# Barrow Hanley Emerging Markets Fund

# **Product Disclosure Statement**

#### Contents

- 1. About Perpetual Investment Management Limited
- 2. How Barrow Hanley Emerging Markets Fund works
- 3. Benefits of investing in Barrow Hanley Emerging Markets Fund
- 4. Risks of managed investment schemes
- 5. How we invest your money
- 6. Fees and costs
- 7. How managed investment schemes are taxed
- 8. How to apply

#### **Contact details**

If you have any questions or would like a free copy of the PDS or any updates, any information incorporated by reference in the PDS or more information about Barrow Hanley Emerging Markets Fund:

Phone 1800 022 033 (for investors within Australia)

1800 062 725 (for advisers within Australia) 0800 442 261 (for investors from New Zealand) 0800 441 656 (for advisers from New Zealand)

Mail Barrow Hanley Global Funds

GPO Box 4171 Sydney NSW 2001

Australia

Website www.perpetual.com.au/barrowhanley

Email investments@perpetual.com.au

# **Important notes**

This PDS provides a summary of significant information and contains a number of references to other important information which also forms part of the PDS. You should consider all of this information before making a decision to invest in this product.

The information provided in the PDS is general information only and does not take account of your personal financial situation or needs. You should obtain financial advice tailored to your personal circumstances

We may update the PDS with changes that are not materially adverse via disclosure on our website. You can also obtain a paper copy of any updates free of charge on request. The Target Market Determination (TMD) for the Barrow Hanley Emerging Markets Fund is available on our website or by contacting us.

This PDS can only be used by investors receiving it (electronically or otherwise) in Australia or New Zealand. All amounts in this PDS are in Australian dollars and all times quoted are Sydney time (unless otherwise specified). A business day is a working day for Perpetual Investment Management Limited (PIML) in Sydney.

### **New Zealand investors**

You should also read the 'Important additional information for New Zealand investors' in the separate 'Additional information' document.

# PRODUCT DISCLOSURE STATEMENT (PDS) ISSUE NUMBER 1 DATED 1 OCTOBER 2022

#### Responsible entity and PDS issuer

Perpetual Investment Management Limited ABN 18 000 866 535 AFSL 234426

# Investment manager

Barrow, Hanley, Mewhinney & Strauss, LLC



# I. About Perpetual Investment Management Limited

#### Responsible entity

Perpetual Investment Management Limited (PIML) is:

- the responsible entity of the Barrow Hanley Emerging Markets Fund (Fund)
- the issuer of units in the Fund and this PDS.

PIML is a wholly owned subsidiary of Perpetual Limited (ABN 86 000 431 827) and part of the Perpetual Group, which has been in operation for over 130 years.

As the responsible entity of the Fund, our main responsibilities are to manage the Fund according to its constitution (copy available free of charge by contacting us) and investment strategy as well as properly administering it. An investment committee has been established to set the investment objectives, investment guidelines and investment approach for the Fund. We may change the Fund's investment strategy whenever we believe it's in the best interests of investors, in accordance with the Fund's constitution.

In carrying out our duties, we are subject to the Corporations Act and must:

- · act honestly and in the best interests of investors
- · exercise care and diligence.

Subject to the Corporations Act:

- we're not liable to investors for any losses in any way relating to the Fund, except to the extent to which the loss is caused by our fraud, negligence or breach of trust
- our liability is limited to our ability to be indemnified out of the assets of the Fund.

#### Investment manager

PIML has appointed Barrow, Hanley, Mewhinney & Strauss, LLC (Barrow Hanley) as the specialist investment manager for the Fund. Barrow Hanley is a leader in global value investing. Founded in 1979 and based in Dallas, Texas (USA), Barrow Hanley is a diversified investment management firm offering value-focused investment strategies spanning global equities and fixed income. Barrow Hanley enjoys a boutique culture with a singular focus to assist clients in meeting their investment objectives. Barrow Hanley is a 75% owned subsidiary of Perpetual Limited and a related party of PIML. Perpetual Corporate Trust Limited (ABN 99 000 341 533, AFSL 392673) has appointed Barrow Hanley as its authorised representative (Representative number 001283250) under its Australian Financial Services Licence.

# 2. How Barrow Hanley Emerging Markets Fund works

The Fund is a managed investment scheme that is registered (ARSN 660 532 481) with the Australian Securities and Investments Commission (ASIC).

The Fund's constitution allows for multiple unit classes. Any reference to the Fund in this PDS is a reference to the Fund's Class A units (APIR code PER6134AU). This PDS represents the first public offer to invest in the Fund's Class A units

The Fund's constitution also allows for a class of units in the Fund to be quoted and admitted to trading status on a financial market, such as the Australian Securities Exchange (ASX), in the future, subject to PIML deciding to do so and approval by the operator of the financial market. No representation is made concerning the quotation or the admission of a class of units in the Fund to trading status on a financial market.

#### **Investors**

We authorise the use of this PDS as disclosure for both investors investing directly in the Fund and indirect investors that wish to access the Fund through an investor directed portfolio service (IDPS), IDPS-like scheme, a nominee or custody service or any other trading platform authorised by PIML (collectively referred to in this PDS as a 'Service').

If you are an indirect investor gaining exposure to the Fund through a Service, you do not yourself become an investor in the Fund. Instead, it is the Service operator, which invests for you and acts on your behalf, that has the rights of an investor. Certain provisions of the Fund's constitution are not relevant to indirect investors. For example, indirect investors cannot attend investor meetings or transfer or mortgage units in the Fund. You can request reports on your investment in the Fund from the Service operator and you should direct any inquiries to them.

'You' or 'your' refers to direct (including Service operators) and/or indirect investors in the Fund, as the context requires.

When you invest in the Fund, your money is pooled with investments from other investors and used to buy assets for the Fund, which the investment manager manages on behalf of all investors. Each unit that you hold in the Fund confers a proportional beneficial interest in the Fund. However, you are not entitled to any particular asset of the Fund and we rather than you have ownership and control over the Fund's assets, management and operation.

# Value of your investment

When you invest, you will be allocated units in the Fund. The value of your investment in the Fund will vary as the Fund's units daily unit price changes to reflect increases or decreases in the market value of the Fund's assets.

# Investments and withdrawals

#### **Direct investors**

#### Investments

The minimum initial investment in the Fund is \$25,000, which may be paid by cheque or direct debit.

You can increase your interest in the Fund at any time with additional investments of at least \$2,000 by BPAY® or direct debit.

® Registered to BPAY Pty Ltd ABN 69 079 137 518.

You can also establish a **savings plan** to make regular investments (minimum \$100) in the Fund automatically by direct debit from your nominated Australian bank, building society or credit union account on a fortnightly, monthly or quarterly basis.

#### Withdrawals

You can withdraw all or part of your investment in the Fund at any time as long as you maintain a minimum balance (currently \$25,000) after any partial withdrawal, otherwise we may close your account and pay the balance of your investment to you.

You can also establish a **regular withdrawal plan** to receive automatic payments from your investment for pre-determined amounts (minimum \$100) on a monthly, quarterly, half-yearly or yearly basis.

#### **Switches**

You can generally switch all or part of your investment at any time between the Fund and certain other funds where PIML is also the responsible entity using the Perpetual Investment Funds switch form. This is subject to meeting the withdrawal and application criteria (including minimum amounts) specified in the relevant PDS

#### Indirect investors

You can invest in or withdraw from the Fund by directing your Service operator to lodge an investment application or withdrawal request, as applicable, with us.

Please contact your Service operator for details about their following requirements and to obtain any relevant application, withdrawal and other forms:

- any minimum investment and withdrawal amounts
- processing requirements and timeframes
- · distribution payment options
- identification verification procedures
- privacy policy.

#### How units are issued or withdrawn

Generally, if our Sydney office receives and accepts an investment application electronically or otherwise (including investment amounts received by BPAY, where applicable), switch or withdrawal request (including those made online via myPerpetual) by 3.00pm on any business day, it will be processed using that day's entry and/or exit price (as applicable). If received and accepted after 3.00pm, it will be processed using the next calculated entry and/or exit price. If it's a non-working day for PIML in Sydney, the investment or withdrawal will be processed using the next available entry and/or exit price.

The number of units issued for investment applications and switches into a fund is determined by dividing the investment or switch amount by the applicable entry price. The number of units withdrawn for withdrawals and switches from a fund is determined by dividing the withdrawal or switch amount by the applicable exit price.

For current entry and exit prices, visit our website or contact us.

#### Suspension of applications and withdrawals

In certain emergency situations that impact the effective and efficient operation of a market for an asset in the Fund or in certain circumstances where we otherwise consider it to be in investors' interests, we may suspend processing all applications or withdrawals for the Fund in accordance with the Fund's constitution and the law. This may include situations where:

- we cannot properly ascertain the value of an asset held by the Fund
- an event occurs that results in PIML not being able to reasonably acquire or dispose of assets held by the Fund
- the law otherwise permits us to delay or restrict processing applications or withdrawals.

This means that there may be times when investors are unable to:

- invest additional amounts into the Fund
- withdraw from the Fund within the usual period of 14 business days from when we accept a withdrawal request.

Applications or withdrawal requests received during the suspension will be processed using the entry or exit price applicable when the suspension is lifted.

#### Withdrawal of large investments

We can in certain circumstances also delay or stagger the payment of large withdrawal into separate withdrawal requests. Each withdrawal request will be paid within 21 days.

#### **Distributions**

A distribution is the payment of the Fund's distributable income to investors at predetermined intervals. The distributable income may include interest, dividends, foreign income, realised net capital gains and other income. In some circumstances, the Fund may also distribute a payment out of the capital invested. The components of a distribution will depend on the nature of the Fund's underlying

The distribution amount depends on the Fund's distributable income. The amount of your distribution will be proportionate to the number of units held relative to the number of units on issue at the end of the distribution period. The amount will vary and sometimes there might not be any distribution.

Distribution of the Fund's distributable income to investors generally occurs half-yearly as at 30 June and 31 December. Distributions not reinvested are generally paid within 21 days after the end of the distribution period. However, the Fund's constitution allows up to 90 days after the end of the distribution period.

The Fund's constitution lets us make special distributions on an interim basis without prior notice to you. We can also determine to reinvest part or all of your distribution in the Fund.

#### **Direct investors**

You can choose to have your distributions:

- reinvested in the Fund
- deposited into your nominated Australian bank, building society or credit union account.

If you don't make a choice or if we're unable to credit your nominated account (if applicable), we'll reinvest your distribution. We can also determine to reinvest part or all of your distribution in the Fund.

#### Indirect investors

Please refer to your Service operator for details of any distribution payment options.

# Regular reporting

#### Direct investors

You will receive:

- an initial investment statement, generally within seven business days of your application being accepted and processed
- an additional investment statement, generally within seven business days of any additional investment (except savings plan investments) being accepted and processed
- a withdrawal statement, generally within seven business days of any partial (except regular withdrawal plan) or full withdrawal request being processed
- a distribution statement, generally within seven business days following the payment of any distributions
- an annual statement providing details of your investment as at 30 June each year
- an annual report (including financial statements) for each financial year ending 30 June will be available at our website (copy by mail available on request)
- an annual tax statement and tax guide for the financial year, generally sent by the end of August or shortly after to help you prepare your income tax return
- confirmation of any other transactions that we are required to report on.

#### **Indirect investors**

All reports will be sent directly to your Service operator. They will use this information to provide you with regular reporting and information to help you complete your income tax return. Please contact your Service operator with any investor inquiries.

#### **Updated information**

You can go to our website or contact us for the latest investment returns and any other updated information in relation to the Fund. Other general information is also provided in the Fund's annual report, which is also available at our website.

# Interest earned on application, withdrawal and distribution accounts

Application money, proceeds of withdrawal requests and distribution amounts are held in trust accounts prior to being processed. A member of the Perpetual Group retains any interest earned on these accounts.

#### **Further information**

Further details about how the Fund works, including information about acquiring and disposing of interests and how units are priced and investments are valued, are contained in a separate document titled 'Barrow Hanley Global Funds -Additional information', which forms part of this PDS.

You should read the important information about how the Fund works before making a decision. Go to www.perpetual.com.au/ barrowhanley

The material relating to how the Fund works may change between the time when you read this PDS and the day when the product is acquired.

# 3. Benefits of investing in Barrow Hanley Emerging Markets Fund

The Fund is actively managed by a team at Barrow Hanley that has deep experience investing through multiple market cycles. Its consistent, repeatable process identifies companies across the market capitalisation spectrum to exploit inefficiencies resulting in a differentiated portfolio.

The Barrow Hanley team believes that markets are inefficient, and that these inefficiencies can best be exploited through adherence to a valuation centric investment process dedicated to the selection of securities on a bottom-up basis. The team focuses primarily on fundamental securities analysis, valuation, and prospects for a return to fair valuation.

## Optional features for direct investors

The Fund offers the following features to make it easy for you to manage your account and keep track of your investment:

- direct debit for authorising us to debit your nominated account directly to make your initial and/or additional investments
- · BPAY for making additional investments electronically
- savings plan for making regular investments by direct debit
- regular withdrawal plan for receiving regular payments from your investment
- phone transactions for making withdrawals and various changes
- email for providing various instructions to us and requesting withdrawals
- myPerpetual online access for accessing and viewing your investment information, transacting on your account and updating your personal details online
- authorised representative you can appoint a person, partnership or company as your authorised representative to act on your behalf in relation to your investment.

Please refer to the separate 'Barrow Hanley Global Funds – Additional information' document available at www.perpetual.com.au/barrowhanley for further details about these features.

# 4. Risks of managed investment schemes

All investments carry risk. The value of your investment may fall for a number of reasons, which means that you may receive back less than your original investment when you withdraw or you may not receive income over a given timeframe. Before making an investment decision, it's important to understand the risks that can affect the value of your investment. While it's not possible to identify every risk relevant to investing in the Fund, we have detailed in the following table significant risks (in no particular order) that may affect your investment.

Different strategies may carry different levels of risk, depending on the assets that make up the strategy, and assets with the highest long-term returns may also carry the highest level of short-term risk due to their generally larger fluctuations in returns.

While it is impossible to completely eliminate investment risks, Barrow Hanley aims to manage their impact by following consistent and carefully considered investment guidelines.

Perpetual Group has policies and procedures in place to manage any conflicts of interest, which ensure Perpetual's appointment and supervision of any related party is on arm's length terms and that any such related party performs its functions to the same standard as if the parties were not related and in the best interest of investors.

The level of risk for each person will vary depending on a range of factors including age, investment timeframe, other investments and risk tolerance. Your financial adviser can assist you in determining whether the Fund is suited to your financial needs and the level of diversification you need.

Neither PIML, Barrow Hanley nor any other company in the Perpetual Group guarantee that you will earn any return on your investment or that your investment will gain in value or retain its value. The level of returns will vary, and future returns may differ from past returns. Investment in the Fund is subject to investment risk, including possible delays in repayment and loss of income and capital invested.

#### Significant risks

Type of risk	Description of risk
Market and economic risk	Certain events may have a negative effect on the price of all types of investments within a particular market. These events may include changes in economic, social, technological or political conditions, as well as market sentiment, the causes of which may include changes in governments or government policies, political unrest, wars, terrorism, sanctions, pandemics and natural, nuclear and environmental disasters. The duration and potential impacts of such events can be highly unpredictable, which may give rise to increased and/or prolonged market volatility.
Asset risk	$A\ particular\ asset\ that\ the\ Fund\ invests\ in\ may\ fall\ in\ value, which\ can\ result\ in\ a\ reduction\ in\ the\ value\ of\ your\ investment.$
ESG risks	$In adequate\ consideration\ of\ issues\ related\ to\ environmental,\ social,\ governance\ (ESG)\ and\ ethical\ factors\ may\ mean\ that\ investment\ values\ are\ adversely\ impacted.$
Company risk	When an investment in a company is made, an investor is exposed to many risks to which the company is exposed and may impact the value of the security. In addition, the market price of a company's securities may fluctuate in an unrelated or disproportionate way to the operating performance of the company.
Interest rate risk	Both prevailing interest rates and changes in interest rates may have a negative impact, either directly or indirectly, on investment returns.
Currency risk	For investments in international assets, which have currency exposure, there is potential for adverse movements in exchange rates to reduce their Australian dollar value. For example, if the Australian dollar rises, the value of international investments expressed in Australian dollars can fall.
Liquidity risk	The absence of an established market or shortage of buyers for certain types of investments can result in a loss if the holder of the investment needs to sell it within a particular timeframe. A shortage of liquidity can also result in delays in the payment of withdrawals.
Investment strategy risks	The Fund's investment strategy may involve specific risks, which can include emerging market risk – see the following 'Investment strategy risks' for details.
Other	$Investment\ professionals\ employed\ by\ investment\ managers\ may\ change, which\ may\ affect\ future\ investment\ performance.$
investment risks	Investing in the Fund may have a different tax outcome than investing directly because of the application of tax laws to the Fund and the impact of investments and withdrawals by other investors. One result is that you may receive back some of your capital as income.
	Transactions may be suspended, which may result in delays in paying withdrawal requests.

	The Fund may be terminated.
Legal and regulatory risk	$Changes \ in \ legislation \ and \ differences \ between \ rules (including interpretation of the \ law) \ in \ domestic \ and \ for eign \ markets, including those \ dealing \ with \ taxation, accounting \ and \ investments, \ may \ adversely \ impact \ your \ investment.$
Conflicts risk	Conflicts of interest may arise between related parties appointed to provide services to the Fund.
•	The Fund's operations may be adversely impacted by breakdowns in internal/external administrative processes or circumstances beyond our reasonable control, such as failure of technology or infrastructure, or natural disasters.
	Despite security measures, fraud, data loss/damage or business disruption may result from cyber threats against or unauthorised infiltration of our technology systems and networks or those of our service providers.

# **Investment strategy risks**

# Emerging market risk

Investments in emerging markets pose additional risks to those of developed markets due to factors such as lower regulatory supervision, greater economic uncertainty, less liquid markets, increased potential for political unrest and instability and/or volatility in currency and interest rates.

The companies invested in have their head office in, are listed in, or exercise a predominant part of their activity in developing markets including certain countries within Asia, Middle East, Africa, Latin America and Europe.

Certain emerging markets, which are sometimes referred to as 'frontier markets', have the least advanced capital markets in the developing world and are among the riskiest markets in the world in which to invest. Frontier markets have the fewest number of investors and investment holdings and may not even have stock markets on which to trade. Investments in this sector are typically illiquid, non-transparent and subject to very low regulation levels as well as high transaction fees, and may also have substantial political and currency risk.

# 5. How we invest your money

When choosing a fund in which to invest, you should consider the likely investment return, the risk and your investment timeframe. We recommend you consult a financial adviser for assistance in determining whether the Fund is appropriate for you.

#### **Fund investments**

#### **Shares**

Shares represent a portion of ownership in a company. Shareholders can benefit if a company passes on some of its profits to them through dividends and/or from capital growth if the share price rises.

#### Cash

Cash investments are limited to bank accounts.

#### Investment approach

The investment manager strives to achieve the Fund's objectives by adopting a value-oriented, bottom-up investment process focused on in-depth fundamental research to identify companies that trade below their intrinsic value for reasons that they can identify, believe are temporary and have a clearly identified path to achieving fair value.

The portfolio will exhibit a clear value bias and will typically exhibit characteristics that trade at levels below the MSCI Emerging Markets index across certain metrics:

- · price/earnings ratios below the market
- price/book ratios below the market
- $\bullet \quad \text{enterprise value/free cash flow ratios below the market} \\$
- · enterprise value/sales ratios below the market,

while typically exhibiting a dividend yield above the MSCI Emerging Markets Index (AUD).

The currency exposure in the Class A units is unhedged.

#### Environmental, social, governance and ethical factors

Barrow Hanley's consideration of ESG factors for the Fund does not include making ethical or moral judgements on particular practices or issues. Instead, when deciding whether to buy, retain or sell an investment, Barrow Hanley considers those ESG risks only to the

extent that they are relevant to the current or future value of the investment.

#### **Further information**

Details of Barrow Hanley's approach to ESG is contained in the document titled 'Barrow Hanley Global Funds – Additional information', which forms part of this PDS.

#### Use of derivatives

The investment manager does not use derivatives for any purpose in the management of the Class A units.

#### **Borrowing**

The Fund's constitution allows the Fund to borrow. The Fund doesn't intend to borrow as part of its investment strategy, however borrowing may occur in the daily management of the Fund. To the extent permitted, the Fund may borrow from a variety of sources, including companies associated with the Perpetual Group (in which case the terms are set on a commercial and arm's length basis).

## Fund profile

# **Barrow Hanley Emerging Markets Fund**

#### Suitability

Designed for investors with the appropriate risk level, investment timeframe and objective – see below.

#### Risk level<sup>1</sup>

7 - Very High

#### Minimum suggested timeframe<sup>2</sup>

Seven years or longer

#### Investment return objective

Aims to:

- provide long-term capital growth through investment in emerging market shares
- outperform the MSCI Emerging Markets Net Total Return Index (AUD) (before fees and taxes) over a full market cycle, typically five-years.

#### Investment guidelines

Emerging market shares<sup>3</sup>

90-100%

0-10%

Cash<sup>4</sup>

See below for further information.

- 2 This is a guide only and not a recommendation. You should discuss your investment in the Fund with your financial adviser to ensure that it meets your needs.
- The Fund invests predominantly in shares listed on any recognised global exchange. The Fund may also invest in shares proposed to be listed within six months on any such recognised exchange, limited to 10% of the Fund's net asset value. The Fund will primarily invest in emerging market shares and may hold up to 10% of the portfolio in companies in frontier markets.
- 4 Cash may be held in Australian dollars (AUD) or foreign currencies.

The **risk level** represents the Standard Risk Measure (SRM), which is based on industry guidance to allow investors to compare investment options that are expected to deliver a similar number of negative annual returns over any 20 year period, as follows.

Risk band	Risk label	Estimated number of negative annual returns over any 20 year period
I	Very low	Less than 0.5
2	Low	0.5 to less than I
3	Low to medium	I to less than 2
4	Medium	2 to less than 3
5	Medium to high	3 to less than 4
6	High	4 to less than 6
7	Very high	6 or greater

The SRM is not a complete assessment of all forms of investment risk, for instance it does not detail what the size of the negative return could be or the potential for a positive return to be less than an investor may require to meet their objectives. Further, it does not take into account the impact of administration fees and tax on the likelihood of a negative return. Investors should still ensure they are comfortable with the risks and potential losses associated with the Fund.

The SRM for the Fund may change over time for various reasons, including as a result of reviews of the underlying capital market assumptions that are used in its calculation and future changes to asset allocations. Any changes to the SRM at any time will be available at our website.

#### 6. Fees and costs

#### Did you know?

 $Small\, differences\, in\, both\, investment\, performance\, and\, fees\, and\, costs\, can\, have\, a\, substantial\, impact\, on\, your\, long-term\, returns.$ 

For example, total annual fees and costs of 2% of your account balance rather than 1% could reduce your final return by up to 20% over a 30-year period (for example, reduce it from \$100,000 to \$80,000).

You should consider whether features such as superior investment performance or the provision of better member services justify higher fees and costs.

You may be able to negotiate to pay lower fees. Ask the fund or your financial adviser.

#### To find out more

If you would like to find out more, or see the impact of the fees based on your own circumstances, the **Australian Securities and Investments Commission (ASIC)** MoneySmart website (www.moneysmart.gov.au) has a managed funds fee calculator to help you check out different fee options.

#### Fees and costs summary

The information in the 'Fees and costs summary' can be used to compare costs between different managed investment schemes.

Unless otherwise stated, all fees and costs disclosed in this PDS are inclusive of the net effect of goods and services tax (GST).

Fees and costs can be paid directly from your account or deducted from investment returns or from the Fund's assets as a whole.

If you are an indirect investor, any additional fees that you may be charged by your Service operator for investing in the Fund via their Service should be set out in their disclosure document.

# Fees and costs summary

Barrow Hanley Emerging Markets Fund				
Type of fee or cost	Amount		How and when paid	
Ongoing annual fees and costs				
Management fees and costs The fees and costs for managing your investment	Management fees and estimated management costs are 0.99%, comprised of:		Management fees, which are expressed as a percentage of the net asset value of the Fund, are calculated and accrued daily and generally paid to us monthly. They	
your investment	Management fee:	fanagement fee: 0.99% pa are deducted directly from the Fund's		
	Estimated management cost:	0.00% <sup>I</sup>	reflected in its unit price.	
			Direct investors may be able to negotiate the management fee with us. <sup>2</sup>	
			Management costs may be charged directly to the Fund and/or incurred indirectly in underlying funds. The method and frequency of deduction of each component differs (see 'Management fees and costs' in the 'Barrow Hanley Global Funds - Additional information' document).	
Performance fees	Nil.		Not applicable.	
Amounts deducted from your investment in relation to the performance of the product				
Transaction costs	Estimated transaction costs are 0.03% <sup>3</sup>		All transactions costs are paid out of the Fund's assets and reflected in its unit price. This amount represents <b>net</b> transaction costs borne by all investors after any buy/sell spread recoveries charged on investor-initiated transactions (see 'Buy/sell spread' below).	
The costs incurred by the scheme when buying or selling assets				

Mambar activity related fees as	ad costs (foos for sorvices o	r when vour mone	y moves in or out of the product) <sup>4</sup>
Establishment fee	Nil.	i when your mone	Not applicable.
The fee to open your investment	1111		not approudle.
Contribution fee	Nil.		Not applicable.
The fee on each amount contributed to your investment			- tot approach
Buy/sell spread	Buy spread	0.19%	Estimated transaction costs are allocated when an
An amount deducted from your investment representing costs incurred in transactions by the scheme	Sell spread	0.22%	investor buys or sells units in the Fund by incorporating a buy/sell spread between the Fund's entry and exit unit prices, where appropriate.
Withdrawal fee	Nil.		Not applicable.
The fee on each amount you take out of your investment			
Exit fee	Nil.		Not applicable.
The fee to close your investment			
Switching fee	Nil.		Not applicable.
The fee for changing investment options			

I This amount is our reasonable estimate of the Fund's management costs for the 8 months from I October 2022 to 30 June 2023 and annualised for the I2 month period, which may vary in future years without notice (see 'Additional explanation of fees and costs' in the 'Barrow Hanley Global Funds - Additional information' document).

2 See 'Differential fees' within 'Additional explanation of fees and costs' in the 'Barrow Hanley Global Funds - Additional information' document

3 This amount is our reasonable estimate of the Fund's transaction costs for the 8 months from 1 October 2022 to 30 June 2023 and annualised for the 12 month period. The estimate is based on forecast net inflows for the Fund, its expected turnover and investment allocations in line with the Fund's investment strategy.

4 Direct investors may also authorise us to pay a member advice fee to your financial adviser (see 'Member advice fee' in the 'Barrow Hanley Global Funds - Additional information' document).

# Example of annual fees and costs

This table gives an example of how the ongoing annual fees and costs in Barrow Hanley Emerging Markets Fund can affect your investment over a 1-year period. You should use this table to compare this product with products offered by other managed investment products.

Example – Bar Hanley Emerg Markets Fund		Balance of \$50,000 <sup>1</sup> with a contribution of \$5,000 during year
Contribution fees	Nil	For every additional \$5,000 you put in, you will be charged <b>\$0.00</b>
Plus Management fees and costs	0.99%	<b>And</b> , for every \$50,000 you have in Barrow Hanley Emerging Markets Fund you will be charged or have deducted from your investment <b>\$495.00</b> each year
<b>Plus</b> Performance fees	Nil	<b>And</b> , you will be charged or have deducted from your investment <b>\$0.00</b> in performance fees each year
<b>Plus</b> Transaction costs	0.03%	<b>And</b> , you will be charged or have deducted from your investment <b>\$15.00</b> in transaction costs
<b>Equals</b> Cost of Barrow Hanley Emerging Markets Fund		If you had an investment of \$50,000 at the beginning of the year and you put in an additional \$5,000 during that year, you would be charged fees and costs of \$510.00.*
		What it costs you will depend on the fees you negotiate.

- We have assumed a constant value of \$50,000 for the whole year.
- \* Additional fees may apply:

A **buy spread** of 0.19%, equal to \$9.50 on a \$5,000 contribution, will also apply. **And**, if you leave the managed investment scheme, you will be charged a **sell spread** of 0.22%, equal to \$110.00 for every \$50,000 you withdraw.

#### **Further information**

Further information about fees and costs, including management fees and costs, transaction costs and maximum amounts allowable under the Fund's constitution, is available in a separate document titled 'Barrow Hanley Global Funds – Additional information', which forms part of this PDS. The Fund's latest annual transaction costs and current buy/sell spread details, which also form part of this PDS, are publicly available at our website.

You should read the important information about fees and costs before making a decision. Go to www.perpetual.com.au/barrowhanley.

The material relating to fees and costs may change between the time when you read this PDS and the day when the product is acquired.

# 7. How managed investment schemes are taxed

Your investment in a registered managed investment scheme is likely to have tax consequences for you each year, even if you don't change your investment. Registered managed investment schemes generally don't pay tax on behalf of investors and you will be assessed for tax on any income and capital gains arising from your investment in the Fund.

The Fund has elected into the AMIT regime. As an AMIT, the income attributed to you may be more than or less than the distributions you receive in respect of the financial year ending 30 June.

The tax consequences of investing in managed investment schemes are particular to your circumstances, so we strongly recommend you seek professional tax advice.

If you are investing indirectly through a Service, you should also refer to your Service operator for further information about the tax treatment of your investment in the Fund.

# Tax file number (TFN)/Australian business number (ABN)

Providing your TFN isn't compulsory but without it or the appropriate exemption information we or your Service operator (as applicable) have to withhold tax from the income

distributed/attributed to you at the highest marginal tax rate (plus Medicare levy) until your TFN or exemption is provided.

You may prefer to provide an ABN as an alternative to your TFN if your investment is made as part of an enterprise.

#### Direct investors

We are authorised under tax laws to collect TFNs and ABNs in connection with your investment in the Fund.

#### **Indirect investors**

Please refer to your Service operator for more information on the collection of TFNs and ABNs for investors investing in the Fund through their Service.

#### **Further information**

Further general information about how managed investment schemes are taxed is available in the separate 'Additional information' document titled 'Barrow Hanley Global Funds – Additional information', which forms part of this PDS.

You should read the important information about tax before making a decision. Go to www.perpetual.com.au/barrowhanley.

The material relating to tax may change between the time when you read this PDS and the day when the product is acquired.

# 8. How to apply

## **Investment applications**

# Direct investors

Please complete the application form, which is available at www.perpetual.com.au/barrowhanley or by contacting us. The application form includes detailed investment instructions.

#### Indirect investors

You should complete any relevant forms provided by your Service operator and follow their procedures.

# Your cooling-off rights

#### **Direct investors**

You have up to 14 days from the earlier of the time when you receive confirmation of issue of units in the Fund to you or the fifth business day after the units in the Fund are issued to you where you can have your investment repaid ('cooling-off period').

The amount repaid will be adjusted for any transaction costs and any increase or decrease in the value of your investment.

If you have authorised us to pay a member advice fee to your financial adviser on your behalf:

- we will reinstate the notional units previously deducted from your account and refund the amount to you only if we have not yet paid the fee to your financial adviser or
- you will be responsible for seeking a refund of any member advice fee from your financial adviser once it has been paid to your financial adviser.

Your right to be repaid during the cooling-off period does not apply if:

- you exercise any of your rights as an investor in the Fund
- you are a wholesale client (as that term is defined in the Corporations Act).
- you are switching between any of the Funds and certain other funds where PIML is also the responsible entity

If you'd like to have your investment repaid, write to us stating that you want to be repaid during the cooling-off period (please include your account number). Your request must reach our Sydney office before the end of the cooling-off period.

When we receive your request, we will send you the details about your repayment.

Investments repaid may create a taxable gain or loss so we recommend that you seek professional tax advice.

#### Indirect investors

No cooling-off rights apply in respect of any investment in the Fund acquired by your Service operator on your behalf. For information about any cooling-off rights that may apply to you in respect of the Service that you invest through, please contact your Service operator directly or refer to their disclosure document.

# Inquiries and complaints

#### Direct investors

We're committed to providing you with the highest level of service and we have established procedures for dealing with any inquiries and complaints relating to your investment in the Fund.

#### **Inquiries**

If you have an inquiry, you can either phone us on 1800 022 033 during business hours, email us at investments@perpetual.com.au or write to:

Client Services, Barrow Hanley Global Funds GPO Box 4171, Sydney NSW 2001

#### Complaints

If you have a complaint about your investment in the Fund, you should take one of the following steps:

- Contact one of our Client Services representatives on 1800 022 033 and tell them about your complaint.
- 2. Email your complaint to MyComplaint@perpetual.com.au.
- Complete our online complaints submission form available at www.perpetual.com.au/privacy-policy/making-a-complaint.
- Put your complaint in writing and mail it to: Client Services – Complaints, Barrow Hanley Global Funds GPO Box 4171, Sydney NSW 2001

We will endeavour to respond to your complaint fairly and as quickly as we can and by no later than the maximum response timeframe of 30 days. If we have not had a reasonable opportunity to respond to your complaint before the maximum response timeframe ends, we will write to you to let you know.

If, before the maximum response timeframe for your complaint has passed, you don't feel as though your concerns are being heard or have received our response and are not satisfied with the resolution that has been proposed, our Client Advocacy Team may be able to assist you. Please see www.perpetual.com.au/about/client-advocacy for information on how to get in touch with our Client Advocacy Team members.

If, at any time you are not satisfied with our response to your complaint, any aspect of our complaints handling process or if you have not received a response within the maximum response timeframe, the Australian Financial Complaints Authority (AFCA) might be able to assist you.

# Australian Financial Complaints Authority

We are members of the AFCA external dispute resolution scheme.

AFCA has been established by the Commonwealth Government to deal with complaints from consumers and small businesses about financial services firms. AFCA service is free of charge to you.

Contact details for AFCA are as follows:

Phone 1800 931 678 Email info@afca.org.au Website www.afca.org.au

Mail Australian Financial Complaints Authority

GPO Box 3, Melbourne VIC 3001

#### **Indirect investors**

You should direct any inquiries or complaints to your Service operator in the first instance. If your Service operator is unable to answer your query or resolve a complaint on your behalf, you can contact us directly.

