Every curve inversion since 1967 has preceded a recession in the US by approximately 6-18 months.

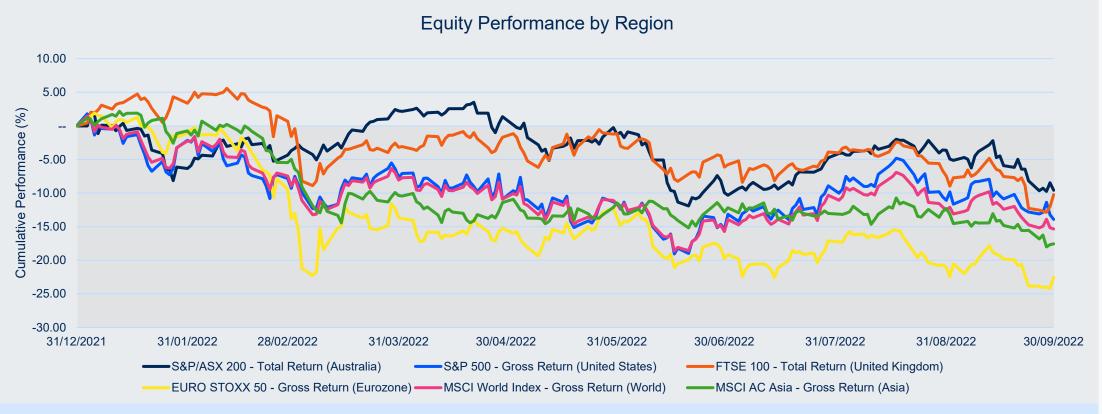
The 2-year, 10-year US yield curve has been inverted for the past few months.

The 3-month, 10-year US yield curve last inverted during the initial stages of the Covid-19 pandemic.

Already in a technical recession but labour data is still strong.

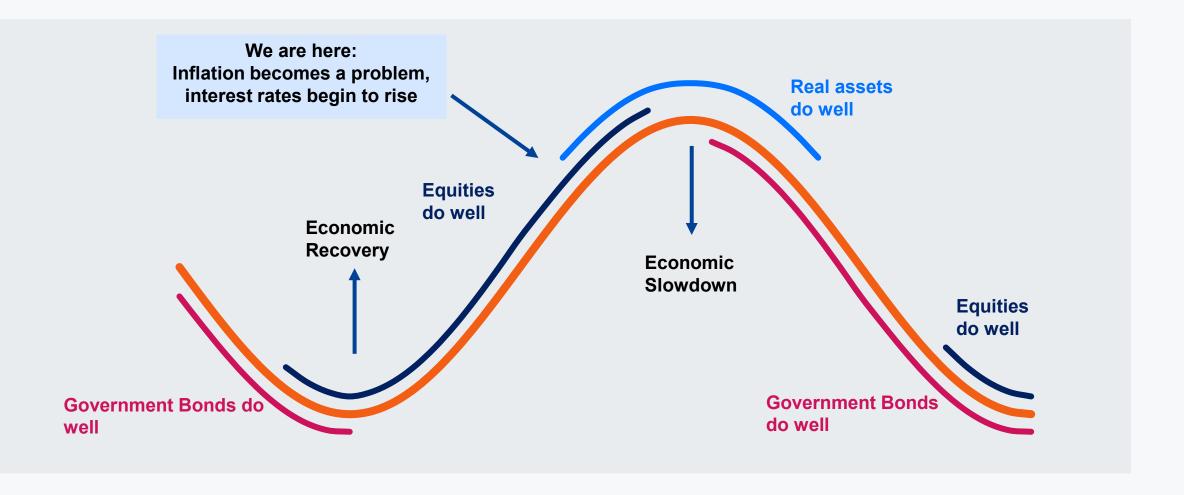
# **Equities**

#### A new normal?



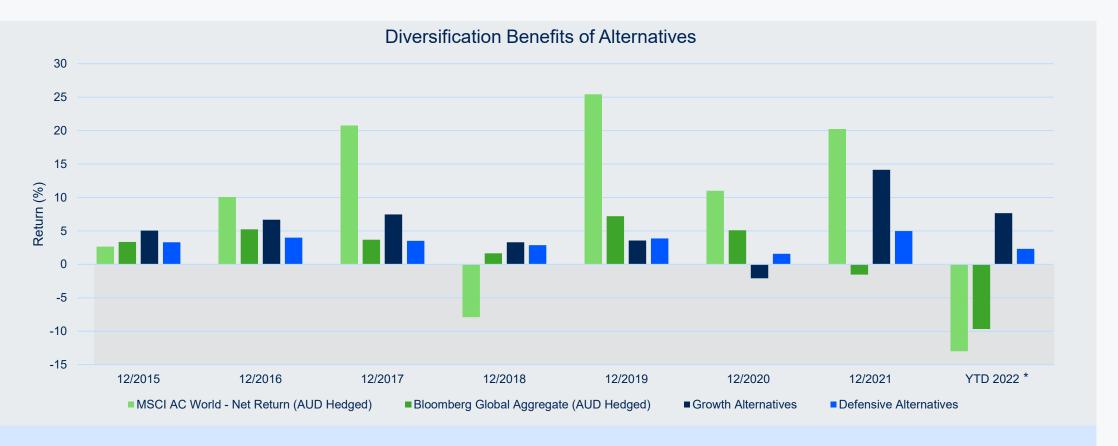
- Equity sell-off has been driven by a re-evaluation of the monetary policy outlook due to inflation concerns. Expect ongoing volatility as inflation dominates equity markets.
- Growth stocks have been impacted by rising interest rates.
- Equity performance will hinge on macro-economic data in the short-term.

# **Market Cycle**



# **Alternative Beta**

# Elevated volatility in listed markets reinforces the portfolio benefits of alternatives



We believe alternatives provide return profiles that bare a low correlation to listed markets. The persistence in positive returns from our Opportunities funds despite challenged equity and bond markets further supports this case.

# Market outlook

More volatility on the horizon

# We Expect



Central banks to continue increasing rates until there is clear evidence of decreasing inflation



Inflation to continue to drive market movements over the short to medium term



Volatility to remain as the market adjusts to an inflationary environment



The Australian economy to be reasonably protected through favourable macro-economic conditions

# **Portfolio Considerations**



Case for an overweight to value style managers within equity portfolios.



Long duration fixed income assets are becoming more attractive as prospective yields increase.



Alternative investments are a good diversifier when traditional asset classes face headwinds.

# **Annie Rozenauers Global Head of Product**

**Member Services Update** 



# **Member Services**

# **Client Portal**

We aim to provide you with access to information which helps you keep track and manage your investments



#### Simple and intuitive

The Client Portal is simple and intuitive. You can tailor your landing page to see key information at a glance.



#### Realtime data

Portfolio value data is updated in real time giving you up-to-date view of your investment portfolio.



#### Track your super

You can keep a track of cash or investment transactions, portfolio values and access market data. You can also manage your corporate actions.



#### Manage your super

There are features to help manage your super more efficiently including the ability to add to super, submit a notice of tax deduction and update your beneficiaries.



#### Communication

Where required we will contact you directly using your nominated email (or via mail). We recommend these details are kept updated.

# **Client Call Centre**



#### There to help you

Will help answer your questions including helping you navigate the Client Portal.





You and your advisor

## **Adviser Online**

We aim to provide your adviser with the information and tools they need to administer your investments and help achieve your goals



#### Functionality to manage your super

We continue to launch new adviser tools to help your adviser manage your contributions, pension payments, income, investments and other superannuation obligations.



#### **Broad range of investments**

A broad range of investments have been maintained to enable your adviser to build diversified investment portfolio for you to help achieve your retirement goals.



#### Tools to monitor your super

New adviser reporting, data, reminders/alerts, Request Centre, investment updates and member information help your adviser monitor and manage your super.

# **Adviser Call Centre and Live Chat**



#### There to help your adviser

The Adviser Call Centre helps support your adviser by answering key questions on your account, process transactions and responding to complicated queries.



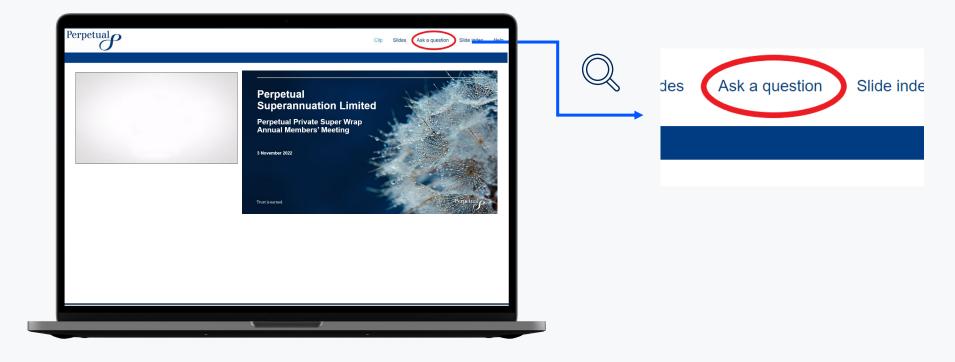
#### More ways to help your adviser

The new Live Chat feature gives your adviser another convenient way to chat with a client representative and obtain the assistance they need.



# **Submit a question**

Click the 'Ask a question' link at the top right of your screen



If your question relates specifically to your account or insurance, we will arrange for your Financial Adviser to contact you.

